City of Jonesboro
Financial Statements Overview
July 2021

Overview of All Funds (Combined)

| Select Data - Year to Date | Actual | Budget | \$ Variance | \% Variance | Status |
| :--- | ---: | ---: | ---: | :---: | :---: |
| Revenue | $\$ 41,956,902$ | $\$ 37,840,277$ | $\$ 4$ | $4,116,626$ | $11 \%$ |
| Expense | $38,815,023$ | $40,310,440$ | $(1,495,418)$ | $-4 \%$ | Favorable |
| Surplus (Deficit) | $\mathbf{3 , 1 4 1 , 8 8 0}$ | $\mathbf{\$ ( 2 , 4 7 0 , 1 6 4 )}$ | $\mathbf{\$}$ | $\mathbf{5 , 6 1 2 , 0 4 3}$ |  |
| Favorable |  |  |  |  |  |

Change since end of Prior Month $\quad \$ \quad 386,413 \quad \$ \quad(411,684) \$ \quad 798,097$

## Overview of Select Budget Variances

| Select Data - Year to Date | Actual | Budget | \$ Variance | \% Variance | Status |
| :--- | ---: | ---: | ---: | :---: | :---: |
| Revenue |  |  |  |  |  |
| Sales Tax (Combined) | $\$ 23,307,951$ | $\$ 20,816,815$ | $\$ 2,491,136$ | $12 \%$ | Favorable |
| State Turnback (Combined) | $2,936,495$ | $2,778,486$ | 158,010 | $6 \%$ | Favorable |
| State Highway 1/2 Cent Sales Tax | $1,073,318$ | 949,049 | 124,269 | $13 \%$ | Favorable |
| Expense |  |  |  |  |  |
| $\quad$ Fuel Purchases | 608,025 | 612,908 | $(4,883)$ | $-1 \%$ | Favorable |

## Overview of Select Prior Year Variances

| Select Data - Year to Date | Current Year | Prior Year | \$ Change | \% Change | Status |
| :--- | ---: | ---: | ---: | :---: | :---: |
| Revenue |  |  |  |  |  |
| Franchise Fee | $\$ 1,163,990$ | $\$ 1,175,849$ | $\$$ | $(11,859)$ | $-1 \%$ |
| A \& P Tax | 411,581 | 328,426 | 83,156 | $25 \%$ | Unfavorable |
| Alcohol Beverage Tax | 307,073 | 220,600 | 86,473 | $39 \%$ | Favorable |

Overview/Observations from Financials:

- 10 measurable goals - 9 are Favorable. 1 are Unfavorable.
- Projections forecasted a budget deficit of $(\$ 2,470,164)$ for the year. Actual performance is a surplus of $\$ 3,141,880$, resulting in a favorable variance of $\$ 5,612,043$ for the year.
- YTD Revenue distributions from sales activities continue to exceed budget expectations. Currently, $57 \%$ of the General fund Budget Variance comes directly from the increase in Sales Tax revenue, down $4 \%$ from last month.
- Franchise Taxes remains the only "Unfavorable" category comparison. While franchise taxes have been trending upward, collections this month were $(\$ 6,030)$ or $2.4 \%$ lower than last year.
- With the rise of fuel prices this year, we have purchased 4,220 more gallons than last year and have spent $\$ 175,360$ more in fuel. We are spending, on average, an additional 59 cents per gallon.

