

<u>Servers replaced, no longer needed or new</u>	<u>AVG cost of server \$8500</u>	<u>OS Costs</u>	<u>Warranty cost yearly</u>
JBRCSP	\$8,500	\$600.00	\$325
JBCHSIGNAL	\$8,500	\$600.00	\$317
JBDANFS	\$8,500	\$600.00	\$236
JBACDC	\$8,500	\$600.00	\$236
JBCHISCSI	\$8,500	\$600.00	\$250
JBCHFCB	\$8,500	\$600.00	\$250
<b>Total 1 year cost</b>	<b>\$51,000</b>	<b>\$3,600.00</b>	<b>\$1,614.00</b>
<b>5 Year Cost</b>	<b>\$51,000</b>	<b>\$3,600</b>	<b>\$8,070.00</b>
<u>Monthly cost</u>	<u>\$850.00</u>	<u>\$60.00</u>	<u>\$134.50</u>

<u>Support Agreements</u>	<u>Yearly price</u>	<u>UPS\Battery replacement</u>
Compellent @ DR	\$13,412.00	\$3,136.54
Vmware	\$8,228.16	
Arcserve	\$7,535.93	
<b>Total 1 Year Cost</b>	<b>\$29,176.09</b>	<b>\$3,136.54</b>
<b>5 Year Cost</b>	<b>\$145,880.40</b>	<b>\$3,136.54</b>
<u>Monthly Cost</u>	<u>\$2,431.34</u>	<u>\$52.27</u>

<u>Tapes/Tape drive in last 5 years</u>		<u>Labor Costs yearly</u>	<u>Tech hourly rate</u>
	\$1,259.77	\$1,368.00	Tape Drive \$19/hr 1.5 hour a week
	\$1,177.20	\$264.00	Specing and purchasing server \$22/2hr per server
		\$1,056.00	Mounting server \$22/ 2hr per server requires 2 people X 6 servers
<b>Total 1 Year Cost</b>	<b>\$2436.97</b>	<b>\$2,688.00</b>	
<b>5 Year Cost</b>	<b>\$12184.85</b>	<b>\$13,440.00</b>	
<b>Monthly</b>	<b>\$203.08</b>	<b>\$224.00</b>	

<u>Connection @ DR site</u>	
	\$2,500.00
<b>5 Year Cost</b>	<b>\$150000.00</b>
<b>Monthly</b>	<b>\$2,500.00</b>

**Total 5 year cost** **\$387,311.79**  
**Current Total Monthly cost over 5 years** **\$6,455.19**  
**Ritter's Monthly cost** **\$2,883.00**  
  
 Monthly savings **\$3,572.19**  
 Yearly Savings **\$42,866.28**  
 5 year savings **\$214,331.40**

**Other advantages:**

Any future server will add to this savings  
Reduce manual labor  
Faster server deployments  
Centralized Management  
Lower Vehicle maintenance costs savings  
Stay on latest OS version