

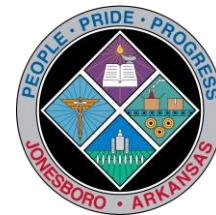
REVENUE ENHANCEMENT





BACKGROUND

- Last Revenue Enhancement was performed and approved in November 2009
- Privilege Licenses last increased in 1975
- Mayor challenged his Directors to investigate and propose any modest changes in revenue within their departments
 - Compared with cities such as Rogers, Bentonville, Fayetteville, Little Rock, North Little Rock, Hot Springs, and Conway
 - Still at or below average of investigated cities
- This report primarily reflects changes in fees
- In an effort of transparency, we will hold public meetings prior to presentation to Finance Committee for approval
- Departments affected: Parks, Engineering, Streets, Inspections, Planning, Finance
- Potential to revisit in 2-3 years



TOTAL REVENUE

ESTIMATED REVENUE GAINS		
	CY-2017	CY-2018
Parks	\$84,637	\$84,637
Engineering - Stormwater	\$2,788,200	\$2,788,200
Engineering - Other	\$31,695	\$31,695
Streets	\$20,695	\$20,695
Inspections	\$64,475	\$64,475
Planning	\$111,242	\$111,242
Privilege License	\$0	\$333,675
SUB TOTAL	\$3,100,944	\$3,434,619
GRAND TOTAL FOR 1/2 CY-2017*	\$1,550,472	
GRAND TOTAL FOR CY-2018		\$3,434,619
Annual Totals without Stormwater Fee	\$156,372.16	\$646,419
* Assuming July 1, 2017 effective date		



PARKS REVENUE 1/8

Fee Description			Current	Proposed	Actual Utilization	Estimated Utilization	Difference		
			09 Fees	17 Fees	2016	2017	2017 minus 2016		
Community Center Rooms									
	Rooms								
	Weekday Per Hour	\$32	\$40						
	Weekend Per Hour	\$32	\$40						
	Special After Hours (additional) Fee Per Hr	\$15	\$20						
	Kitchen Rental (per event)	\$17	\$20						
Basketball Courts									
	Per Court Per hour								
	Weekend	\$32	\$40	\$40,542.90	\$52,705.77	\$12,162.87			
	Weekday	\$32	\$40						
	Basketball Team Practice Rate	\$10	\$20						
	Special After Hours (additional) Fee Per Hr	\$15	\$20						
	Whole Facility Per Day	\$650	\$800						
	Deposit	\$100	\$200						
Climbing Wall									
	Small Party (Under 10)	\$64	\$70						
	Large Party (Under 20)	\$94	\$100						
	Group (More than 20) each additional	\$4	\$5						



PARKS REVENUE 2/8

Fee Description				Current	Proposed	Actual Utilization	Estimated Utilization	Difference
Joe Mac Campbell Field Rentals				'09 Fees	'17 Fees	2016	2017	2017 minus 2016
			Daily without lights	\$50	\$0	\$1,623.00	\$2,207.28	\$584.28
			Daily with lights	\$80	\$0			
			Hourly without lights	\$15	\$20			
			Hourly with lights	\$18	\$25			
			Whole Facility Per Day	\$2,500	\$3,000			
			Soccer Complex Per Day	\$1,350	\$1,500			
			Baseball Complex Per Day	\$1,350	\$1,500			



PARKS REVENUE 3/8

Fee Description		Current	Proposed	Actual Utilization	Estimated Utilization	Difference
		'09 Fees	'17 Fees	2016	2017	2017 minus 2016
Allen Park Tennis Courts (per 1 - 1/2 hour)						
Resident						
Adult Day		\$2	\$0			
Adult Night		\$3	\$0			
Senior		\$1	\$0			
Senior/Youth Night		\$2	\$0			
Annual Family		\$100	\$0			
Annual Adult		\$75	\$0			
Annual Youth		\$35	\$0			
Annual Senior		\$50	\$0			
School Group (per hour)		\$15	\$20			
Non Resident						
Adult Day		\$3	\$0			
Adult Night		\$4	\$0			
Seniors/Youth Day		\$1	\$0			
Senior/Youth Night		\$2	\$0			
Annual Family		\$125	\$0			
Annual Adult		\$100	\$0			
Annual Youth		\$50	\$0			
Annual Senior		\$75	\$0			
Club Rentals		\$96	\$0			
				\$1,185.00	\$1,576.05	\$391.05



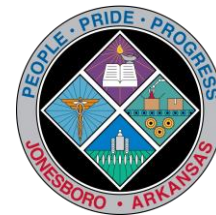
PARKS REVENUE 4/8

Fee Description		Current	Proposed	Actual Utilization	Estimated Utilization	Difference
		'09 Fees	'17 Fees	2016	2017	2017 minus 2016
Pavilions						
CFP #1		\$60	\$100	\$24,915.00	\$36,874.20	\$11,959.20
CFP #2		\$50	\$80			
CFP #3		\$70	\$80			
CFP #4		\$70	\$80			
CFP #5		\$80	\$100			
CFP #6		\$40	\$80			
Joe Martin		\$50	\$80			
JMCP Pavilions		\$50	\$80	\$2,241.00	\$3,585.60	\$1,344.60
Allen Park Pavilion		\$60	\$80			



PARKS REVENUE 5/8

Craighead Forest Park Campground		Current	Proposed	Actual Utilization	Estimated Utilization	Difference
		'09 Fees	'17 Fees	2016	2017	2017 minus 2016
Site With Hook Ups				\$71,926.17	\$99,258.11	\$27,331.94
	Daily	\$20	\$25			
	Weekly	\$120	\$150			
	Daily Senior	\$10	\$15			
	Weekly Senior	\$60	\$90			
Winter Camping Rates (Dec, Jan & Feb)						
	Daily	\$10	\$15			
	Weekly	\$60	\$90			
	Event Field	\$0	\$250			
	Walking Trail	\$50	\$0			
	Band Shell	\$60	\$80			
	Frisbee Golf Course	\$50	\$100			
	Races	\$0	\$500			
	4th in the Forest	\$1,500	\$0			



PARKS REVENUE 6/8

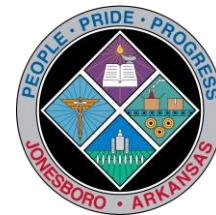
Fee Description		Current	Proposed	Actual Utilization	Estimated Utilization	Difference
		'09 Fees	'17 Fees	2016	2017	2017 minus 2016
Northside Baseball Field Rental				\$0.00	\$0.00	\$0.00
Daily without lights	\$25	\$0				
Daily with lights	\$35	\$0				
Hourly without lights	\$8	\$0				
Hourly with lights	\$12	\$0				
Striping and Dragging Per Field	\$30	\$0				
Whole Facility Per Day	\$200	\$0				
Other Field Rental - Miles & Allen Park						
Daily without lights	\$25	\$0				
Daily with lights	\$35	\$0				
Hourly without lights	\$8	\$10				
Hourly with lights	\$12	\$15				
Striping and Dragging Per Field	\$30	\$0				
Whole Facility Per Day	\$100	\$0				



PARKS REVENUE 7/8

Pool		Current	Proposed	Actual Utilization	Estimated Utilization	Difference
		'09 Fees	'17 Fees	2016	2017	2017 minus 2016
Daily Fees				\$40,949.30	\$58,147.88	\$17,198.58
	Over 16 Year of Age	\$2.00	\$3.00			
	Under 16 Years of Age	\$1.50	\$2.00			
	10 Visit Adult Punch Card	\$18.00	\$0.00			
	10 Visit Youth Punch Card	\$13.00	\$0.00			

