

City of Jonesboro, Arkansas  
Revenue Report Actual vs. Budget (Cash Basis)  
For Period Ending December 31, 2017

| Revenues                       | December Budget | December Actual | Variance Favorable (Unfavorable) | YTD Budget | YTD Actual | Variance Favorable (Unfavorable) |
|--------------------------------|-----------------|-----------------|----------------------------------|------------|------------|----------------------------------|
| Privilege License              | \$ 3,875        | 8,734           | 4,859                            | \$ 815,000 | \$ 847,192 | \$ 32,192                        |
| Electric Permits               | 8,716           | 9,149           | 433                              | 125,000    | 123,512    | (1,488)                          |
| Plumbing Permits               | 8,354           | 7,782           | (572)                            | 125,000    | 127,510    | 2,510                            |
| Building Permits               | 23,209          | 22,275          | (934)                            | 450,000    | 419,232    | (30,768)                         |
| Burial Permits                 | 1,317           | 2,103           | 786                              | 25,000     | 35,248     | 10,248                           |
| HVAC Permits                   | 5,118           | 5,047           | (71)                             | 90,000     | 119,904    | 29,904                           |
| Civil Court Costs              | 18,200          | 20,772          | 2,572                            | 252,793    | 188,173    | (64,620)                         |
| Fines                          | 82,934          | 96,879          | 13,945                           | 1,128,500  | 1,102,040  | (26,460)                         |
| State Turnback                 | 65,818          | 73,217          | 7,399                            | 1,025,000  | 1,066,786  | 41,786                           |
| City Property Tax              |                 |                 | -                                |            | 49         | 49                               |
| Accident/Fingerprint Reports   | 200             | 476             | 276                              | 6,000      | 5,179      | (821)                            |
| Dog Recovery                   | 38,800          | 4,009           | (34,791)                         | 40,000     | 55,089     | 15,089                           |
| Interest Earned                | 50,000          | 51,107          | 1,107                            | 245,000    | 357,785    | 112,785                          |
| Misc. Mapc/Bza                 | 1,075           | 2,505           | 1,430                            | 28,000     | 55,582     | 27,582                           |
| Miscellaneous                  | 1,500           | 14,227          | 12,727                           | 50,000     | 272,296    | 222,296                          |
| Misc. Police False Alarms      | 200             | 350             | 150                              | 4,000      | 4,250      | 250                              |
| Misc. Mun. Court Receipts      | 3,333           | (16,126)        | (19,459)                         | 40,000     | 65,136     | 25,136                           |
| Demolition Permit              | 333             | 350             | 17                               | 4,000      | 6,950      | 2,950                            |
| Domestic Refuse                | 300             | 317             | 17                               | 3,600      | 3,975      | 375                              |
| Incinerator Tipping Fees       | 2,500           | 2,284           | (216)                            | 30,000     | 37,673     | 7,673                            |
| City Hall Leases (Mercantile)  | 10,820          | 6,442           | (4,378)                          | 129,360    | 120,496    | (8,864)                          |
| Certificates of Occupancy      |                 | 250             | 250                              |            | 3,750      | 3,750                            |
| BBQ Fest Revenues              |                 |                 | -                                | 20,000     | 25,039     | 5,039                            |
| Library Millage                | 52,405          | 52,405          | -                                | 2,393,114  | 2,393,114  | -                                |
| County Sales Tax               | 1,029,694       | 1,138,655       | 108,961                          | 12,705,000 | 13,941,095 | 1,236,095                        |
| City Sales Tax                 | 1,339,509       | 1,277,423       | (62,086)                         | 15,920,828 | 15,630,544 | (290,284)                        |
| Drug Task Force/SRO Officers   |                 | 15,762          | 15,762                           | 400,000    | 536,086    | 136,086                          |
| Craighead County               |                 |                 | -                                | 24,375     | 24,375     | -                                |
| Franchise Tax Revenue          | 42,111          | 58,333          | 16,222                           | 1,255,000  | 1,720,541  | 465,541                          |
| CWL Fire Truck Contribution    |                 |                 | -                                | 450,000    | 420,245    | (29,755)                         |
| Liab Ins Equip Act 27-22-101   | 13,835          | 9,029           | (4,806)                          | 185,000    | 146,664    | (38,336)                         |
| Police Training                | 1,200           | 725             | (475)                            | 13,200     | 11,635     | (1,565)                          |
| Fire Act 833                   |                 |                 | -                                | 115,000    | 128,397    | 13,397                           |
| Property Tax-LOPFI Fire        | 13,412          | 54,413          | 41,001                           | 530,000    | 638,786    | 108,786                          |
| Property Tax-LOPFI Police      | 13,412          | 54,413          | 41,001                           | 530,000    | 638,786    | 108,786                          |
| 10% of Fines- LOPFI Police     | 8,174           | 10,764          | 2,590                            | 112,850    | 113,415    | 565                              |
| CWL-Firetruck                  | 1,700           | 1,753           | 53                               | 20,400     | 19,285     | (1,115)                          |
| Mowing                         | 150             | 9,335           | 9,185                            | 8,500      | 82,197     | 73,697                           |
| OEM Reimbursement-State        |                 |                 | -                                |            |            | -                                |
| Misc State Aids & Grants       |                 |                 | -                                |            |            | -                                |
| Sale of City Property          |                 | 625             | 625                              | 30,000     | 179,656    | 149,656                          |
| CWL Fire Hyd Maint Contract    | 1,000           |                 | (1,000)                          | 60,000     | 60,000     | -                                |
| District Court Jail Defrayment | 1,200           | 725             | (475)                            | 14,400     | 11,635     | (2,765)                          |
| Nettleton Pool Concession      |                 |                 | -                                | 18,000     | 20,916     | 2,916                            |
| Nettleton Street Pool          |                 | 80              | 80                               | 50,000     | 54,536     | 4,536                            |
| E.B. Watson Center             | 300             | 360             | 60                               | 3,600      | 6,003      | 2,403                            |
| Earl Bell Center               | 400             | 200             | (200)                            | 6,000      | 8,478      | 2,478                            |
| Craighead Forrest Pavilion     |                 | 170             | 170                              | 20,000     | 22,490     | 2,490                            |
| Craighead Forest Camping       | 2,400           | 7,905           | 5,505                            | 48,000     | 89,774     | 41,774                           |
| Allen Park Community Ctr.      | 500             | 370             | (130)                            | 13,000     | 9,379      | (3,621)                          |
| Parker Park Community Ctr.     | 100             | 120             | 20                               | 6,000      | 4,644      | (1,356)                          |
| Tennis Court Fees              |                 |                 | -                                | 200        | 1,155      | 955                              |
| Park Sponsorships              |                 |                 | -                                | 34,000     | 39,688     | 5,688                            |
| Contract Instructor Fees       | 117             | 99              | (18)                             | 1,400      | 1,559      | 159                              |
| JMC Field & Pavilion Rentals   |                 |                 | -                                | 16,000     | 15,918     | (82)                             |
| Softball Sponsorships          |                 |                 | -                                | 10,600     | 4,300      | (6,300)                          |

