REAL ESTATE

# ED STALLINGS, REAL ESTATE APPRAISER

1106 Cardinal Road

XXXXX EQXX X096X

PHONE 935-6011

JONESBORO, ARKANSAS 72401

Movember 30, 1989

Nonorable Mayor Nubert Brodell City Wall Jonesboro, Arkansas 72401

> RE: 524 South Church Street Jonesboro, Arkansas

Dear Mayor Brodell:

Per your request, I am enclosing my completed appraisal report that covers the assignment of giving my estimated current market value of the property located at 524 South Church Street and the adjoining Lots No. 16 and No. 17 fronting South Church Street and East Washington Avenue.

Within the report you will find that I have gathered market data, checked public records and obtained other pertinent real estate information that is relevant in the determining of local land and building values. I have outlined the approaches that I have used in the determining each and every value that is shown in the report. My final conclusions will be found in the rear of the report.

I thank you for this opportunity of serving you and do trust that you will find the appraisal satisfactory to your needs. Under separate cover you will find my statement that covers the appraisal fee for my services.

Respectfully Submitted,

Ed Stallings, CA-S' American Association Of Certified Appraisers

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Enclosures:

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# PHOTOS OF THE SUBJECT



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1

View of the West and the South sides of the building.





View of the North and the West sides of the building.

View of the East and the North sides of the building and the parking lot.

LAND ONLY:	2	40	PROPE	SUBJECT RTY	Hin > WA	INFE	RIOR	+
ADDRESS CONLELO	SALE PRICE	DATE ROOM			CONST.	Age & Cond.	Site & Location	Siz Uti
503-505 S. Union Street	48,000 hurch 70,057	2-85 (2 y 5-88 (3 y	acant Lo	ts\$i ts\$i	ze 12	0' X90	1)	
3.735 S. Main Street The above properties are similar to the subject p	112,000	1-88 (Exx	on Servia	te Stat	ion 1	ocatie	n)	-
the subject, based upon all factors of comparabil	lity, including date of sale	, falls within the ( ) (	pper ( ) lower	r value rang	e.			
From an analysis of these various factors and the Sale No. 1 indicated a mark	et value of \$9	TED VALUE FROM TH	E MARKET APP	ROACH IS			See Ren	hark
sale wo 2 indicated a mark	et value of S6.	49 per square	foot or	\$ 584 0	ar fri	ant fo	at	
Sale No. 3 indicated a mark	et value of \$6.	45 per square	foot or	\$1,244	per	front	foot.	
INCOME APPROACH TO VA	In the local days and the second s		NOT APPL	ICABLE	C			i.
Estimated monthly rental: \$	x Gross Rent Multipli		X	XXXXII	-	anel	3	
INDICATED VALUE FROM THE INCOME APPROA	ACH					\$ 1		
COST APPROACH TO VALU	E	A SERVI	79				MQ	i J m
	~	(	) Corner Lot					
( ) Sq. Ft.	A DUGLILL DEDR		) Culdesac Lot	11.7	Dee	-	0.002 01	1.14
and Value (3) LOLS () Fr. Ft. X S Plus Site Improvements "as is" Driveway, walks,	and scaping	now being use	)-Irregular lot	10-5510	G RUI	Iding.	houst	WU.
Other		•		\$				
Building Value — Replacement Cost per (X) Sq.	Ft. ( ) Cu. Ft. (Exterior M	leasurement)			1	otal \$56	e Rema	rks
Stories Unit Cost	\$ 73.50	0the	Cost New		666,98			
sement 7,560 Swator & Equipment	\$_32.85				248,3			
Frage Area 420	\$ 52.60				22,09			
ar Porch 420	\$ 22.00	aments			9,2			
Total Replace	ement Cost New - Improv	ements			983,01		GLENG	
Physical 50_%		X					es i deu ;	in,
Depreciation: Functional 20_% Economic 15_%	Total 85 %	X	Deduct	\$ 19	685,50	5 <u>5</u>	7 CO -	aut.
Present Value — Main Building						198	297,45	
Present Value — Other Buildings					•••••		None	
NDICATED VALUE FROM THE COST APPROACH	1		Rounded	to:			297,45	
EMARKS Subject is known presenting for many years bries of floor space above.	The interior o	riginal floor	s were to	errazzo	, marl	ble li	ned pa	
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# PHOTOS OF COMPARABLE SALES

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View of Sale No. 1.



View of Sale No. 2.



View of Sale No. 3.