NEW - Fee Description		Current	Proposed	Actual Utilization	Estimated Utilization	Difference
		16 Fees	'17 Fees	2016	2017	2017 minus 2016
Ice Skating Rink						
	Ice Skating Rink Admission	\$5	\$5	\$16,591	\$18,250	\$1,659
	Ice Skating Rink Rental up to 25 skaters	\$130	\$130	\$780.00	\$858	\$78
	Ice Skating Rink Rental up to 60 skaters	\$150	\$150	\$450.00	\$495	\$45
				\$17,821	\$19,603	\$1,782



PARKS REVENUE 8/8

Fee Description		Current	Proposed	Actual Utilization	Estimated Utilization	Difference
		'09 Fees	'17 Fees	2016	2017	2017 minus 2016
Cemetery- Schedule of Fees						
Space Purchase:						
City Resident		\$500	\$650			
Infant		\$175	\$225			
Deed Fee		\$40	\$60			
Opening/Closing Fees						
Weekday						
Adult		\$325	\$425			
Infant		\$100	\$150			
Cremation		\$100	\$200	\$30,850.00	\$42,732.50	\$11,882.50
Weekend						
Adult		\$500	\$650			
Infant		\$250	\$350			
Cremation		\$250	\$350			
Holidays						
Adult		\$600	\$0			
Infant		\$375	\$0			
Monument Setting Fee		\$40	\$60			
				2016	2017	Difference
				\$232,053.37	\$316,690.39	\$84,637.02



ENGINEERING REVENUE

Engineering Revenue	Current	Proposed	Actual Utilization	Estimated Utilization	Difference
Permit/Fee	2016	2017	2016	2017	2017 minus 2016
Floodplain Development Permit	\$100/acre	\$100/acre \$25 min.	\$7,762	\$8,262	\$500
Grading Permit	\$100/acre	\$100/acre \$50 min.	\$36,246	\$44,743	\$8,497
Residential Site Plan	\$0	\$25	\$0	\$18,750	\$18,750
Stormwater Appeal Fee	\$100 Advertising (Actual Cost)	\$200	\$477	\$600	\$123
Street Closure Permit (paid for the day, and any fraction of the day)	New	One Traffic Lane - \$25	\$0	\$1,425	\$1,425
		Street Closure (Collector) - \$100	\$0	\$1,200	\$1,200
		Street Closure (Arterial) - \$200	\$0	\$1,200	\$1,200
		Total Other Revenue Gain	\$44,485	\$76,180	\$31,695
Stormwater Utility Fee	New	\$5/Mo/Res Customer	\$0	\$1,829,880	\$1,829,880
		\$15/Mo/Comm Customer	\$0	\$958,320	\$958,320
		Total Stormwater Revenue Gain	\$0	\$2,788,200	\$2,788,200
		Engineering Grand Total	\$44,485	\$2,864,380	\$2,819,895

ENGINEERING: STORMWATER FEE 1/2



- 2017 Street Fund Budget (O&M): \$5,897,837 \approx 1/3 (\$2.0M) used for drainage system operations
- 2017 Capital Improvement Budget (Drainage):

USGS Stream Gauges	\$30,000
Corps of Engineers Master Plan	\$220,000
<u>Misc. Ditching and Drainage</u>	<u>\$250,000</u>
Total	\$500,000
<u>From Streets (O&M)</u>	<u>\$2,000,000</u>
Grand Total for Drainage	\$2.5M

- Currently have 70 miles of our 110 miles of primary and secondary drainage channels in our annual maintenance program. Estimated at \$3M to add the remaining 40 miles to this program excluding any additional equipment or staffing.
- Corp of Engineer's Master Plan: Improvements to Big Creek, Lost Creek, and Christian Creek estimated to cost \$110M (unfunded) per Phase I. Additional phases of study (currently in Phase II) expected to result in several hundred million more in total construction cost citywide (unfunded).

ENGINEERING: STORMWATER FEE 2/2



- Examples of Other Unfunded Drainage Projects:

1) Centre Grove Drainage Project	\$1.5M
2) Sharpe Street Drainage Improvements	\$2.4M
3) Farm Creek Detention Pond	\$600K
4) Prospect Road Drainage Improvements	\$3.0M
5) Morningside Drive Drainage Improvements	\$500K
6) Paula Drive pipe replacement	\$450K
7) Ethel/Short Street Drainage Improvements	\$75K
8) Fairview Addition Drainage Improvements	<u>\$5+M</u>
	\$14+M

- Typical Budget Year:

USGS Stream Gauges	\$30,000
Corps of Engineers Master Plan	\$220,000
Priority Drainage Projects	\$1,538,200
<u>Drainage System Maintenance Operations</u>	<u>\$1,000,000</u>
Total	\$2,778,200



STREETS REVENUE

Revenue Source	Current Rate	Proposed Rate	Actual Utilization	Estimated Utilization	Difference
	2016	2017	2016	2017	2017 minus 2016
Street Plate - 1st plate delivered (up to 60 days)	\$30	\$45	\$1,560	\$2,250	\$690
Street Plate - each additional plate delivered (up to 60 days)	\$5	\$15	\$335	\$975	\$640
Asphalt (cuts) per Sq Ft	0.03 / Sq Ft	\$0	\$10	\$0	-\$10
Barricades (contractors / block parties, etc.)	\$0	Contractor \$75/ea Other \$10/ea	\$60	\$6,000	\$6,000
Cones	\$0	\$5 (recover costs)	\$0	\$500	\$500
Sign - replacement of Regulatory Sign and Pole - accidents, etc	\$100	\$150	\$625	\$750	\$125
Sign - replacement of Street Marker Sign - and pole - accidents, etc	\$100	\$150	\$0	\$750	\$750
Sign - each new regulatory sign - and post - for subdivisions	\$0	\$150	\$0	\$4,500	\$4,500
Sign - new street marker signs - for subdivisions	\$0	\$250	\$0	\$7,500	\$7,500
			\$2,590	\$23,225	\$20,695



INSPECTIONS REVENUE 1/2

City of Jonesboro Inspection Department Permit Fee's			Actual Utilization	Estimated Utilization	Difference
Type of Permit	Current Fee	New Fee	2016	2017	2017 minus 2016
Street Cut Permit	\$35	\$40	\$805	\$920	\$115
Residential Sewer Stubout Permit	\$20	\$40	\$2,840	\$5,680	\$2,840
Residential Sewer Permit	\$20	\$40	\$3,000	\$6,000	\$3,000
Residential Sewer Connection & Street Cut	\$55	\$80	\$1,870	\$2,720	\$850
RESIDENTIAL ALTERATIONS	Project Cost	\$100 min.	\$3,250	\$6,500	\$3,250
Mobile Vending Permit	Planning Fee	\$40	\$0	\$320	\$320
HVAC Change Out (C/O)	\$40	\$40 C/O; \$55 C/O & Duct	\$16,800	\$19,950	\$3,150
Existing Structure CO	\$40	\$50	\$920	\$1,200	\$280
Demolition Permit	\$100	R-\$100 C- \$250	\$5,400	\$10,050	\$4,650
Commercial Sewer/Stubout	\$35	\$50	\$2,485	\$3,550	\$1,065
Commercial Sewer Connection & Street Cut	\$70	\$100	\$420	\$600	\$180
Canopy Permit	No Fee	\$50	\$184	\$334	\$150
Backflow Permit	C- \$35 R- \$20	C- \$50 R- \$35	\$115	\$200	\$85
				Revenue Gain	\$19,935



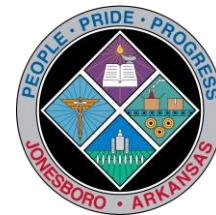
INSPECTIONS REVENUE 2/2

New Fees		Actual Utilization	Estimated Utilization	Difference
Type of Permit	New Fee	2016	2017	2017 minus 2016
Low Voltage	R- \$50 C- \$100	\$0	\$1,500	\$1,500
Temp CO	C- \$2,500	\$0	\$30,000	\$30,000
Foundation & Footing	0-10,000 sqft \$500	\$0	\$4,500	\$4,500
	10,001- + sqft \$1000			
Tent Permit	\$50	\$0	\$300	\$300
Moving Permit	\$50	\$0	\$200	\$200
HVAC Duct Only	\$40	\$0	\$240	\$240
Fire Re-Inspection (3rd x or more)	\$100	\$0	\$2,400	\$2,400
Commercial Re-Inspection (3rdx or more)	\$100	\$0	\$2,400	\$2,400
CO Re-Inspection (3rdx or more)	\$500	\$0	\$3,000	\$3,000
			Revenue Gain	\$44,540
			Total Revenue Gain	\$64,475