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|--------------------------------|---------------------|---------------------|----------------------------------|----------------------|----------------------|----------------------------------|
| League Entry Fees              |                     |                     | -                                | 70,000               | 81,695               | 11,695                           |
| Adult League Concession        |                     |                     | -                                | 12,000               | 13,099               | 1,099                            |
| Youth League Concession        |                     |                     | -                                | 40,000               | 53,882               | 13,882                           |
| Adult Tournament Concession    |                     |                     | -                                | 6,000                | 21,880               | 15,880                           |
| Youth Tournament Concession    |                     |                     | -                                | 90,000               | 79,214               | (10,786)                         |
| Gate Fees                      |                     |                     | -                                | 18,000               | 30,130               | 12,130                           |
| Tournament Entry Fees          |                     |                     | -                                | 20,000               | 41,605               | 21,605                           |
| Field Rental - Softball        |                     | 715                 | 715                              | 5,000                | 5,988                | 988                              |
| SFR Planning Review Fee        | 2,000               | 1,725               | (275)                            | 24,000               | 24,451               | 451                              |
| CBF Planning Review Fee        | 2,333               | 4,750               | 2,417                            | 28,000               | 32,625               | 4,625                            |
| Subdivision Planning Fee       | 1,833               | 3,600               | 1,767                            | 22,000               | 27,525               | 5,525                            |
| Signage Permit Fee             | 1,500               | 1,502               | 2                                | 18,000               | 28,055               | 10,055                           |
| Mapping & Duplicating Fee      | 30                  | 50                  | 20                               | 360                  | 696                  | 336                              |
| Parking Fines                  | 200                 | 720                 | 520                              | 2,400                | 1,860                | (540)                            |
| Court Services Probation Fees  | 60,000              | 26,055              | (33,945)                         | 360,000              | 26,055               | (333,945)                        |
| Winter Wonderland/skating rink |                     | 10,235              | 10,235                           |                      | 14,021               | 14,021                           |
| Interfund Transfer In          |                     |                     | -                                | 165,000              | 96,641               | (68,359)                         |
| Act 1274 Child Seat            | 125                 | 78                  | (47)                             | 1,500                | 1,244                | (256)                            |
| Insurance Recovery             | -                   | (5,955)             | (5,955)                          |                      | 92,143               | 92,143                           |
| Dare Donations                 | 5,000               |                     | (5,000)                          | 21,000               | 9,406                | (11,594)                         |
| k-9 Donations                  |                     |                     | -                                |                      | 14,721               | 14,721                           |
| Accident Reports               | 300                 | 1,403               | 1,103                            | 24,000               | 26,952               | 2,952                            |
| Contribution to Animal Control |                     |                     | -                                |                      | 5,933                | 5,933                            |
| Alcohol Beverage Tax           | 30,600              | 30,236              | (364)                            | 400,000              | 428,618              | 28,618                           |
| Dog Park Donations             |                     |                     | -                                |                      | 897                  | 897                              |
| <b>General Fund</b>            | <b>\$ 2,952,142</b> | <b>\$ 3,080,927</b> | <b>\$ 128,785</b>                | <b>\$ 40,957,980</b> | <b>\$ 43,177,478</b> | <b>\$ 2,219,498</b>              |