#### MARKET DATA APPROACH:

I have searched for real estate sales that would be comparable to the subject as much as possible and that has been transacted in the downtown business district location within the last 3 to 4 years. Due to the type and style of the subject building there is no actual comparable property or real estate property sold. Listed below are real estate sales that contained vacant land sites that have been converted into auto parking sites and other real estate sales that contained both land and buildings which have been demolished, renovated or modernized into income properties.

Sale No. 1.

Grantors	501 Union, Inc.
Grantee:	Craighead County, Arkansas
Recorded:	Warranty Deed, Book 317, Page 346
Date:	February 21, 1985
Sales Price:	\$48,000.00 (Verified)
Legal Description:	Lots 2 and 3 in Block "D" of the Original Survey of Jonesboro, Arkansas, less the North 5 feet of said Lot 2.
\$ize;	55' X 90' or 4,950 square feet
Location:	503-505 South Union Street, across from the Craighead County Courthouse.
Comments :	The County purchased said Lots for the pur- pose of protecting and to expand the Craig- head County Jail location if and when an expansion was necessary. Sales price was \$9.70 per square foot or \$873.00 per front foot of land area including a small building improvement which was of no material value at the date of sale.

Sale No. 2.	
Grantor:	Craighead Investment Company, Inc.
Grantee:	Citizens Bank of Jonesborg

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# MARKET DATA APPROACH CONTINUED:

Sale No. 2 Continued:	
Recorded:	Warranty Deed, Book 359, Page 475
Date:	May 6, 1988
Sales Price:	\$70,057.00
Legal Description:	Lots 3, 4 and 5 in Block "6" of the Original Survey of the City of Jonesboro, Arkansas
Size:	120' X 90' or 10,800 square feet
Location:	Northwest corner of East Washington Avenue and South Church Street, east of Citizens Bank.
Comments :	Purchased as an auto parking area, no build- improvements were attached. Sales price was 96.49 per square foot or \$584.00 per front foot of land area.
Sale No. 3.	
Grantor:	Matthews of Monette, Inc.
Grantee:	Bank of Northeast Arkansas
Recorded:	Warranty Deeds, Book 352, Pages 189, 193, 196 and Book 365, Page 482.
Dates:	February 24, 1987, April 21, 1987, July 1, 1987 and January 4, 1988
Legal Description:	Part of Lot 15, Cobb's Survey of the Southeast Quarter of the Southwest Quarter of Section 18, Township 14 North, Range 4 East.
Location:	735 South Main Street, northwest corner of West Matthews Avenue and South Main Street. Former Exxon service station location for many years.
Comments:	Service station building of 1,620 square feet is now closed and vacant with the land area being used as an auto parking area. In my opinion the building made of concrete block and pre-fab metal contribution to the sales price was negligible. Therefore, the sales price indicated a market value of \$6.45 per square foot or \$1,244.00 per front foot.

MARKET	ANALYSIS	FOR	LAND	VALUES	VITHOUT	BUILDING:

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Cost Per			Adjustments			Adjusted Cost Per				
Sales	Square foot	Front Foot	Time	Loc.	Plot.	Factors	Square Foot	Front Foot		
1.	\$ 9.70	\$ 873	1.25	1.20	0.60	0.90	\$ 8.73	\$ 786		
2.	6.49	584	1.02	1.00	0.80	0.82	5.32	479		
3.	6.45	1,244	1.07	0.90	0.90	0.87	5.61	1,082		

The indicated value per square foot is \$6.50 and the indicated value per front foot is \$785.00. I would value Lots 16 and 17 as follows:

Lot 16 (Corner)  $94' \times 150.9' = 14,185$  square feet

14,185 square feet X \$ 6.50 per square foot = \$ 92,202.

94 front feet X \$785.00 per front foot = \$73,790.

The indicated value is \$83,000.00 but no allowance has been made for any economic conditions or somewhat depressed real estate market in the above adjustments. Therefore an additional 15% adjustment would be required then the final market value would be shown as follows:

\$83,000. X 85% = \$ 70,550.00 rounded to \$70,500.00 SEVENTY THOUSAND FIVE NUNDRED DOLLARS

Lot 17 ( Interior ) 80' X 165.9' = 13,272 square feet

13,272 square feet X \$ 5.20 per square foot = \$ 69,014.

80 front feet X \$628.00 per front foot = 50,240.