PLANNING REVENUE

Fee Description	Fees: Current	Proposed	Actual Utilization	Estimated Utilization	Difference
			2016	2017	2017 minus 2016
Single Family Residential Approvals – Planning Review					
New Single Family Dwelling (per structure)	\$50	\$50	495 x \$50 = \$24,750	495 x \$50 = \$24,750	\$0
New Multiple Family Dwellings (per plan submittal)	\$100	\$100	29 x \$100 = \$2,900	29 x \$100 = \$2,900	\$0
Additions to Residential Dwellings (increase in footprint)	\$25	\$25	33 x \$25 = \$825	33 x \$25 = \$825	\$0
Detached Buildings and Other Accessory or Temporary Structure	\$25	\$25	64 x \$25 = \$1,600	64 x \$25 = \$1,600	\$0
Alterations or Repairs of Residential Dwelling	\$25	\$25	42 x \$25 = \$1,050	42 x \$25 = \$1,050	\$0
Swimming pools (above or below ground)	\$25	\$25	44 x \$25 = \$1,100	44 x \$25 = \$1,100	\$0
Walls, fences, decks, antenna towers & satellite dishes	\$25	\$50	140 x \$25 = \$3,500	140 x \$50 = \$7,000	\$3,500
Multi-family Additions	\$50	\$50	0	0	-
Multi-family Accessory Structures	\$50	\$50	0	0	-
Multi- family Dwellings 5 units and above	\$100	\$500	29 x \$100 = \$2,900	29 x \$500 = \$14,500	\$11,600
				Sub-total	\$15,100
Fee Description	Fees: Current	Proposed	Actual Utilization	Estimated Utilization	Difference
			2016	2017	2017 minus 2016
Commercial Building Permits – Planning Review					
(0) square feet to 10,000 square feet Commercial Building Area	\$250	\$500	70 x \$250 = \$17,500	70 x \$500 = \$35,000	\$17,500
10,001 square feet or more Commercial Building Area	\$500	\$1,000	16 x \$500 = \$8,000	16 x \$1000 = \$16,000	\$8,000
Interior alterations or repairs of commercial or industrial structures	\$100	\$250	115 x \$100 = \$11,500	115 x \$250 = \$28,750	\$17,250
Awnings and Canopies	\$100	\$250	4 x \$100 = \$400	4 x \$250 = \$1,000	\$600
Accessory buildings, walls, fences, decks	\$100	\$250	14 x \$100 = \$1,400	14 x \$250 = \$3,500	\$2,100
Cellular towers/antenna & satellite (new)	\$100		1 x \$100 + \$100	1	-
Cellular towers/antenna & satellite (existing)	\$100		2 x \$100 = \$200	2	-
Parking Lots	\$100		3 x 100 = \$300	3	-
Landfill and Extractions (land use only)	\$500	\$1,000	0	0	-
Gravel Mining	\$500	\$1,000	0	0	-
Change of Use Certificate	\$35	\$100	1 x \$35 = \$35	1 x \$100 = \$100	\$65
Commercial Storage Tanks	\$100	\$250	1 x \$100 = \$100	1 x \$250 = \$250	\$150
Temporary Tents, Trailers & Structures	\$100	\$250	16 x \$100 = \$1600	16 x \$250 = \$4000	\$2,400
				Sub-total	\$48,065



PLANNING REVENUE

Fee Description	Fees: Current	Proposed	Actual Utilization	Estimated Utilization	Difference
			2016	2017	2017 minus 2016
<u>Rezoning Fees</u>					
Base Fee +	\$250	\$500	28 x \$250 = \$7,000	28 x \$500 = \$14,000	\$7,000
<u>Special District Applications</u>					
Village Residential Overlay	\$250	\$500			
JMA-O Jonesboro Municipal Airport Overlay District	\$250	\$500			
Planned Development District			1 X \$250 = \$250	1 X \$500 = \$500	\$250
Fee per stage (Preliminary, Final, Modifications)	\$250	\$500			
<u>Board of Zoning Appeals Fees</u>					
Residential Appeal Fees - Compatible Non-Conforming Use (BZA)	\$100	\$200	35 X \$100 = \$3,500	35 X \$200 = \$7,000	\$3,500
Commercial Appeal Fees - Compatible Non-Conforming Use (BZA)	\$200	\$400	9 X \$200 = \$1,800	9 X \$400 = 3600	\$1,800
Conditional Use (MAPC)	\$200	\$400	19 x \$200 = \$3,800	19 x \$400 = 7600	\$3,800
<u>Subdivision Fees</u>					
Minor Plats & Replats (Administrative Approvals)					
Base Fee	\$200	\$400	22 x \$200 = \$4,400	22 x \$400 = 8800	\$4,400
Reviews requiring MAPC Approval					
Subdivisions: 0 to 20 acres					
Base Fee	\$250	\$500	14 X \$250 = \$3,500	14 X \$500 = \$7,000	\$3,500
Per Lot Fee	\$4				
Subdivisions: Over 20 to 40 acres					
	\$500	\$1,000	7 X \$500 = \$3,500	7 X \$1000 = \$7,000	\$3,500
Subdivisions: Over 40 acres					
	\$1,000	\$1,500	1 X \$1000 = \$1000	1 X \$1500 = \$1,500	\$500
				Sub-total	\$28,250



PLANNING REVENUE

Fee Description	Fees: Current	Proposed	Actual Utilization	Estimated Utilization	Difference
			2016	2017	2017 minus 2016
<u>On/Off Premise Sign Permits</u>					
Bill Board					
Base Fee	\$500	\$1,000	\$500 x 1 = \$500	\$1000 x 1 = \$1,000	\$500
Construction					
Base Fee	\$50	\$100			
Ground Sign New					
Base Fee	\$50	\$100			
Wall & Awning Signs					
Base Fee	\$50	\$100	\$50 x 121 = \$6050	\$100 x 121 = \$12,100	\$6,050
Pole Sign					
Base Fee	\$50	\$100			
Marquee Sign					
Base Fee	\$50	\$100			
Monument Sign					
Base Fee	\$0	\$100			
Promotional Event Signs					
Base Fee	\$50	\$100			
Banners	\$35	\$50	\$35 x 5 = \$175	\$50 x 5 = \$250	\$75
				Sub-total	\$6,625



PLANNING REVENUE

Fee Description	Fees: Current	Proposed	Actual Utilization	Estimated Utilization	Difference
			2016	2017	2017 minus 2016
Mapping Services					
Zoning Research Letter	\$36	\$500	28 x \$36 = \$1,008	28 x \$500 = \$14,000	\$12,992
Zoning Letter (simple)	\$36	\$50	15 x \$36 = \$540	15 x \$50 = \$750	\$210
Additional Fees Not being Charged					
Multi-Family Dwelling Review (3rd submittal)	\$0	\$1,000	Never done before	Never done before	Never done before
Commercial/Industrial Review (3rd submittal)	\$0	\$1,000	Never done before	Never done before	Never done before
				Sub-total	\$13,202
				Total Revenue Gain	\$111,242



