

Wallace Tower Specialists Company

Tower and Antenna Maintenance and Erection
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"Your one-stop source for experienced, honest, and professional tower and antenna service"

April 22nd, 2018

KLEK 102.5
Attention: LaGanzie Kale
1411 Franklin Street #1
Jonesboro, Arkansas 72401

Ref: Provide and erect one new 100' self-supporting tower with foundation in Jonesboro, Arkansas.

Dear Mr. Kale,

Per your request, Wallace Tower Specialists Company is pleased to submit **Quotation Number JA-01-061617-01** for self-supporting tower installation.

Listed below are items included in our proposal:

- 1) All mobilization
- 2) All labor (Trained and experienced crew)
- 3) All freight (On items we supply or remove)
- 4) One new 100' self-supporting tower with all hardware
- 5) Excavation expense (Normal excavation)
- 6) Anchor bolts for the tower foundation
- 7) Template for the tower anchor bolts
- 8) All necessary reinforcing rebar for the tower foundation
- 9) All necessary concrete for the tower foundation
- 10) Concrete forms
- 11) Boom truck / Skytrak expense
- 12) Crane expense
- 13) All necessary grounding materials
- 14) 1 Lightning rod and extender
- 15) All antenna and line installation
- 16) Tape
- 17) Vapor wrap
- 18) Wire ties
- 19) Cold galvanizing spray
- 20) All subsistence costs
- 21) All fuel costs for our trucks and equipment
- 22) All lodging costs
- 23) Digital pictures
- 24) All de-mobilization

Listed below are services included in our proposal:

- 1) Set up site and position the equipment
- 2) All surveying of the tower foundation
- 3) All excavation of the tower foundation
- 4) Assembly and installation of the rebar cages
- 5) Installation of the base section
- 6) All installation and pouring of the tower foundation
- 7) Assembly of the tower sections
- 8) Rigging
- 9) Erection of the 100' tower
- 10) Installation of all base grounding on the tower (Standard EIA grounding)
- 11) Ascend and rig the old tower
- 12) Remove the LPFM antenna from the tower and lower it to the ground
- 13) Remove the coax from the tower and lower it to the ground
- 14) Hoist and install the antenna on the new tower
- 15) Hoist and install the coax to the new antenna
- 16) Make the connection to the antenna
- 17) Secure the coax to the tower
- 18) Install the coaxial grounding kits
- 19) Run the 1-5/8" coax into the transmitter building and assist as needed making the connection
- 20) Field test and tune the antenna (If necessary)
- 21) Hoist the ginpole to the top of the old tower
- 22) Un-stack the old tower sections and lower them to the ground
- 23) Remove the ginpole from the tower and lower it to the ground
- 24) Cut the anchors at the ground
- 25) Remove the building bracket from the studio
- 26) Completely clean up the jobsite and dispose of waste

Wallace Tower Specialists Company will also provide the following:

- 1) Trained and experienced crew
- 2) Full body harnesses (OSHA approved)
- 3) Freight Trailer
- 4) Generator / Welder
- 5) All blocks, chokers, shackles, rigging, ropes, counterweights, and tools to complete said jobs
- 6) 2 - way radios
- 7) Transits
- 8) Spool trailer
- 9) Torches
- 10) Chop saw
- 11) Ginpole
- 12) Equipment to assemble the tower
- 13) Boom truck / Skytrak
- 14) Crane
- 15) Capstan hoist
- 16) Digital camera
- 17) Dummy load
- 18) Coaxial fittings / reducers for dummy load
- 19) Bird wattmeter
- 20) Backhoe

Cost Summary:

