

# EXHIBIT A

# City of Jonesboro

## Accela Implementation

### PROPOSAL

Byrne Software Technologies, Inc.

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#### Accela Civic Platform

Licensing System | Mobile Field Collaboration | Permitting System |  
Code Enforcement | Inspections | Workflow & Record Keeping | and More!

## Prepared for:

Andrew Dame - Accela

Table of Contents

Revision Log..... 3

Purpose..... 3

Deliverables..... 3

General Assumptions ..... 4

Travel Expenses..... 4

Summary ..... 4

## Revision Log

This log provides a synopsis of revisions made to this document.

Version	Date	Author	Description
1.0	10/22/2019	Brian McAllister	Initial Document

## Purpose

The City of Jonesboro, AR has requested a proposal for Accela Services to implement Land & Licensing Management, Accela Citizen Access (ACA), and GIS.

## Deliverables

DELIVERABLE	ESTIMATED COST
DELIVERABLE 1: PROJECT INITIATION	\$ 5,000.00
DELIVERABLE 2: ACCELA: LAND & LICENSING MANAGEMENT SETUP - DEV AND TEST (ACCELA CLOUD)	\$ 2,000.00
DELIVERABLE 3: RECORD TYPE ANALYSIS SESSIONS (UP TO 40 HOURS T&M)	\$ 5,000.00
DELIVERABLE 4A: RECORD TYPE CONFIGURATION (UP TO 80 HOURS T&M)	\$ 10,000.00
DELIVERABLE 4B: FINANCIAL CONFIGURATION	\$ 5,000.00
DELIVERABLE 5: ACCELA XAPO - ADDRESS PARCEL OWNER	\$ 5,000.00
DELIVERABLE 7: BUSINESS PROCESS VALIDATION AND AUTOMATION (SCRIPTING - UP TO 60 HOURS T&M)	\$ 7,500.00
DELIVERABLE 8A: PAYMENT GATEWAY INTEGRATION	\$ 3,000.00
DELIVERABLE 8B: ESRI INTEGRATION	\$ 7,500.00
DELIVERABLE 8C: EDR CONFIGURATION (UP TO 100 HOURS T&M)	\$ 12,500.00
DELIVERABLE 9: ACA CONFIGURATION	\$ 7,500.00
DELIVERABLE 10: ACCELA GIS CONFIGURATION	\$ 2,500.00
DELIVERABLE 11: ACCELA APPS CONFIGURATION	\$ 2,500.00
DELIVERABLE 12: TRAINING	\$ 11,000.00
DELIVERABLE 13: USER ACCEPTANCE TESTING (UAT)	\$ 10,000.00
DELIVERABLE 14: POST DEPLOYMENT SUPPORT AND TRANSITION TO ACCELA SUPPORT	\$ 10,000.00
PROJECT MANAGEMENT	\$ 12,500.00
ACCELA PROJECT MANAGEMENT	\$ 3,000.00
<b>TOTAL</b>	<b>\$ 121,500.00</b>

OPTIONAL	ESTIMATED COST
DELIVERABLE 8D: OPTIONAL INTERFACE - INA PAYMENT ADAPTER	\$ 18,900.00
DELIVERABLE 6A: DATA CONVERSION - ACTIVE DATA CONVERSION (UP TO 180 HOURS T&M)	\$ 24,300.00
DELIVERABLE 6B: HISTORICAL DATA CONVERSION (UP TO 140 HOURS T&M)	\$ 18,900.00
<b>TOTAL</b>	<b>\$ 62,100.00</b>

Travel expenses are to be approved by Jonesboro prior to being incurred and billed once incurred.

Travel expenses are estimated to be \$15,000.

Does not include asset management or custom reports.

## General Assumptions

1. A detailed Statement of Work will be developed with the City to finalize estimate.
2. This proposal is not a contract and should only be used as a project estimate.
3. Total costs do not include any government contract vehicle uplift charges.
4. No additional work or deliverables is implied unless specifically stated in this Proposal.
5. Record analysis and configuration costs are estimated on joint team approach between Byrne resources and City resources.
6. Additional Byrne services can be contracted for \$135/hour (does not include any government contract vehicle uplift charges).
7. Does not include any travel costs.

## Travel Expenses

For a project of this size, it should be assumed that nine onsite trips will be required. Trip details will be mutually agreed upon prior and actual travel expenses will be billed.