PRIVILEGE LICENSE REVENUE

Category	Fee Schedule 2017	Fee Schedule 2018	Actual Utilization 2017	Estimated Utilization 2018	Difference
License Type	Base Amt.	Base Amt.			
Medical Professionals					
Artificial Limbs	\$ 50.00	\$ 100.00	\$ 100.00	\$ 200.00	\$ 100.00
Chiropodist Each	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ -
Chiropractor Each	\$ 150.00	\$ 200.00	\$ 2,700.00	\$ 3,600.00	\$ 900.00
Counseling Service Each	\$ 75.00	\$ 125.00	\$ 1,200.00	\$ 2,000.00	\$ 800.00
Dental Lab	\$ 150.00	\$ 200.00	\$ 450.00	\$ 600.00	\$ 150.00
Dentist Each	\$ 150.00	\$ 200.00	\$ 8,700.00	\$ 11,600.00	\$ 2,900.00
Medical Laboratories	\$ 150.00	\$ 200.00	\$ 1,050.00	\$ 1,400.00	\$ 350.00
Medical Profession not Classified Each	\$ 150.00	\$ 200.00	\$ -	\$ -	\$ -
Optometrist Each	\$ 150.00	\$ 200.00	\$ 3,600.00	\$ 4,800.00	\$ 1,200.00
Physicians Each	\$ 250.00	\$ 300.00	\$ 78,250.00	\$ 93,900.00	\$ 15,650.00
Psychologists Each	\$ 150.00	\$ 200.00	\$ 1,500.00	\$ 2,000.00	\$ 500.00
Therapist Each	\$ 150.00	\$ 200.00			\$ -
Veterinarians Each	\$ 150.00	\$ 200.00	\$ 1,950.00	\$ 2,600.00	\$ 650.00
Totals	\$ 1,975.00	\$ 2,575.00	\$ 99,750.00	\$ 122,950.00	\$ 23,200.00



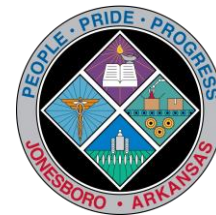
PRIVILEGE LICENSE REVENUE 1/2

Category	Fee Schedule 2017	Fee Schedule 2018	Actual Utilization 2017	Estimated Utilization 2018	Difference
License Type	Base Amt.	Base Amt.			
General Contractors:Housebuilders: Subcontractors					
General Contractor	\$ 200.00	\$ 225.00	\$ 18,000.00	\$ 20,250.00	\$ 6,300.00
House Builders	\$ 150.00	\$ 175.00	\$ 13,950.00	\$ 16,275.00	\$ 2,325.00
Sub-Contractors: Listed Below	\$ 100.00	\$ 100.00	\$ 40,200.00	\$ 40,200.00	\$ -
Appliance Repair					
Brick-Mason-Stone Contractors					
Asphalt Manufactures & Contracotrs					
Brick & Tile Dealer					
Brick & Tile Manufacture					
Brick Tile Manufacture					
Cabinet Maker-Installers					
Carpet Layers-Floor Maintenance-Sales					
Concrete Contractors					
Contractors Not Classified					
Designers-Interior-Exterior					
Electrical Contractors					
Hauling-Commercial-Gravel-Sanitation					
Heat & Air Contractors					
Heavy Equipment Contractors-Back Hoe Loader					
Installation Attic Fans Stoves Etc.					
Insulation					



PRIVILEGE LICENSE REVENUE 2/2

Category	Fee Schedule 2017	Fee Schedule 2018	Actual Utilization 2017	Estimated Utilization 2018	Difference
License Type	Base Amt.	Base Amt.			
Interior Decorator					
Metal Work					
Overhead Dealer-Installer					
Painters					
Plumbers					
Roofers					
Septic Tanks					
Sheet Rock					
Sign Company's					
Surveyors					
Swimming Pools					
Tree Service					
Weatherproofing					
Welding					
Welding Supplies					
Wrecker-House Moving					
Totals	\$ 450.00	\$ 500.00	\$ 72,150.00	\$ 76,725.00	\$ 8,625.00



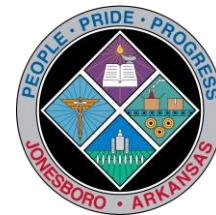
PRIVILEGE LICENSE REVENUE

Category	Fee Schedule 2017	Fee Schedule 2018	Actual Utilization 2017	Estimated Utilization 2018	Difference
License Type	Base Amt.	Base Amt.			
Manufacturers: Fee Base # of Employees					
1 to 5 Employees	\$ 75.00	\$ 125.00	\$ 825.00	\$ 1,375.00	\$ 550.00
6 to 15 Employees	\$ 125.00	\$ 175.00	\$ 1,000.00	\$ 1,400.00	\$ 400.00
16 to 30 Employees	\$ 175.00	\$ 225.00	\$ 1,225.00	\$ 1,575.00	\$ 350.00
31 to 40 Employees	\$ 350.00	\$ 400.00	\$ 700.00	\$ 800.00	\$ 100.00
41 to 50 Employees	\$ 500.00	\$ 550.00	\$ 500.00	\$ 550.00	\$ 50.00
51 to 55 Employees	\$ 575.00	\$ 625.00	\$ 575.00	\$ 625.00	\$ 50.00
56 to 65 Employees	\$ 625.00	\$ 675.00	\$ 1,875.00	\$ 2,025.00	\$ 150.00
66 to 80 Employees	\$ 675.00	\$ 725.00	\$ 2,025.00	\$ 2,175.00	\$ 150.00
81 to 90 Employees	\$ 850.00	\$ 900.00	\$ 850.00	\$ 900.00	\$ 50.00
91 to 99 Employees	\$ 1,000.00	\$ 1,050.00	\$ -	\$ -	\$ -
100 to 120 Employees	\$ 1,075.00	\$ 1,125.00	\$ 3,225.00	\$ 3,375.00	\$ 150.00
121 to 140 Employees	\$ 1,117.00	\$ 1,167.00	\$ 2,234.00	\$ 2,334.00	\$ 100.00
141 to 160 Employees	\$ 1,125.00	\$ 1,175.00	\$ 1,125.00	\$ 1,175.00	\$ 50.00
161 to 180 Employees	\$ 1,350.00	\$ 1,400.00	\$ 1,350.00	\$ 1,400.00	\$ 50.00
181 to 199 Employees	\$ 1,500.00	\$ 1,550.00	\$ -	\$ -	\$ -
200 to 220 Employees	\$ 1,575.00	\$ 1,625.00	\$ 1,575.00	\$ 1,625.00	\$ 50.00
221 to 240 Employees	\$ 1,625.00	\$ 1,675.00	\$ -	\$ -	\$ -
241 to 260 Employees	\$ 1,675.00	\$ 1,725.00	\$ -	\$ -	\$ -
261 to 280 Employees	\$ 1,850.00	\$ 1,900.00	\$ 3,700.00	\$ 3,800.00	\$ 100.00
281 to 299 Employees	\$ 2,000.00	\$ 2,050.00	\$ -	\$ -	\$ -
300 & over Employees	\$ 2,500.00	\$ 2,550.00	\$ 15,000.00	\$ 15,300.00	\$ 300.00
Totals	\$ 22,342.00	\$ 23,392.00	\$ 37,784.00	\$ 40,434.00	\$ 2,650.00



PRIVILEGE LICENSE REVENUE 1/2

Category	Fee Schedule 2017	Fee Schedule 2018	Actual Utilization 2017	Estimated Utilization 2018	Difference
License Type	Base Amt.	Base Amt.			
Retail Business: Fee Base Inventory					
Air Conditioning Dealer/Wholesale					
Appliance Dealer					
Art Supplies					
Auto Parts & Accessories					
Barber & Beauty Supply					
Book Stores					
Building Materials			Inventory Based: .005 first \$20,000; .004 next \$10,000; .002 on the balance	Inventory Based: .006 first \$20,000; .005 next \$10000; .0035 on the balance	
Candy Retail					
Cosmetics Retail					
Department Stores					
Drug Stores					
Eye Glass Frame Shops					
Fabric Stores					
Furniture Stores					
Gift Shops					
Grocery Stores					
Hardware Retail/Wholesale					
Health Food Stores					
Janitorial Supplies					
Jewelry Store Retail					
Machinery Supplies					
Mattress Sales					