Wallace Tower Specialists Company will mobilize a crew to the jobsite in Jonesboro, Arkansas. We will do utility surveying at the site to determine the location of the base foundation. We will contract, schedule, and oversee the site excavation. Afterwards, we will supply and provide the concrete, forms, rebar, and base section and pour the concrete to accept the tower. After the concrete has hardened, we will assemble the tower sections with our boom truck / Skytrak and prepare them for erection. Once the tower has been assembled, we will erect the tower using a crane. After the tower is erected, we will install all standard EIA tower grounding. (3 ground rods with #6 copper wire between them and the tower at the base, clamped to both.) We will then ascend and rig the old tower and remove the LPFM antenna and coax from the tower and lower them to the ground. After the antenna and coax have been removed from the old tower, we will then hoist and re-install the LPFM antenna on the new tower. After the antenna has been installed, we will hoist and install the coax up the tower to the antenna. We will make the feedline connections to the antenna and seal the connections with tape and vapor wrap. We will secure the feedline to the tower with wire ties and install any customer-provided feedline-grounding straps. Once the line is secure, we will run the coax into the transmitter building and assist as needed making the connection at the transmitter. After the connection has been made, we will assist in the testing and field tuning of the antenna (If necessary). Once the antenna is working, we will hoist the ginpole to the top of the old tower and un-stack (Dismantle) the old tower sections and lower them to the ground. We will remove the ginpole from the tower and lower it to the ground. Once this is done, we will cut the anchors at the ground and remove the building bracket from the studio building. Once the project is complete, we will clean up the jobsite and de-mobilize. This will be a complete turnkey job with no other costs or charges.

Wallace Tower Specialists Company will be responsible for all costs related to the installation and erection of this tower and the dismantling of the old tower as specified in the cost summary including labor, materials, tools, personnel, equipment, and transportation of said items with the following exceptions:

- 1) Engineering fees
- 2) Surveying and testing (other than my own)
- 3) Permits and related fees
- 4) Zoning or any expenses related to zoning
- 5) Freight and delivery charges for material and equipment other than our own
- 6) Site preparation (Bulldozing, bush-hogging, and clearing)
- 7) Soil testing (if necessary)
- 8) Abnormal excavation (Blasting, hammering, or drilling through rock or other hard material)
- 9) Antenna, mount, and their related hardware
- 10) Coax, fittings, and their related hardware

NOTES:

- 1) Estimated completion time on this project is 14 days including mobilization and concrete curing time, weather and material procurement permitting.
- 2) This price is good until at least May 22nd, 2018.
- 3) All State and Federal taxes are included in this quote.
- 4) This price is based on all customer-provided hardware and material (If applicable) being on site so that work may be done in a continual manner without delay.
- 5) This price is based on all limbs, trees, and other obstructions being cleared so that work can be done.
- 6) Pictures will be taken afterwards of all items worked on and repaired **at customer's request.**
- 7) This price is based on the rigging and erection being unimpeded by power lines.
- 8) This price does not include any unexpected extra expenses incurred from the excavation. (Blasting, hammering, etc.)
- 9) This price is based upon fairly level ground for the tower foundation.
- 10) This price for grounding is for standard EIA grounding.
- 11) This price is based on the jobsite having ample room to perform the project.

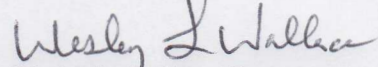
TOTAL COST FOR THIS JOB.....\$25,080.00

This price reflects all expenses necessary to fulfill our obligation to KLEK 102.5, LaGanzie Kale, and all other parties as specified in the cost summary.

All of our work is guaranteed and we carry \$2,000,000.00 (Two-Million Dollars) worth of liability insurance, \$5,000,000.00 (Five-Million Dollars) worth of excess / umbrella liability insurance, \$200,000.00 (Two-Hundred Thousand Dollars) worth of fire insurance, \$10,000.00 (Ten-Thousand Dollars) worth of accident / injury insurance, \$1,000,000.00 (One-Million Dollars) worth of automobile insurance, \$1,000,000.00 (One-Million Dollars) worth of Workman's Compensation insurance, and health and life insurance.

Thank you for considering Wallace Tower Specialists Company for your project. Trusting that this proposal meets your approval and that we may have the opportunity of serving you on this project, we are,

Yours very truly,



Wesley L. Wallace, Owner
Wallace Tower Specialists Company