The indicated value is \$60,000 but no allowance has been made for any economic conditions or a depressed real estate market in the above adjustments. The decrease shown per square foot and front foot is based upon an adjustment of 20% less than a corner lot value. The indicated market value would be as follows:

\$ 60,000. X 85% = \$ 51,000.00

FIFTY ONE THOUSAND DOLLARS





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View of Sale No. 5.

View of Sale Mg. 6.



# COMPARABLE SALES WITH LAND AND BUILDINGS:

Sale No. 4:

i.

10/10

Grantor:	Peoples Property Association
Grantee:	The Continental Building Partnership
Recorded:	Warranty Deed, Book 337, Page 783
Date:	September 16, 1986
Sales Price:	\$72,600.00 (Verified)
Legal Description:	Lots 5 and 6 of Block "A" of the Original Survey of the City of Jonesboro.
Size:	60' X 90' or 5,400 square feet
Location:	624 South Main Street
Comments;	Building of approximately 9,720 square feet was a brick shell with good walls and roof. The interior had become vacant for office useage due to the obsolescence. It contained a basement and two (2) stories of space area. Over \$150,000 was spent in order to renovate and modernize the interior in bringing it to its present condition. The indicated value of land and the build- ing was \$13.44 per square foot based upon the land area, or \$1,210 per front foot based upon land frontage, or \$7.47 per square foot based upon total building area.

Sale No. 5.	
Grantor:	Mc Adams Trust and Family
Grantee:	Citizens Bank of Jonesboro
Recorded:	Warranty Deed, Book 324, Pages 66,169 and 173
Date;	September 26 and 27th, 1985
Sales Price:	\$104,315.00 (Verified)
Legal Description:	Lots 6, 7 and 8 in Block "6" of the Original Survey of Jonesboro, Arkansas
Si ze :	90' X 90' er 8,100 square feet

# COMPARABLE SALES OF LAND AND BUILDING CONTINUED:

Sale	No.	5 (	Conti	inued.

Location:	Northeast corner of South Main Street and East Washington Avenue
Comments:	A former Bank building that had been left vacant for several years. Since purchase over \$1,000,000. in repairs and renovation expense has been spent to restore the build- ing to its present useage. It contains approximately 24,182 square feet of space. Includes an elevator similar to the subject, a basement and two (2) stories. The indi- cated value of land and building was \$12.88 per square foot based upon the land area, or \$1,159.00 per front foot based upon the land frontage or \$4.31 per square foot based upon total building area.
<u>Sale No. 6.</u>	
Grantor:	Abernathy Family
Grantee:	John, Charles Sloan and wives
Recorded:	Warranty Deeds, Book 326, Pages 591-605
Date:	December 1, 2, 10 and 12th, 1985
Sales Price:	\$105,000.00 (Verified)
Legal Descriptions	Lot 1 and the North 5 feet of Lot 2 in Block "D" of the Original Survey of City of Jonesboro, Arkansas
Sizer	35' X 90' or 3,150 square feet
Location:	501 Union Street
Comments :	A former Bank building, Le Banque Restaurant, 501 Union and now occupied by Williard Lyons a Stock and Bonds Brokerage. Building in- terior was reported to be in a poor condition at the time of purchase. Interior included marble floor and wall panels very similar to the subject. Contained a basement, two (2) stories and a mezzanine area totaling approx- imately 8,975 square feet. The indicated value of land and building was \$33.33 per square foot based upon the land area, or \$3,000.00 per front foot based upon land frontage and \$11.70 per square foot based upon the total building area.

# COMPARABLE SALES OF LAND AND BUILDINGS CONTINUED:

Each of these three (3) building properties represent large monumental designed buildings that remain in the downtown business district that have been well known as specific locations to the Jonesboro citizens for many years. Each was reported to have bee in poor condition within the interior at the date of sale and each has been renovated and modernized.