PRIVILEGE LICENSE REVENUE 2/2

Category	Fee Schedule 2017	Fee Schedule 2018	Actual Utilization 2017	Estimated Utilization 2018	Difference
License Type	Base Amt.	Base Amt.			
Paint Stores					
Pet Supplies					
Restaurant Supplies					
Shoe Stores					
Sporting Goods					
Tobacco-Vapor Shops					
Wholesale Dealers			\$ 321,667.74	\$ 562,843.54	\$ 241,175.80
Banks: Loan Companies					
Main Bank per 1000/Capital Stock	\$ 2,420.00	\$ 2,720.00	\$ 21,780.00	\$ 24,480.00	\$ 2,700.00
Banks	\$ 181.50	\$ 226.50	\$ 5,808.00	\$ 7,248.00	\$ 1,440.00
Loan Company- Personal	\$ 181.50	\$ 226.50	\$ 726.00	\$ 906.00	\$ 180.00
Loan -Savings	\$ 181.50	\$ 226.50	\$ -	\$ -	\$ -
Loan-Real Estate-Auto	\$ 181.50	\$ 226.50	\$ 907.50	\$ 1,132.50	\$ 225.00
Totals	\$ 3,146.00	\$ 3,626.00	\$ 29,221.50	\$ 33,766.50	\$ 4,545.00



PRIVILEGE LICENSE REVENUE 1/4

Category	Fee Schedule 2017	Fee Schedule 2018	Actual Utilization 2017	Estimated Utilization 2018	Difference
License Type	Base Amt.	Base Amt.			
Service Businesses:					
Abstract	\$ 100.00	\$ 125.00	\$ 300.00	\$ 375.00	\$ 75.00
Accountants	\$ 100.00	\$ 125.00	\$ 7,800.00	\$ 9,750.00	\$ 1,950.00
Adjusters plus Each Adjusters \$50.00	\$ 150.00	\$ 175.00	\$ -	\$ -	\$ -
Advertising-Poster-Painter-Neon-Magnetic Sign	\$ 85.00	\$ 100.00	\$ 3,145.00	\$ 3,700.00	\$ 555.00
Airplane-Sales-Schools-Service	\$ 75.00	\$ 100.00	\$ 375.00	\$ 500.00	\$ 125.00
Animal Clinic's	\$ 150.00	\$ 175.00	\$ -	\$ -	\$ -
Answering Service	\$ 75.00	\$ 100.00	\$ 75.00	\$ 100.00	\$ 25.00
Appraisers Each	\$ 150.00	\$ 175.00	\$ 2,400.00	\$ 2,800.00	\$ 400.00
Architect	\$ 100.00	\$ 125.00	\$ 1,300.00	\$ 1,625.00	\$ 325.00
Armature Winding	\$ 75.00	\$ 100.00	\$ 75.00	\$ 100.00	\$ 25.00
Attorney	\$ 150.00	\$ 175.00	\$ 18,300.00	\$ 21,350.00	\$ 3,050.00
Auction House/Lot Per year	\$ 100.00	\$ 125.00	\$ 100.00	\$ 125.00	\$ 25.00
Auctioneers-Per Person-Per year-	\$ 50.00	\$ 75.00	\$ 50.00	\$ 75.00	\$ 25.00
Awnings & Shutters-Tents Fabric & Metal	\$ 75.00	\$ 100.00	\$ 150.00	\$ 200.00	\$ 50.00
Bail Bonds	\$ 75.00	\$ 100.00	\$ 300.00	\$ 400.00	\$ 100.00
Bait Shops	\$ 75.00	\$ 100.00	\$ -	\$ -	\$ -
Barber & Beauty Schools:	\$ 75.00	\$ 100.00	\$ 225.00	\$ 300.00	\$ 75.00
Barber & Beauty Shops-Salons\$15.00 ea Addit ch	\$ 35.00	\$ 45.00	\$ 3,885.00	\$ 4,995.00	\$ 1,110.00
Bicycle-Sales-Service	\$ 100.00	\$ 125.00	\$ -	\$ -	\$ -
Blue Print Map Makers: changed to fixed fee	\$ 35.00	\$ 75.00	\$ 35.00	\$ 75.00	\$ 40.00



PRIVILEGE LICENSE REVENUE 2/4

Category	Fee Schedule 2017	Fee Schedule 2018	Actual Utilization 2017	Estimated Utilization 2018	Difference
License Type	Base Amt.	Base Amt.			
Bookkeeper/Secretarial Services	\$ 75.00	\$ 100.00	\$ 1,050.00	\$ 1,400.00	\$ 350.00
Brokers (INC,SEC, & COMMOD)	\$ 75.00	\$ 100.00	\$ 1,200.00	\$ 1,600.00	\$ 400.00
Business Machines-Equipment	\$ 75.00	\$ 100.00	\$ 750.00	\$ 1,000.00	\$ 250.00
Business Schools	\$ 75.00	\$ 100.00	\$ -	\$ -	\$ -
Catering Services	\$ 75.00	\$ 100.00	\$ 375.00	\$ 500.00	\$ 125.00
CB Shops	\$ 75.00	\$ 100.00	\$ 225.00	\$ 300.00	\$ 75.00
Cement-Ready Mix Per Truck	\$ 150.00	\$ 175.00	\$ 2,250.00	\$ 2,625.00	\$ 375.00
Collection Agency	\$ 75.00	\$ 100.00	\$ 150.00	\$ 200.00	\$ 50.00
Commercial Artist	\$ 75.00	\$ 100.00	\$ -	\$ -	\$ -
Computer-Sales-Service-Internet Business	\$ 100.00	\$ 125.00	\$ 10,600.00	\$ 13,250.00	\$ 2,650.00
Concrete Mfg Plant	\$ 300.00	\$ 325.00	\$ 600.00	\$ 650.00	\$ 50.00
Consulting Services	\$ 75.00	\$ 100.00	\$ 2,475.00	\$ 3,300.00	\$ 825.00
Credit Bureau	\$ 125.00	\$ 150.00	\$ 125.00	\$ 150.00	\$ 25.00
Data Processing-Equipment-Service	\$ 75.00	\$ 100.00	\$ -	\$ -	\$ -
Delivery Services	\$ 75.00	\$ 100.00	\$ 450.00	\$ 600.00	\$ 150.00
Directories	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ -
Distributors	\$ 100.00	\$ 125.00	\$ 5,100.00	\$ 6,375.00	\$ 1,275.00
Draperies-Installation-MFG.	\$ 75.00	\$ 100.00	\$ 375.00	\$ 500.00	\$ 125.00
Dressmaker	\$ 75.00	\$ 100.00	\$ 225.00	\$ 300.00	\$ 75.00
Employment Agency	\$ 75.00	\$ 100.00	\$ 975.00	\$ 1,300.00	\$ 325.00
Engravers	\$ 50.00	\$ 100.00	\$ 50.00	\$ 100.00	\$ 50.00
Exterminators Plus Ea Addit Truck \$50.00	\$ 100.00	\$ 125.00	\$ 1,500.00	\$ 1,875.00	\$ 375.00