|                               |                   |                   |                   |                     |                     |                     |
|-------------------------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|
| State Turnback                | \$ 192,750        | \$ 224,623        | \$ 31,873         | \$ 2,600,000        | \$ 2,781,967        | \$ 181,967          |
| Interest Earned               | 1,917             | 9,630             | 7,713             | 23,000              | 84,723              | 61,723              |
| Miscellaneous                 | 600               | 352               | (248)             | 28,000              | 63,892              | 35,892              |
| County Road Tax               | 16,280            | 135,078           | 118,798           | 1,300,000           | 1,598,490           | 298,490             |
| State Turnback Hwy Construct  | 103,042           | 116,162           | 13,120            | 1,245,100           | 1,440,074           | 194,974             |
| Natural Gas Severance Tax Rev | 2,500             | 10,503            | 8,003             | 96,000              | 205,061             | 109,061             |
| Floodplain Permits            | 458               | 1,400             | 942               | 5,500               | 6,426               | 926                 |
| Drainage Permits              | 50                |                   | (50)              | 600                 | 25                  | (575)               |
| Stormwater Grading Permits    | 100               | 4,500             | 4,400             | 28,000              | 49,515              | 21,515              |
| Site Dev Review Permits       | 750               |                   | (750)             | 18,000              | 10,763              | (7,237)             |
| OEM Reimbursements-State      |                   |                   | -                 |                     |                     | -                   |
| Stormwater mgmt Permits       | 700               | 7,566             | 6,866             | 20,000              | 30,616              | 10,616              |
| Encroachment Permits          |                   |                   | -                 |                     |                     | -                   |
| Sale of City Property         |                   |                   | -                 |                     |                     | -                   |
| Street Plate Fee              | 83                | 225               | 142               | 1,000               | 3,380               | 2,380               |
| Street Cut Fee                |                   | 690               | 690               | 6,000               | 17,090              | 11,090              |
| Insurance Recovery            |                   | 2,938             | 2,938             |                     | 102,745             | 102,745             |
| Other Permits and Fees        |                   | 2,425             | 2,425             |                     | 12,585              | 12,585              |
| <b>Street Fund</b>            | <b>\$ 319,230</b> | <b>\$ 516,092</b> | <b>\$ 196,862</b> | <b>\$ 5,371,200</b> | <b>\$ 6,407,352</b> | <b>\$ 1,036,152</b> |

