



Axon Enterprise, Inc.
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Q-410587-44977.796MM

Issued: 02/20/2023

Quote Expiration: 03/10/2023

Estimated Contract Start Date: 04/01/2023

Account Number: 106758

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
1001 S Caraway Rd 1001 S Caraway Rd Jonesboro, AR 72401-4404 USA	Jonesboro Police Department - AR 1001 S Caraway Rd Jonesboro, AR 72401-4404 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Erin Perkins Phone: 4055191787 Email: eperkins@axon.com Fax:	Karen Oldham Phone: 870-935-5562 (4696) Email: kjoldham@jonesboro.org Fax: --

Quote Summary

Program Length	60 Months
TOTAL COST	\$240,795.00
ESTIMATED TOTAL W/ TAX	\$260,911.95

Discount Summary

Average Savings Per Year	\$19,723.90
TOTAL SAVINGS	\$98,619.52

Payment Summary

Date	Subtotal	Tax	Total
Mar 2023	\$48,159.00	\$4,023.39	\$52,182.39
Mar 2024	\$48,159.00	\$4,023.39	\$52,182.39
Mar 2025	\$48,159.00	\$4,023.39	\$52,182.39
Mar 2026	\$48,159.00	\$4,023.39	\$52,182.39
Mar 2027	\$48,159.00	\$4,023.39	\$52,182.39
Total	\$240,795.00	\$20,116.95	\$260,911.95

Quote Unbundled Price:	\$339,414.52
Quote List Price:	\$340,480.12
Quote Subtotal:	\$240,795.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
TapHeadset	VR Headset TAP Bundle	10	60	\$40.12	\$41.38	\$0.00	\$0.00	\$0.00	\$0.00
TapTablet	VR Tablet TAP Bundle	4	60	\$22.10	\$23.39	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Hardware									
20378	HTC FOCUS 3 VR HEADSET	10			\$1,935.00	\$0.00	\$0.00	\$0.00	\$0.00
VRCK	VR Controller Kit	4			\$2,434.63	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Software									
20370	FULL VR TASER 7 ADD-ON USER ACCESS	230	60		\$20.00	\$17.15	\$236,670.00	\$20,116.95	\$256,786.95
A la Carte Services									
20379	VR 1-DAY SERVICE	1			\$4,950.00	\$4,125.00	\$4,125.00	\$0.00	\$4,125.00
Total							\$240,795.00	\$20,116.95	\$260,911.95

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
VR Controller Kit	100126	AXON VR TACTICAL BAG	4	03/01/2023
VR Controller Kit	100186	HTC FOCUS 3 WRIST TRACKER	8	03/01/2023
VR Controller Kit	20296	SAMSUNG S7+ TABLET FOR VR SIMULATOR	4	03/01/2023
VR Controller Kit	20297	SAMSUNG S7+ TABLET CASE FOR VR SIMULATOR	4	03/01/2023
VR Controller Kit	20298	VR-ENABLED SIRT 115C CONTROLLER	4	03/01/2023
VR Controller Kit	22196	TASER 7 VR CARTRIDGE, STANDOFF (3.5-DEGREE)	8	03/01/2023
VR Controller Kit	22197	TASER 7 VR CARTRIDGE, CLOSE-QUARTERS (12-DEGREE)	8	03/01/2023
A la Carte	20378	HTC FOCUS 3 VR HEADSET	10	03/01/2023
VR Headset TAP Bundle	20373	VIRTUAL REALITY HEADSET REFRESH ONE	10	09/01/2025
VR Tablet TAP Bundle	100210	VIRTUAL REALITY TABLET REFRESH ONE	4	09/01/2025

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	20370	FULL VR TASER 7 ADD-ON USER ACCESS	230	04/01/2023	03/31/2028

Services

Bundle	Item	Description	QTY
A la Carte	20379	VR 1-DAY SERVICE	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
VR Headset TAP Bundle	100197	HTC FOCUS 3 VR HEADSET - WARRANTY	10	03/01/2024	03/31/2028
VR Tablet TAP Bundle	100213	VIRTUAL REALITY TABLET - HARDWARE WARRANTY	4	03/01/2024	03/31/2028