PRIVILEGE LICENSE REVENUE 3/4

Category	Fee Schedule 2017	Fee Schedule 2018	Actual Utilization 2017	Estimated Utilization 2018	Difference
License Type	Base Amt.	Base Amt.			
Feed Mills & Store	\$ 100.00	\$ 125.00	\$ 100.00	\$ 125.00	\$ 25.00
Florist-Nursery	\$ 150.00	\$ 175.00	\$ 1,500.00	\$ 1,750.00	\$ 250.00
Furniture Refinishing	\$ 75.00	\$ 100.00	\$ 75.00	\$ 100.00	\$ 25.00
Guard Service	\$ 75.00	\$ 100.00	\$ 75.00	\$ 100.00	\$ 25.00
Gun-Repair-Sales	\$ 75.00	\$ 100.00	\$ 525.00	\$ 700.00	\$ 175.00
Hearing Aid Agency	\$ 75.00	\$ 100.00	\$ 300.00	\$ 400.00	\$ 100.00
Inventory Service	\$ 75.00	\$ 100.00	\$ -	\$ -	\$ -
Janitorial Service	\$ 75.00	\$ 100.00	\$ 3,225.00	\$ 4,300.00	\$ 1,075.00
Jewelry Repair & Gold Dealers	\$ 75.00	\$ 100.00	\$ 300.00	\$ 400.00	\$ 100.00
Kindergarten-Day Care	\$ 75.00	\$ 100.00	\$ 2,400.00	\$ 3,200.00	\$ 800.00
Landscaping	\$ 150.00	\$ 175.00	\$ 3,600.00	\$ 4,200.00	\$ 600.00
Locksmith	\$ 75.00	\$ 100.00	\$ 675.00	\$ 900.00	\$ 225.00
Massage Therapists	\$ 75.00	\$ 100.00	\$ 975.00	\$ 1,300.00	\$ 325.00
Misc. Business	\$ 75.00	\$ 100.00	\$ 47,325.00	\$ 63,100.00	\$ 15,775.00
Musical-Repair-Supply	\$ 100.00	\$ 125.00	\$ 200.00	\$ 250.00	\$ 50.00
News Paper Publisher Daily	\$ 1,000.00	\$ 1,100.00	\$ 1,000.00	\$ 1,100.00	\$ 100.00
Nursing homes	\$ 75.00	\$ 100.00	\$ 675.00	\$ 900.00	\$ 225.00
Optical-Mfg-Supplies	\$ 150.00	\$ 175.00	\$ 450.00	\$ 525.00	\$ 75.00
Photographer-Studio-Developer	\$ 50.00	\$ 75.00	\$ 1,950.00	\$ 2,925.00	\$ 975.00
Printing Services	\$ 100.00	\$ 125.00	\$ 1,500.00	\$ 1,875.00	\$ 375.00
Professions Not Classified	\$ 150.00	\$ 175.00	\$ 6,900.00	\$ 8,050.00	\$ 1,150.00
Public Relations	\$ 75.00	\$ 100.00	\$ -	\$ -	\$ -



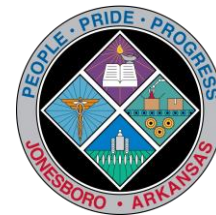
PRIVILEGE LICENSE REVENUE 4/4

Category	Fee Schedule 2017	Fee Schedule 2018	Actual Utilization 2017	Estimated Utilization 2018	Difference
License Type	Base Amt.	Base Amt.			
Repair Shops Not Classified	\$ 75.00	\$ 100.00	\$ -	\$ -	\$ -
Salvage Dealers	\$ 100.00	\$ 125.00	\$ 500.00	\$ 625.00	\$ 125.00
Service Business not Classified	\$ -	\$ 100.00	\$ -	\$ -	\$ -
Stone-Monument	\$ 75.00	\$ 100.00	\$ 375.00	\$ 500.00	\$ 125.00
Travel Agency	\$ 75.00	\$ 100.00	\$ 225.00	\$ 300.00	\$ 75.00
Wig Shop	\$ 75.00	\$ 100.00	\$ 75.00	\$ 100.00	\$ 25.00
Yard Mowing	\$ 75.00	\$ 100.00	\$ 5,550.00	\$ 7,400.00	\$ 1,850.00
Elevators 750, 000 Bushels or more	\$ 2,500.00	\$ 3,000.00	\$ 2,500.00	\$ 3,000.00	\$ 500.00
Fire Extinguisher Services	\$ 75.00	\$ 100.00	\$ 75.00	\$ 100.00	\$ 25.00
Fish Market or Peddler	\$ 75.00	\$ 100.00	\$ 75.00	\$ 100.00	\$ 25.00
Income Tax Service (Seasonal)	\$ 100.00	\$ 125.00	\$ 200.00	\$ 250.00	\$ 50.00
Iron Dealer	\$ 350.00	\$ 400.00	\$ 700.00	\$ 800.00	\$ 100.00
Nail Salons	\$ 75.00	\$ 100.00	\$ -	\$ -	\$ -
Sewing Machines & Service	\$ 75.00	\$ 100.00	\$ 75.00	\$ 100.00	\$ 25.00
Nursery-Shrubbery Service	\$ 150.00	\$ 175.00	\$ 750.00	\$ 875.00	\$ 125.00
Television Dealer-Repair	\$ 75.00	\$ 100.00	\$ 150.00	\$ 200.00	\$ 50.00
Security Services	\$ 75.00	\$ 100.00	\$ 825.00	\$ 1,100.00	\$ 275.00
Shoe Repair Shops	\$ 75.00	\$ 100.00	\$ 75.00	\$ 100.00	\$ 25.00
Upholstery Shop	\$ 75.00	\$ 100.00	\$ 225.00	\$ 300.00	\$ 75.00
Television Station	\$ 500.00	\$ 625.00	\$ 1,000.00	\$ 1,250.00	\$ 250.00
Taxi Cab : Limousine Ser Each Vehicle	\$ 50.00	\$ 75.00	\$ 200.00	\$ 300.00	\$ 100.00
Totals	\$ 11,705.00	\$ 14,570.00	\$ 154,565.00	\$ 196,345.00	\$ 41,780.00



PRIVILEGE LICENSE REVENUE

Category	Fee Schedule 2017	Fee Schedule 2018	Actual Utilization 2017	Estimated Utilization 2018	Difference
License Type	Base Amt.	Base Amt.			
Auto Sales & Service					
New Auto Dealer: Ea. Location	\$ 300.00	\$ 400.00	\$ 4,200.00	\$ 5,600.00	\$ 1,400.00
Used Auto Dealer: Ea. Location	\$ 185.00	\$ 245.00	\$ 9,065.00	\$ 12,005.00	\$ 2,940.00
New Boat Dealer:	\$ 300.00	\$ 400.00	\$ -	\$ -	\$ -
Used Boat Dealer:	\$ 185.00	\$ 245.00	\$ -	\$ -	\$ -
Motorcycle Dealer: New & Used	\$ 185.00	\$ 245.00	\$ 925.00	\$ 1,225.00	\$ 300.00
Motorcycle Repair Only	\$ 100.00	\$ 125.00	\$ 100.00	\$ 125.00	\$ 25.00
Leasing & Rentals	\$ 75.00	\$ 100.00	\$ 225.00	\$ 300.00	\$ 75.00
Repair Shops-Garages-Generator Radiator Shops	\$ 100.00	\$ 125.00	\$ 8,600.00	\$ 10,750.00	\$ 2,150.00
Car Washes	\$ 75.00	\$ 100.00	\$ 1,650.00	\$ 2,200.00	\$ 550.00
Towing	\$ 75.00	\$ 100.00	\$ 1,050.00	\$ 1,400.00	\$ 350.00
Recapping	\$ 100.00	\$ 100.00	\$ -	\$ -	\$ -
Parking Lots-Rental	\$ -	\$ 100.00	\$ -	\$ -	\$ -
Glass-Sales-Insulation	\$ 100.00	\$ 100.00	\$ 1,000.00	\$ 1,000.00	\$ -
Totals	\$ 1,780.00	\$ 2,385.00	\$ 26,815.00	\$ 34,605.00	\$ 7,790.00
Auto Service/Stores/Stations					
First Pump	\$ 50.00	\$ 75.00	\$ 350.00	\$ 525.00	\$ 175.00
Each Additional Pump	\$ 12.00	\$ 20.00			
Butane Gas Distributors	\$ 300.00	\$ 375.00	\$ 900.00	\$ 1,125.00	\$ 225.00
Gas-Oil-Bulk Plant	\$ 300.00	\$ 375.00	\$ 300.00	\$ 375.00	\$ 75.00
Totals	\$ 662.00	\$ 845.00	\$ 1,550.00	\$ 2,025.00	\$ 475.00