|                           |                   |                   |                  |                     |                     |                   |
|---------------------------|-------------------|-------------------|------------------|---------------------|---------------------|-------------------|
| Interest Earned           | \$ 63             |                   | \$ (63)          | \$ 750              | \$ 1,971            | \$ 1,221          |
| Miscellaneous             | 30                | 239               | 209              | 360                 | 283                 | (77)              |
| Sales tax                 | 16,667            | 16,667            | -                | 200,000             | 200,000             | -                 |
| E911 Surcharge            | 16,667            | 18,732            | 2,065            | 200,000             | 227,794             | 27,794            |
| 911 County Reimbursement  | 30,091            | 29,451            | (640)            | 331,000             | 315,191             | (15,809)          |
| 911 Cellular Location     | 115,000           | 148,187           | 33,187           | 475,000             | 583,130             | 108,130           |
| Insurance Recovery        |                   |                   | -                |                     |                     | -                 |
| <b>Emergency 911 Fund</b> | <b>\$ 178,518</b> | <b>\$ 213,276</b> | <b>\$ 34,758</b> | <b>\$ 1,207,110</b> | <b>\$ 1,328,369</b> | <b>\$ 121,259</b> |

|                      |                 |                 |                 |                  |                  |                  |
|----------------------|-----------------|-----------------|-----------------|------------------|------------------|------------------|
| <b>Cemetery Fund</b> | <b>\$ 4,083</b> | <b>\$ 3,127</b> | <b>\$ (956)</b> | <b>\$ 37,400</b> | <b>\$ 50,056</b> | <b>\$ 12,656</b> |
|----------------------|-----------------|-----------------|-----------------|------------------|------------------|------------------|

|                             |                     |                     |                   |                      |                      |                     |
|-----------------------------|---------------------|---------------------|-------------------|----------------------|----------------------|---------------------|
| <b>O&amp;M FUNDS TOTALS</b> | <b>\$ 3,453,973</b> | <b>\$ 3,813,422</b> | <b>\$ 359,449</b> | <b>\$ 47,573,690</b> | <b>\$ 50,963,255</b> | <b>\$ 3,389,565</b> |
|-----------------------------|---------------------|---------------------|-------------------|----------------------|----------------------|---------------------|

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For Period Ending December 31, 2017

