



City of Jonesboro

300 S. Church Street
Jonesboro, AR 72401

Signature Copy

Resolution: R-EN-020-2019

File Number: RES-19:013

Enactment Number: R-EN-020-2019

A RESOLUTION TO ENTER INTO A CONTRACT WITH AXON ENTERPRISES, INC FOR
THE PURCHASE OF AXON BODY WORN CAMERAS AND SUPPORTING AXON
SERVICES

WHEREAS, the City of Jonesboro Police Department has identified a need for body worn cameras; and

WHEREAS, the City of Jonesboro has been participating in a body worn camera free trial program from
Axon Enterprises; and

WHEREAS, the City of Jonesboro has previously accepted in Resolution number 18:163 the Department
of Justice FY 2018 Body-Worn Camera Policy and Implementation Program (BWC PIP) Grant that
assists in the purchase of body-worn cameras and required competitive bidding; and

WHEREAS, Axon Enterprises, Inc was selected following the competitive bidding process as outlined by
the City of Jonesboro Purchasing Department; and

WHEREAS, no additional budget appropriations will be necessary for this contract.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF
JONESBORO, ARKANSAS THAT:

SECTION ONE: The City of Jonesboro will enter into a contract with Axon Enterprises, Inc. for the
purchase of a Body-Worn Camera system and supporting services.

SECTION TWO: The Mayor and City Clerk are hereby authorized by the City Council of the City of
Jonesboro, Arkansas, to execute all documents necessary to effectuate this agreement.

PASSED AND APPROVED this 19th day of February, 2019.



AXON

Jonesboro Police Department - AR

AXON SALES REPRESENTATIVE
Paul Strozier

pstrozier@axon.com

ISSUED
2/5/2019



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737

Q-196540-43501.184PS

Issued: 02/05/2019



Quote Expiration: 02/28/2019

Account Number: 106758

Start Date: 03/01/2019

Payment Terms: Net 30

Delivery Method: Fedex - Ground

SHIP TO

Rick Elliott
Jonesboro Police Department - AR
1001 S. Caraway Road
Jonesboro, AR 72401
US

BILL TO

Jonesboro Police Department - AR
1001 S. Caraway Road
Jonesboro, AR 72401
US

SALES REPRESENTATIVE

Paul Strozier
Phone:
Email: pstrozier@axon.com
Fax:

PRIMARY CONTACT

Rick Elliott
Phone: (870) 933-4614
Email: relliott@jonesboro.org

Year 1 - BWC (Est. Ship Date 2/1/2019)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80052	AXON AUTO TAGGING SERVICE ADD-ON: 1 YEAR PAYMENT	200	180.00	180.00	36,000.00
Hardware					
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	200	499.00	0.00	0.00
74008	AXON DOCK, 6 BAY + CORE, AXON BODY 2	25	1,495.00	149.50	3,737.50
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	0	42.00	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	200	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	200	0.00	0.00	0.00
71026	REINFORCED FLEXIBLE MAGNET MOUNT, AXON RAPIDLOCK	200	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK	200	29.95	0.00	0.00
Other					
73460	EVIDENCE.COM UNLIMITED PLUS DOCK TAP: 5 YEAR	200	0.00	0.00	0.00
73461	Evidence.com Unlimited Plus License Annual Payment	200	1,068.00	692.12	138,424.00

Year 1 - BWC (Est. Ship Date 2/1/2019) (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Services					
85055	AXON FULL SERVICE	1	17,000.00	17,000.00	17,000.00
				Subtotal	195,161.50
				Estimated Shipping	0.00
				Estimated Tax	13,528.74
				Total	208,690.24

Spares - BWC

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	6	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	6	0.00	0.00	0.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	6	0.00	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	6	0.00	0.00	0.00
				Subtotal	0.00
				Estimated Tax	0.00
				Total	0.00

Year 2 - BWC

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80053	AXON AUTO TAGGING SERVICE ADD-ON: 2 YEAR PAYMENT	200	180.00	180.00	36,000.00
Other					
73461	Evidence.com Unlimited Plus License Annual Payment	200	1,068.00	1,161.05	232,210.00
				Subtotal	268,210.00
				Estimated Tax	19,737.85
				Total	287,947.85

Year 3 - BWC

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80054	AXON AUTO TAGGING SERVICE ADD-ON: 3 YEAR PAYMENT	200	180.00	180.00	36,000.00

Year 3 - BWC (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
73311	8-BAY DOCK AXON BODY CAMERA REFRESH ONE	34	0.00	0.00	0.00
Other					
73461	Evidence.com Unlimited Plus License Annual Payment	200	1,068.00	1,161.05	232,210.00
73309	AXON BODY CAMERA REFRESH ONE	200	0.00	0.00	0.00
Subtotal					268,210.00
Estimated Tax					19,737.85
Total					287,947.85

Year 4 - BWC

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80055	AXON AUTO TAGGING SERVICE ADD-ON: 4 YEAR PAYMENT	200	180.00	180.00	36,000.00
Other					
73461	Evidence.com Unlimited Plus License Annual Payment	200	1,068.00	1,161.05	232,210.00
Subtotal					268,210.00
Estimated Tax					19,737.85
Total					287,947.85

Year 5 - BWC

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80056	AXON AUTO TAGGING SERVICE ADD-ON: 5 YEAR PAYMENT	200	180.00	180.00	36,000.00
Hardware					
73312	8-BAY DOCK AXON BODY CAMERA REFRESH TWO	34	0.00	0.00	0.00
Other					
73461	Evidence.com Unlimited Plus License Annual Payment	200	1,068.00	1,161.05	232,210.00
73310	AXON BODY CAMERA REFRESH TWO	200	0.00	0.00	0.00
Subtotal					268,210.00
Estimated Tax					19,737.85
Total					287,947.85

Grand Total	1,360,481.64
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Discounts (USD)

Quote Expiration: 02/28/2019

List Amount	1,408,165.00
Discounts	140,163.50
Total	1,268,001.50

**Total excludes applicable taxes and shipping*

Summary of Payments

Payment	Amount (USD)
Year 1 - BWC (Est. Ship Date 2/1/2019)	208,690.24
Spares - BWC	0.00
Year 2 - BWC	287,947.85
Year 3 - BWC	287,947.85
Year 4 - BWC	287,947.85
Year 5 - BWC	287,947.85
Grand Total	1,360,481.64

Officer Safety Plan Includes:

- Evidence.com Pro License
- Upgrades to your purchased AXON cameras and Docks at years 2.5 and 5 under TAP
- Extended warranties on AXON cameras and Docks for the duration of the Plan
- Unlimited Storage for your AXON devices and data from the Evidence Mobile App
- One TASER CEW of your choice with a 4 year extended warranty (5 years total of warranty coverage)
- One CEW holster and battery pack of your choice
- 40 GB of included storage for other digital media
- Additional terms apply. Please refer to the Evidence.com Master Service Agreement for a full list of terms and conditions for the Officer Safety Plan.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Please sign and email to Paul Strozier at pstrozier@axon.com or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

Quote: Q-196540-43501.184PS

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