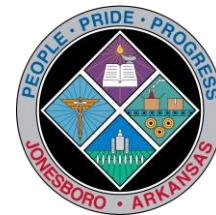
PRIVILEGE LICENSE REVENUE

Category	Fee Schedule 2017	Fee Schedule 2018	Actual Utilization 2017	Estimated Utilization 2018	Difference
License Type	Base Amt.	Base Amt.			
Machinery-Shop-Dealers-Rentals					
New & Used Machinery	\$ 300.00	\$ 375.00	\$ 3,000.00	\$ 3,750.00	\$ 750.00
Machine Shop	\$ 100.00	\$ 125.00	\$ 100.00	\$ 125.00	\$ 25.00
Machine Rentals	\$ 75.00	\$ 100.00	\$ -	\$ -	
Totals	\$ 475.00	\$ 600.00	\$ 3,100.00	\$ 3,875.00	\$ 775.00
Restaurants-Cafes-Private Clubs: Fee Based on Seating					
1 to 20 Seats	\$ 50.00	\$ 75.00	\$ 150.00	\$ 225.00	\$ 75.00
21 to 30 Seats	\$ 75.00	\$ 100.00	\$ 225.00	\$ 300.00	\$ 75.00
31 to 40 Seats	\$ 100.00	\$ 125.00	\$ 900.00	\$ 1,125.00	\$ 225.00
41 to 75 Seats	\$ 125.00	\$ 150.00	\$ 5,750.00	\$ 6,900.00	\$ 1,150.00
76 to 100 Seats	\$ 160.00	\$ 200.00	\$ 4,160.00	\$ 5,200.00	\$ 1,040.00
101 to 150 Seats	\$ 200.00	\$ 250.00	\$ 5,400.00	\$ 6,750.00	\$ 1,350.00
151 to 225 Seats	\$ 240.00	\$ 300.00	\$ 6,480.00	\$ 8,100.00	\$ 1,620.00
226 to 300 Seats	\$ 275.00	\$ 325.00	\$ 4,675.00	\$ 5,525.00	\$ 850.00
300 And Over Seats	\$ 300.00	\$ 350.00	\$ 2,100.00	\$ 2,450.00	\$ 350.00
Delicatessen-Mobile Vending-Take Out	\$ 100.00	\$ 150.00	\$ 4,300.00	\$ 6,450.00	\$ 2,150.00
Totals	\$ 1,625.00	\$ 2,025.00	\$ 34,140.00	\$ 43,025.00	\$ 8,885.00



PRIVILEGE LICENSE REVENUE

Category	Fee Schedule 2017	Fee Schedule 2018	Actual Utilization 2017	Estimated Utilization 2018	Difference
License Type	Base Amt.	Base Amt.			
Bakeries-Pastry Shops:					
Retail Basketries -Pastry	\$ 100.00	\$ 125.00	\$ 1,900.00	\$ 2,375.00	\$ 475.00
Bakery Depot/Thrift	\$ 50.00	\$ 75.00	\$ 50.00	\$ 75.00	\$ 25.00
Totals	\$ 150.00	\$ 200.00	\$ 1,950.00	\$ 2,450.00	\$ 500.00
Ice Cream-Drive-In-Wholesale-Retail:					
Ice Cream Drive In	\$ 100.00	\$ 125.00	\$ 100.00	\$ 125.00	\$ 25.00
Ice Cream Vendor Per Truck	\$ 50.00	\$ 75.00	\$ 650.00	\$ 975.00	\$ 325.00
Ice Cream Mfg/Storage/Wholesale	\$ 200.00	\$ 225.00	\$ -	\$ -	
Totals	\$ 350.00	\$ 425.00	\$ 750.00	\$ 1,100.00	\$ 350.00
Ice Dealer-Mfg-Frozen Food Locker:					
Ice Dealer-Mfg-Frozen Food Locker:	\$ 100.00	\$ 125.00	\$ 200.00	\$ 250.00	\$ 50.00
Ice Dealer w/Trucks	\$ 50.00	\$ 75.00	\$ -	\$ -	\$ -
Totals	\$ 150.00	\$ 200.00	\$ 200.00	\$ 250.00	\$ 50.00



PRIVILEGE LICENSE REVENUE

Category	Fee Schedule 2017	Fee Schedule 2018	Actual Utilization 2017	Estimated Utilization 2018	Difference
License Type	Base Amt.	Base Amt.			
Hotel-Motel: Fee Based on # of Rooms					
1 to 9 Rooms	\$ 50.00	\$ 100.00	\$ -	\$ -	\$ -
10 to 19 Rooms	\$ 75.00	\$ 125.00	\$ -	\$ -	\$ -
20 to 29 Rooms	\$ 100.00	\$ 150.00	\$ -	\$ -	\$ -
30 to 39 Rooms	\$ 125.00	\$ 175.00	\$ 125.00	\$ 175.00	\$ 50.00
40 to 49 Rooms	\$ 175.00	\$ 225.00	\$ 350.00	\$ 450.00	\$ 100.00
50 to 74 Rooms	\$ 225.00	\$ 275.00	\$ 1,350.00	\$ 1,650.00	\$ 300.00
75 to 99 Rooms	\$ 275.00	\$ 325.00	\$ 1,925.00	\$ 2,275.00	\$ 350.00
100 to 150 Rooms	\$ 350.00	\$ 400.00	\$ 700.00	\$ 800.00	\$ 100.00
150 & over Rooms	\$ 400.00	\$ 450.00	\$ 400.00	\$ 450.00	\$ 50.00
Totals	\$ 1,775.00	\$ 2,225.00	\$ 33,725.00	\$ 42,275.00	\$ 8,550.00
Recreational Services					
Carnival-Rides-Games	\$ 75.00	\$ 100.00	\$ -	\$ -	\$ -
Bowling Alley	\$ 380.00	\$ 480.00	\$ 380.00	\$ 480.00	\$ 100.00
Skating Rinks	\$ 75.00	\$ 100.00	\$ 75.00	\$ 100.00	\$ 25.00
Golf-Course(Public)	\$ 75.00	\$ 100.00	\$ -	\$ -	\$ -
Miniature Golf	\$ 75.00	\$ 100.00	\$ -	\$ -	\$ -
Driving Range	\$ 75.00	\$ 100.00	\$ -	\$ -	\$ -
Totals	\$ 755.00	\$ 980.00	\$ 455.00	\$ 580.00	\$ 125.00



PRIVILEGE LICENSE REVENUE

Category	Fee Schedule 2017	Fee Schedule 2018	Actual Utilization 2017	Estimated Utilization 2018	Difference
License Type	Base Amt.	Base Amt.			
Motion Picture Theatre					
500 or Less Seats	\$ 300.00	\$ 450.00	\$ -	\$ -	\$ -
501 to 1000 Seats	\$ 500.00	\$ 700.00	\$ -	\$ -	\$ -
1001 & over Seats	\$ 750.00	\$ 980.00	\$ 750.00	\$ 980.00	\$ 230.00
Drive In-Each	\$ 250.00	\$ 300.00	\$ -	\$ -	\$ -
			\$ -	\$ -	\$ -
Pool Hall	\$ 75.00	\$ 100.00	\$ -	\$ -	\$ -
Recreation Centers	\$ 75.00	\$ 100.00	\$ 150.00	\$ 200.00	\$ 50.00
Totals	\$ 1,950.00	\$ 2,630.00	\$ 900.00	\$ 1,180.00	\$ 280.00
Entertainers	\$ 75.00	\$ 100.00	\$ -	\$ -	\$ -
Bands	\$ 75.00	\$ 100.00	\$ -	\$ -	\$ -
Clowns	\$ 75.00	\$ 100.00	\$ -	\$ -	\$ -
Magicians	\$ 75.00	\$ 100.00	\$ -	\$ -	\$ -
Circus	\$ 75.00	\$ 100.00	\$ -	\$ -	\$ -
Totals	\$ 375.00	\$ 500.00	\$ -	\$ -	\$ -