| Revenues                           | December Budget     | December Actual     | Variance Favorable (Unfavorable) | YTD Budget           | YTD Actual           | Variance Favorable (Unfavorable) |
|------------------------------------|---------------------|---------------------|----------------------------------|----------------------|----------------------|----------------------------------|
| Interest Earned                    | \$ 3,000            | \$ 5,487            | \$ 2,487                         | \$ 36,000            | \$ 85,749            | \$ 49,749                        |
| Miscellaneous                      |                     | 861                 | 861                              | 3,600                | 43,170               | 39,570                           |
| City Water & Light                 | 14,967              | 14,914              | (53)                             | 179,600              | 178,963              | (637)                            |
| Sales Tax                          | 166,667             | 166,667             | -                                | 2,000,000            | 2,000,000            | -                                |
| State Grant Funding                |                     |                     | -                                |                      |                      | -                                |
| Transfers In                       |                     |                     | -                                | 3,065,000            | 3,065,000            | -                                |
| <b>Capital Improvement Fund</b>    | <b>\$ 184,634</b>   | <b>\$ 187,929</b>   | <b>\$ 3,295</b>                  | <b>\$ 5,284,200</b>  | <b>\$ 5,372,882</b>  | <b>\$ 88,682</b>                 |
| Interest Earned                    | \$ 75               | \$ 413              | \$ 338                           | \$ 900               | \$ 3,652             | \$ 2,752                         |
| Miscellaneous                      |                     |                     |                                  |                      |                      |                                  |
| Advertising & Promotion            | 40,000              | 51,681              | 11,681                           | 660,000              | 673,961              | 13,961                           |
| <b>Advertising &amp; Promotion</b> | <b>\$ 40,075</b>    | <b>\$ 52,094</b>    | <b>\$ 12,019</b>                 | <b>\$ 660,900</b>    | <b>\$ 677,613</b>    | <b>\$ 16,713</b>                 |
| Interest Earned                    | \$ 17               | \$ 167              | \$ 150                           | \$ 200               | \$ 2,395             | \$ 2,195                         |
| Department of Transportation       | 9,653               | 9,653               | -                                | 334,916              | 334,916              | -                                |
| Department of Interior             |                     |                     | -                                |                      | 72,484               | 72,484                           |
| Department of Justice              |                     | 27,270              | 27,270                           | 249,730              | 304,252              | 54,522                           |
| Department of Housing and Urban    | -                   |                     | -                                | -                    |                      | -                                |
| In Kind Match                      |                     |                     | -                                | -                    |                      | -                                |
| Interfund Transfer In              | -                   |                     | -                                | -                    |                      | -                                |
| ASP-Highway Safety                 | 52,875              | 37,413              | (15,462)                         | 52,875               | 37,413               | (15,462)                         |
| <b>Federal Grants Fund</b>         | <b>\$ 62,545</b>    | <b>\$ 74,503</b>    | <b>\$ 11,958</b>                 | <b>\$ 637,721</b>    | <b>\$ 751,460</b>    | <b>\$ 113,739</b>                |
| <b>CDBG Fund</b>                   |                     |                     | <b>\$ -</b>                      | <b>\$ 406,238</b>    | <b>\$ 406,238</b>    | <b>\$ -</b>                      |
| <b>MPO Fund</b>                    | <b>\$ 9,307</b>     | <b>\$ 9,307</b>     | <b>\$ -</b>                      | <b>\$ 145,968</b>    | <b>\$ 145,968</b>    | <b>\$ -</b>                      |
| Interest Earned                    | \$ 100              | \$ 143              | \$ 43                            | \$ 1,200             | \$ 2,964             | \$ 1,764                         |
| Miscellaneous                      | 10                  |                     | (10)                             | 120                  | 400                  | 280                              |
| Transit FTA 5307                   | 72,250              | 121,192             | 48,942                           | 867,000              | 721,999              | (145,001)                        |
| Transit FTA 5307- match            | 26,714              |                     | (26,714)                         | 320,568              | 259,038              | (61,530)                         |
| Promotional Revenue                | 750                 | 6,570               | 5,820                            | 9,000                | 29,527               | 20,527                           |
| JETS Bus Fares                     | 6,617               | 7,052               | 435                              | 79,400               | 91,861               | 12,461                           |
| State Highway Turnback             | 16,500              | 15,336              | (1,164)                          | 198,000              | 200,010              | 2,010                            |
| CPT-HSTP Revenue                   | 250                 |                     | (250)                            | 3,000                | 825                  | (2,175)                          |
| Other State Aid-AHTD               | 14,078              |                     | (14,078)                         | 63,019               | 48,941               | (14,078)                         |
| Other State Aid-Local Match        |                     |                     | -                                | 25,150               |                      | (25,150)                         |
| Insurance Recovery                 |                     | 1,289               | 1,289                            |                      | 4,596                | 4,596                            |
| <b>JETS Fund</b>                   | <b>\$ 137,269</b>   | <b>\$ 151,582</b>   | <b>\$ 14,313</b>                 | <b>\$ 1,566,457</b>  | <b>\$ 1,360,161</b>  | <b>\$ (206,296)</b>              |
| <b>State Asset Forfeiture</b>      | <b>\$ 2,001</b>     | <b>\$ 17</b>        | <b>\$ (1,984)</b>                | <b>\$ 21,512</b>     | <b>\$ 25,851</b>     | <b>\$ 4,339</b>                  |
| <b>Federal Forfeiture Fund</b>     | <b>\$ 3,000</b>     | <b>\$ 10</b>        | <b>\$ (2,990)</b>                | <b>\$ 54,000</b>     | <b>\$ 11,453</b>     | <b>\$ (42,547)</b>               |
| <b>Miracle League Fund</b>         | <b>\$ 1,333</b>     | <b>\$ 1,617</b>     | <b>\$ 284</b>                    | <b>\$ 58,050</b>     | <b>\$ 51,096</b>     | <b>\$ (6,954)</b>                |
| <b>Grants Administration Fund</b>  | <b>\$ 46,423</b>    | <b>\$ 5,594</b>     | <b>\$ (40,829)</b>               | <b>\$ 191,692</b>    | <b>\$ 268,547</b>    | <b>\$ 76,855</b>                 |
| <b>OTHER FUNDS TOTALS</b>          | <b>\$ 486,587</b>   | <b>\$ 482,653</b>   | <b>\$ (3,934)</b>                | <b>\$ 9,026,738</b>  | <b>\$ 9,071,269</b>  | <b>\$ 44,531</b>                 |
| <b>ALL FUNDS GRAND TOTALS</b>      | <b>\$ 3,940,560</b> | <b>\$ 4,296,075</b> | <b>\$ 355,515</b>                | <b>\$ 56,600,428</b> | <b>\$ 60,034,524</b> | <b>\$ 3,434,096</b>              |