## Summary

Byrne Software Technologies, Inc. thanks you for the opportunity to submit this Budgetary Proposal to Sarpy County. Please contact me if you have any questions concerning this proposal. We look forward to enhancing your Accela experience.

Sincerely,



**Bob Cook**  
*Chief Business Officer*  
Byrne Software Technologies, Inc.  
[rec@ByrneSoftware.com](mailto:rec@ByrneSoftware.com)  
636-537-2505



2633 Camino Ramon, Suite 500  
San Ramon, CA, 94583

Proposed by : Andrew Dame  
Contact Phone : 3253593333  
Contact Email : adame@accela.com  
Quote ID : Q-14961  
Valid Through : 10/9/2019  
Currency : USD

## Quote

# DRAFT

### Address Information

**Bill To:**  
CITY OF JONESBORO, AR  
Jason Ratliff  
PO Box 1485  
Jonesboro Arkansas, 72403  
United States

**Ship To:**  
Jason Ratliff  
PO Box 1845  
Jonesboro Arkansas, 72403  
United States

**Billing Contact : Deanna Hornback**  
Billing Phone: 870-932-1052 ext 1228  
Billing Email: dhornback@jonesboro.org

### Services

Services	Start Date	End Date	Term (Mths)	Price	Qty	Net Total
Accela Building	12/11/2019	12/10/2020	12.00	\$3,000.00	7	\$21,000.00
Accela Planning	12/11/2019	12/10/2020	12.00	\$3,000.00	2	\$6,000.00
Multi User	12/11/2019	12/10/2020	12.00	\$3,600.00	2	\$7,200.00
> Accela Building	12/11/2019	12/10/2020	12.00		2	
> Accela Planning	12/11/2019	12/10/2020	12.00		2	
					Total	\$34,200.00

Services Year 2	StartDate	EndDate	Term (Mths)	Price	Qty	Net Total
Accela Building	12/11/2020	12/10/2021	12.00	\$3,150.00	7	\$22,050.00
Accela Planning	12/11/2020	12/10/2021	12.00	\$3,150.00	2	\$6,300.00
Multi User	12/11/2020	12/10/2021	12.00	\$3,780.00	2	\$7,560.00
> Accela Building	12/11/2020	12/10/2021	12.00	\$0.00	2	\$0.00
> Accela Planning	12/11/2020	12/10/2021	12.00	\$0.00	2	\$0.00
					Total	\$35,910.00

Services Year 3	StartDate	EndDate	Term (Mths)	Price	Qty	Net Total
Accela Building	12/11/2021	12/10/2022	12.00	\$3,307.50	7	\$23,152.50



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## Quote

Services Year 3	StartDate	EndDate	Term (Mths)	Price	Qty	Net Total
Accela Planning	12/11/2021	12/10/2022	12.00	\$3,307.50	2	\$6,615.00
Multi User	12/11/2021	12/10/2022	12.00	\$3,969.00	2	\$7,938.00
> Accela Building	12/11/2021	12/10/2022	12.00	\$0.00	2	\$0.00
> Accela Planning	12/11/2021	12/10/2022	12.00	\$0.00	2	\$0.00
					Total	\$37,705.50

Services Year 4	StartDate	EndDate	Term (Mths)	Price	Qty	Net Total
Accela Building	12/11/2022	12/10/2023	12	\$3,472.88	7	\$24,310.13
Accela Planning	12/11/2022	12/10/2023	12	\$3,472.88	2	\$6,945.75
Multi User	12/11/2022	12/10/2023	12	\$4,167.45	2	\$8,334.90
> Accela Building	12/11/2022	12/10/2023	12	\$0.00	2	\$0.00
> Accela Planning	12/11/2022	12/10/2023	12	\$0.00	2	\$0.00
						\$39,590.78

Services Year 5	StartDate	EndDate	Term (Mths)	Price	Qty	Net Total
Accela Building	12/11/2023	12/10/2024	12	\$3,646.52	7	\$25,525.63
Accela Planning	12/11/2023	12/10/2024	12	\$3,646.52	2	\$7,293.04
Multi User	12/11/2023	12/10/2024	12	\$4,375.82	2	\$8,751.65
> Accela Building	12/11/2023	12/10/2024	12	\$0.00	2	\$0.00
> Accela Planning	12/11/2023	12/10/2024	12	\$0.00	2	\$0.00
						\$41,570.32

Total Quote

188,976.60

--- End of Quote ---  
Thank You  
**DRAFT**