PRIVILEGE LICENSE REVENUE

Category	Fee Schedule 2017	Fee Schedule 2018	Actual Utilization 2017	Estimated Utilization 2018	Difference
License Type	Base Amt.	Base Amt.			
Antiques/Craft Malls/Flea Market-Storage-Roadside Selling/Second Hand Stores/Consignment Stores/Pawn Shops					
Antique Stores	\$ 50.00	\$ 100.00	\$ -	\$ -	\$ -
Craft Malls	\$ 75.00	\$ 100.00	\$ -	\$ -	\$ -
Flea Markets/Storage/Outdoor/Contained Build	\$ 75.00	\$ 100.00	\$ 1,725.00	\$ 2,300.00	\$ 575.00
Second Hand & or Consignment Shops	\$ 75.00	\$ 100.00	\$ 1,200.00	\$ 1,600.00	\$ 400.00
Pawn Shops	\$ 75.00	\$ 100.00	\$ -	\$ -	\$ -
Totals	\$ 350.00	\$ 500.00	\$ 2,925.00	\$ 3,900.00	\$ 975.00
Cleaners/Coin-Operated Self-Service/Laundries					
Coin Operated Self Serve Laundry	\$ 100.00	\$ 125.00	\$ 300.00	\$ 375.00	\$ 75.00
Linen:Towel:Uniform	\$ 250.00	\$ 275.00	\$ -	\$ -	\$ -
Uniform Service only	\$ 350.00	\$ 375.00	\$ 700.00	\$ 750.00	\$ 50.00
Cleaner -Pressers-Laundry	\$ 100.00	\$ 125.00	\$ 300.00	\$ 375.00	\$ 75.00
Totals	\$ 800.00	\$ 900.00	\$ 1,300.00	\$ 1,500.00	\$ 200.00



PRIVILEGE LICENSE REVENUE

Category	Fee Schedule 2017	Fee Schedule 2018	Actual Utilization 2017	Estimated Utilization 2018	Difference
License Type	Base Amt.	Base Amt.			
Vending Machines					
Amusement Vending Machines Each	\$ 5.00	\$ 20.00	\$ 40.00	\$ 160.00	\$ 120.00
Confectionery	\$ 75.00	\$ 100.00	\$ -	\$ -	\$ -
Totals	\$ 80.00	\$ 120.00	\$ 40.00	\$ 160.00	\$ 120.00
Real Estate Agents: Base Fee					
Real Estate Agents Each	\$ 25.00	\$ 40.00	\$ 5,600.00	\$ 8,960.00	\$ 3,360.00
Real Estate Brokers Each	\$ 100.00	\$ 125.00	\$ 9,100.00	\$ 11,375.00	\$ 2,275.00
Totals	\$ 125.00	\$ 165.00	\$ 14,700.00	\$ 20,335.00	\$ 5,635.00
Produce Sales/Road Side					
Fruit/Veg./Dealer/Stand/Seasonal not pro-rated	\$ 50.00	\$ 75.00	\$ 50.00	\$ 75.00	\$ 25.00
Mobile Home Sales/Service					
New Mobile Home Sales	\$ 300.00	\$ 325.00	\$ 300.00	\$ 325.00	\$ 25.00
Used Mobile Home Sales	\$ 185.00	\$ 225.00	\$ -	\$ -	\$ -
Repairs/Escort	\$ 75.00	\$ 100.00	\$ -	\$ -	\$ -
Totals	\$ 560.00	\$ 650.00	\$ 300.00	\$ 325.00	\$ 25.00



PRIVILEGE LICENSE REVENUE

Category	Fee Schedule 2017	Fee Schedule 2018	Actual Utilization 2017	Estimated Utilization 2018	Difference
License Type	Base Amt.	Base Amt.			
Itinerant Merchant: (License Good for 4 Months)					
Fish Market/Peddler	\$ 50.00	\$ 75.00	\$ 50.00	\$ 75.00	\$ 25.00
Door to Door Sales	\$ 150.00	\$ 200.00	\$ -	\$ -	\$ -
Totals	\$ 200.00	\$ 275.00	\$ 50.00	\$ 75.00	\$ 25.00
Radio Stations:					
Radio Stations:	\$ 500.00	\$ 600.00	\$ 1,500.00	\$ 1,800.00	\$ 300.00
Radio & Audio Repair	\$ 75.00	\$ 100.00	\$ -	\$ -	\$ -
Totals	\$ 575.00	\$ 700.00	\$ 1,500.00	\$ 1,800.00	\$ 300.00
Television Stations:					
Each Station	\$ 500.00	\$ 600.00	\$ 1,000.00	\$ 1,200.00	\$ 200.00
Totals	\$ 500.00	\$ 600.00	\$ 1,000.00	\$ 1,200.00	\$ 200.00
Newspaper Publisher					
Newspaper Publisher/Daily	\$ 1,000.00	\$ 1,100.00	\$ 1,000.00	\$ 1,100.00	\$ 100.00
Directories/Printing/Publishing	\$ 250.00	\$ 275.00	\$ 250.00	\$ 275.00	\$ 25.00
Totals	\$ 1,250.00	\$ 1,375.00	\$ 1,250.00	\$ 1,375.00	\$ 125.00
Bottlers: Base Fee \$400.00					
Bottlers-1000 Cases/Day	\$ -	\$ -	\$ -	\$ -	
over 2,000 Cases/Day	\$ 350.00	\$ 400.00	\$ 350.00	\$ 400.00	\$ 50.00
Agents & Distributors	\$ 150.00	\$ 175.00	\$ -	\$ -	\$ -
Totals	\$ 500.00	\$ 575.00	\$ 350.00	\$ 400.00	\$ 50.00
Meat: Packing House Base Fee \$600.00					
Meats Packing House	\$ 500.00	\$ 550.00	\$ -	\$ -	\$ -
Meat Market/Wholesale	\$ 300.00	\$ 350.00	\$ 300.00	\$ 350.00	\$ 50.00
Totals	\$ 800.00	\$ 900.00	\$ 300.00	\$ 350.00	\$ 50.00



PRIVILEGE LICENSE REVENUE

Category	Fee Schedule 2017	Fee Schedule 2018	Actual Utilization 2017	Estimated Utilization 2018	Difference
License Type	Base Amt.	Base Amt.			
Utilities: Co-Ops Base Fee \$1200.00					
Co-Ops	\$ 1,000.00	\$ 1,100.00	\$ 1,000.00	\$ 1,100.00	\$ 100.00
Totals	\$ 1,000.00	\$ 1,100.00	\$ 1,000.00	\$ 1,100.00	\$ 100.00
Schools - Instructional & Personal Development					
Karate School	\$ 75.00	\$ 100.00	\$ 450.00	\$ 600.00	\$ 150.00
Art-Teachers/Classes	\$ 50.00	\$ 75.00	\$ 150.00	\$ 225.00	\$ 75.00
Dancing/School-etc	\$ 75.00	\$ 100.00	\$ 300.00	\$ 400.00	\$ 100.00
Instructor	\$ 75.00	\$ 100.00	\$ 300.00	\$ 400.00	\$ 100.00
Dance Hall	\$ 350.00	\$ 400.00	\$ 350.00	\$ 400.00	\$ 50.00
Totals	\$ 625.00	\$ 775.00	\$ 1,550.00	\$ 2,025.00	\$ 475.00
			2017	2018	Difference
			\$845,038.24	\$ 1,178,714.04	\$ 333,675.80