	Cost P	er Square Fo	ot Per	۵d	justme	nte			e Foot ted Cost Per
Sales		Land & Bid			Loc.		Factors		Land & Bldg
1.	\$13.44	\$ 1,210.	\$7.47	1.08	1.20	1.25	1.62	\$21.78	\$1,960
2.	12.88	1,159.	4.31	1.12	1.10	1.40	1.72	22.15	1,993
3.	33.33	3,000.	11.70	1.12	0.75	1.40	1.18		e Foot ted Cost Per
۱.								\$ 12.	10
2.								7.	41
3.								13.	80
	The indica	ted values p	er square	foot a	fter a	djustm	ents are	as foi	lows :
	Based upon	Land Area			\$ 22	.00 pe	r square	foot	
	Based upon	Land and Bu	ilding Fro	on ta ge	<b>\$2,</b> 500	.00 pe	r front	foot	
	Based upon	Total Build	ing Area		\$ 11	.00 pe	er square	foot	
Thus,	the indica	ted values a	re as foll	ows fo	r the	subjec	t proper:	ty:	
	Land Area	17,966 squa	re feet X	\$22.00	per s	quare	foot	= \$395	,252.
	Land Front	age 132.1' X	\$2,500 pe	er from	t foot			= \$330	,250.
	<b>.</b>	Area 30,660	<i>.</i>						

# MARKET ANALYSIS FOR LAND AND BUILDINGS VALUES:

#### MARKET ANALYSIS FOR LAND AND BUILDINGS VALUES CONTINUED:

The indicated value from this approach is \$350,000.00 for the land and building but no allowance has been made for any economic conditions or a depressed real estate market in the above adjustments. Therefore, an additional 15% adjustment would be required giving a indicated market value as follows:

 $$350,000.00 \times 85\% = $297,500.00$ 

TWO MUNDRED NINETY SEVEN TWOUSAND FIVE MUNDRED DOLLARS

#### SUMMARY AND CONCLUSIONS:

Should this property become vacated and placed upon the local real estate market for Sale to become an income property a high vacancy of office space could be expected and a prospective buyer would expect to buy the property at a lower market value in order to allow for the risk taken and absorbing the cost of developing the property into a profitable income property.

Within the "Cost Approach" we have taken an allowance of 15% as an economic depreciation from the estimated building value. To complete the "Cost Approach" estimate of value we would need to determine the value of subject land without the building. Should we use the previous determined land values of \$6.50 per square foot of land area and/or the \$785.00 per front foot the subject value would be shown as follows:

Land area 17,966 square feet X \$6.50 per square foot = \$ 116,779.

Land Frontage 132.1' X \$785.00 per front foot = \$ 103,698. The indicated value of the land without the building would be \$110,000. less the same 15% deduction giving a total value of \$93,500.00.

# SUMMARY AND CONCLUSIONS:

Then adding the estimated value of the depreciated building as is shown under the "Cost Approach" the total value indicated would be \$390,953.00. But on the other hand should a prospective purchaser determine that he needed to demolish the building rather than making a restoration or make other useage of the land site then another consideration would be needed. It would cost from \$2.00 to \$3.00 per square foot for removal, including labor, loading and hauling cost, less any obtainable salvage value. This anticipation cost would be represented as follows:

\$2.50 per square foot X 30,660 square feet = \$76,650.00 With this im mind the net indicated market value would be as follows: Indicated Replacement Value \$390,953.00 Less Estimated Demolition Cost - 76,650.00Wet Market Value \$314,303.00 \$314,303.00 \$314,000.00

#### TWREE NUNDRED FOURTEEN THOUSAND DOLLARS

It is my opinion as a summary of all former data and other considerations that the current market value of each of the referenced land parcels are as follows:

Totals	\$ 421,500.00
Lot 37 (Including Building)	300,000.00
Lot 17	51,000.00
Lot 16	\$ 70,500.00

FOUR MUNDRED TWENTY ONE THOUSAND FIVE NUNDRED DOLLARS.

# CONTINGENT AND LIMITING CONDITIONS

The value conclusion found in this report has been predicated upon the assumptions that unencumbered fee simple title rest in the owner of record; that there are no defects in the title which would be shown by examination of the public records; and that there are no encroachments which would be revealed by a survey of the property. No responsibility is assumed for matters legal in character.

# CERTIFICATION

I, the undersigned, do hereby certify that to the best of my knowledge and belief the statements and opinions in this report are correct, subject to the limiting conditions herein set forth, that this property has been personally inspected and that all factors affecting the value have been considered; that I have no interest either present or contemplated in this property and that this report has been made from the information contained and my knowledge of real estate values.

ALLINGS AMERICAN ASSOCIATION OF CERTIFIED

APPRAISERS

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UNDERLYING ASSUMPTION AND CONTINGENT CONDITIONS

In the acceptance of this appraisal assignment and the completion of this appraisal report submitted herewith, it has been assumed by the appraiser:

- 1. That the legal description furnished the appraiser is correct.
- 2. That the title to the property is good and marketable. The appraiser assumes no responsibility for matters legal in character, nor does the appraiser render any opinion as to title which is assumed to be marketable. The property is appraised as though under responsible ownership and competent management.
- 3. That there are no encroachments, zoning violations, or restrictions existing in the property unless otherwise noted in this report.