Payment Details

Mar 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	20370	FULL VR TASER 7 ADD-ON USER ACCESS	230	\$47,334.00	\$4,023.39	\$51,357.39
Year 1	20378	HTC FOCUS 3 VR HEADSET	10	\$0.00	\$0.00	\$0.00
Year 1	20379	VR 1-DAY SERVICE	1	\$825.00	\$0.00	\$825.00
Year 1	TapHeadset	VR Headset TAP Bundle	10	\$0.00	\$0.00	\$0.00
Year 1	TapTablet	VR Tablet TAP Bundle	4	\$0.00	\$0.00	\$0.00
Year 1	VRCK	VR Controller Kit	4	\$0.00	\$0.00	\$0.00
Total				\$48,159.00	\$4,023.39	\$52,182.39

Mar 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	20370	FULL VR TASER 7 ADD-ON USER ACCESS	230	\$47,334.00	\$4,023.39	\$51,357.39
Year 2	20378	HTC FOCUS 3 VR HEADSET	10	\$0.00	\$0.00	\$0.00
Year 2	20379	VR 1-DAY SERVICE	1	\$825.00	\$0.00	\$825.00
Year 2	TapHeadset	VR Headset TAP Bundle	10	\$0.00	\$0.00	\$0.00
Year 2	TapTablet	VR Tablet TAP Bundle	4	\$0.00	\$0.00	\$0.00
Year 2	VRCK	VR Controller Kit	4	\$0.00	\$0.00	\$0.00
Total				\$48,159.00	\$4,023.39	\$52,182.39

Mar 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	20370	FULL VR TASER 7 ADD-ON USER ACCESS	230	\$47,334.00	\$4,023.39	\$51,357.39
Year 3	20378	HTC FOCUS 3 VR HEADSET	10	\$0.00	\$0.00	\$0.00
Year 3	20379	VR 1-DAY SERVICE	1	\$825.00	\$0.00	\$825.00
Year 3	TapHeadset	VR Headset TAP Bundle	10	\$0.00	\$0.00	\$0.00
Year 3	TapTablet	VR Tablet TAP Bundle	4	\$0.00	\$0.00	\$0.00
Year 3	VRCK	VR Controller Kit	4	\$0.00	\$0.00	\$0.00
Total				\$48,159.00	\$4,023.39	\$52,182.39

Mar 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	20370	FULL VR TASER 7 ADD-ON USER ACCESS	230	\$47,334.00	\$4,023.39	\$51,357.39
Year 4	20378	HTC FOCUS 3 VR HEADSET	10	\$0.00	\$0.00	\$0.00
Year 4	20379	VR 1-DAY SERVICE	1	\$825.00	\$0.00	\$825.00
Year 4	TapHeadset	VR Headset TAP Bundle	10	\$0.00	\$0.00	\$0.00
Year 4	TapTablet	VR Tablet TAP Bundle	4	\$0.00	\$0.00	\$0.00
Year 4	VRCK	VR Controller Kit	4	\$0.00	\$0.00	\$0.00
Total				\$48,159.00	\$4,023.39	\$52,182.39

Mar 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	20370	FULL VR TASER 7 ADD-ON USER ACCESS	230	\$47,334.00	\$4,023.39	\$51,357.39
Year 5	20378	HTC FOCUS 3 VR HEADSET	10	\$0.00	\$0.00	\$0.00
Year 5	20379	VR 1-DAY SERVICE	1	\$825.00	\$0.00	\$825.00
Year 5	TapHeadset	VR Headset TAP Bundle	10	\$0.00	\$0.00	\$0.00
Year 5	TapTablet	VR Tablet TAP Bundle	4	\$0.00	\$0.00	\$0.00
Year 5	VRCK	VR Controller Kit	4	\$0.00	\$0.00	\$0.00
Total				\$48,159.00	\$4,023.39	\$52,182.39

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

2/20/2023