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4.

- 4. That information, estimates, and opinions contained in this report are correct as they have been obtained from sources considered to be reliable. However, no liability for then can be assumed by the appraiser.
  - This appraisal report is subject to the following contingent conditions.
- 1. Sketches, plats and photos in this report are included to assist the reader in visualizing the property under appraisement. The appraiser has made no survey of the property and assumes no responsibility in connection with such matters.
- 2. Possession of this report, or a copy thereof does not carry with it the right of publication, nor may it be used for any purpose by any except the applicant without the previous written consent of the appraiser and, in any event, only with proper cualification.
- 3. Disclosure of the contents of this appraisal report is governed by the Code of Ethics set forth for Standards of Professional Conduct as an appraiser.

Neither all nor any part of the contents of this report shall be conveyed to the public through advertising, public relations, news, sales, or any other public means of communication without prior written consent and approval of the appraiser, particularly as to valuation conclusions, the identity:of appraiser or firm with which he is connected.

The appraiser is not required to give testimony or attendance in court by reason of this appraisal with reference to the property in question unless arrangements have been previously made therefore. AMERICAN ASSOCIATION OF CERTIFIED APPRAISERS

# Educational Background

Graduated from Arkansas State University, B.S. in Business Administration.

American Association of Real Estate Appraisers -Course No. 1 - University of Mississippi.

American Association of Real Estate Appraisers -Course No. 2 - University of Mississippi.

American Association of Real Estate Appraisers -Course No. 8 - University of Georgia.

Professional Experience

Residential Builder	10	years
Finance Company	8	years
Real Estate Broker	27	years
Insurance Agent	20	years
Real Estate Appraiser	24	years

# Professional Organizations

American Association of Certified Appraisers - Senior Appraiser Jonesboro Board of Realtors - Past President Insurors of Jonesboro - Past President Arkansas Association of Insurance Agents

Fee Appraiser (Present)

Mortgage Guaranty Insurance Corporation - Milwaukee, Wisconsin Citizens National Bank, Walnut Ridge, Arkansas Merrill Lynch Relocation

SEE NEXT PAGE FOR PARTIAL LIST OF APPRAISALS

# PARTIAL LIST OF APPRAISALS

## INDUSTRIAL AND COMMERCIAL

Riceland Foods Salant & Salant Mfg. Co. Roach Manufacturing Company B.B. Vance & Sons, Inc. Jonesboro Sun American Legion Young Village Shopping Center St. Bernard's Medical Center Medical Center Corporation Skil-Care Nursing Center Texas Eastern Pipeline Company Craighead Farmers Co-Operative Taco Kid

# BANKS

Citizens Bank, Jonesboro, Arkansas Mercantile Bank, Jonesboro, Arkansas First Bank & Trust, Jonesboro, Arkansas Bank of Northeast Arkansas, Jonesboro, Ar. Union Planters National Bank, Memphis, TN Citizens National Bank, Walnut Ridge, AR

OIL COMPANIES (BULK PLANTS AND STATIONS)

Exxon Corporation Lion Oil Company Pure Oil Company Champlin Oil Company Conoco Oil Company Texaco Oil Company

# AUTOMOBILE AGENCIES

Central Chevrolet Co. Jonesboro, AR University Volkswagon, Jonesboro, AR Thomason Buick Company

#### APPRAISALS FOR SCHOOL SYSTEMS

Arkansas State University Jonesboro Public Schools Monette City School & Parks Comm.

# DEPT. OF INTERIOR (PARK SITES)

Park for Fisher, Arkansas Park for Jonesboro, Arkansas Park for Trumann, Arkansas Park for Monette, Arkansas Park for Lake City, Arkansas Park for Bay, Arkansas Park for Marmaduke, Arkansas

# APPRAISALS FOR GOVERMENTAL AGENCIES

Arkansas Department of Parks U.S. Small Business Administration Housing Authority of the City of Trumann, Arkansas Jonesboro Housing & Urban Develop ment Craighead County City of Jonesboro

# OTHER VARIOUS APPRAISALS

Various Savings & Loan Associations Various Churches Universial CIT Corporation Tax Appraisals Estate Appraisals Condemnation Appraisals Residential Appraisals Apartment Complexes Farms







