



City of Jonesboro

300 S. Church Street
Jonesboro, AR 72401

Signature Copy

Ordinance: O-EN-020-2022

File Number: ORD-22:017

Enactment Number: O-EN-020-2022

AN ORDINANCE TO WAIVE COMPETITIVE BIDDING AND AUTHORIZE PURCHASE
OF LICENSE PLATE RECOGNITION EQUIPMENT AND SOFTWARE FOR THE POLICE
DEPARTMENT

WHEREAS, the city is in need to add License Plate Recognition to the camera project; and

WHEREAS, Vigilant Solutions will integrate with the Avigilon System the city is using; and

WHEREAS, Vigilant Solutions will provide License Plate Recognition software, hardware, and training;
and

WHEREAS, the price of the services outlined in this ordinance will be a one-time fee of \$9,380 with a
recurring subscription fee of \$48,500; and

WHEREAS, the price will be paid from the American Rescue Fund, which was approved from
RES-21:223

BE IT ORDAINED by the City Council for the City of Jonesboro, Arkansas that:

SECTION ONE: That the City Council in accordance with the terms of A.C.A. Section 14-58-303 states
that bidding in this matter is not practical and hereby waives the requirement of competitive bidding due to
the fact that this software is compatible with the existing software being used by the City of Jonesboro
Police Department and will work seamlessly with said software without requiring modifications.

SECTION 2: It is further found that this is an immediate need for public safety, an emergency is declared
to secure the necessary equipment, and it shall take effect from and after passage and approval.

PASSED AND APPROVED THIS 5TH DAY OF APRIL 2022.



Vigilant Solutions is about protecting officers, families and communities. Vigilant is about saving lives – creating innovative and essential intelligence solutions for law enforcement that enhance policing efforts. Intelligence can solve crimes, prevent crimes before they occur, and improve safety for officers and the public that they serve and protect. Vigilant’s solutions are designed to collect, organize and share data to credentialed law enforcement personnel, making intelligence actionable and readily accessible.

WHAT WE DO:



**REDUCE
CRIME RATES**



**OFFICER
SAFETY**



**INCREASE
EFFICIENCY &
PRODUCTIVITY**





**REVENUE
DISCOVERY/
RECOVERY**

OUR PRODUCTS:

- License Plate Recognition (LPR) Data and Analytics
- Fixed and Mobile LPR Cameras
- Body Worn Cameras
- Facial Recognition
- Campus Safety Solutions
- Parking Enforcement Solutions
- Corporate Security Solutions

BE SAFE. BE SMART. BE VIGILANT.

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	Vigilant Solutions, LLC 1152 Stealth Street Livermore, California 94551 (P) 925-398-2079 (F) 925-398-2113		

Issued To:	Jonesboro Police Department - Attention: Rachel Carmack	Date:	02-21-22
Project Name:	2 Mobile, 15 Fixed Subscription Quote	Quote ID:	GPS-1480-02

PROJECT QUOTATION

We at Vigilant Solutions, LLC are pleased to quote the following systems for the above referenced project:

Qty	Item #	Description
(1)	SUB-CDM-3-345-L5M	Mobile LPR 3-Camera L5M High-Definition System (Expandable to 4 Cams) - Subscription Service <ul style="list-style-type: none"> • Annual Subscription Service • Qty=1 12mm lens package • Qty=1 16mm lens package • Qty=1 25mm lens package • VLP-5200 Processing Unit • Wiring harness w/ ignition control (Direct to Battery) <ul style="list-style-type: none"> ◦ Single point power connection • Field installed GPS antenna • Annual Licensing Fee and Hardware Warranty included • CarDetector Mobile LPR software application for MDC unit <ul style="list-style-type: none"> ◦ LPR vehicle license plate scanning / real time alerting ◦ Full suite of LPR tools including video tool set
Subtotal Price (Excluding sales tax)		\$3,500.00

Qty	Item #	Description
(3)	K-U-R-INTSUV-SET	LPR Camera Mounting Kit for Interceptor SUV Roof <ul style="list-style-type: none"> • Roof Mount Single LPR Camera Mounting Bracket - One per camera
Subtotal Price (Excluding sales tax)		\$900.00

Qty	Item #	Description
(1)	VS-SHP-01	Vigilant Shipping Charges - Mobile <ul style="list-style-type: none"> • Applies to each Mobile LPR System • Shipping Method is FOB Shipping
Subtotal Price (Excluding sales tax)		\$130.00

Qty	Item #	Description
(1)	SSU-SYS-COM	Vigilant System Start Up & Commissioning of 'In Field' LPR system <ul style="list-style-type: none"> Vigilant technician to visit customer site Includes system start up, configuration and commissioning of LPR system Includes CDM/CDF Training Applies to mobile (1 System) and fixed (1 Camera) LPR systems
Subtotal Price (Excluding sales tax)		\$750.00

Qty	Item #	Description
(1)	SSU-LN-COM	Vigilant Start Up & Configuration of Hosted/Managed Server Account <ul style="list-style-type: none"> New client account setup Required for all hosted/managed client accounts
Subtotal Price (Excluding sales tax)		\$0.00

Qty	Item #	Description
(1)	VS-TRVL-01	Vigilant Travel via Client Site Visit <ul style="list-style-type: none"> Vigilant certified technician to visit client site Includes all travel costs for onsite support services
Subtotal Price (Excluding sales tax)		\$1,550.00

Qty	Item #	Description
(1)	VS-IDP-01	Investigative Data Platform - Annual Subscription for 51 to 100 Sworn - State and Local <ul style="list-style-type: none"> Commercial LPR Data access - For 51 to 100 Sworn <ul style="list-style-type: none"> Access to all Vigilant commercially acquired national vehicle location data Unlimited use by authorized agency personnel to complete suite of LEARN data analytics Includes full use of hosted/managed LPR server account via LEARN FaceSearch with Vigilant Image Gallery Access For 51 to 100 Sworn <ul style="list-style-type: none"> Access to all agency/shared images and Vigilant Image Gallery Unlimited use by authorized agency personnel to all FaceSearch tools Image gallery of up to 5,000 images
Subtotal Price (Excluding sales tax)		\$11,250.00

Qty	Item #	Description
(1)	VS-CIP-I	Vigilant Competitive LPR Integration Service <ul style="list-style-type: none"> Includes software module for installation on competitive LPR server or system Near-real-time monitoring and copying of new LPR data to LEARN account Engineering services included for remote analysis of existing Non-Vigilant LPR data
Subtotal Price (Excluding sales tax)		\$0.00

Qty	Item #	Description
(1)	VS-CIP-M	Competitive System Historical Data Migration - One-Time Fee <ul style="list-style-type: none"> • Engineering service to migrate historical data to LEARN account <ul style="list-style-type: none"> ◦ NO disruption of existing LPR operations • Priced per camera
Subtotal Price (Excluding sales tax)		\$0.00

Qty	Item #	Description
(8)	VS-MC-MP-H	Mobile Companion Upgrade to "MultiPlate"
Subtotal Price (Excluding sales tax)		\$800.00

Qty	Item #	Description
(15)	VSFS-L6Q-S-SUB	L6Q Quick Deploy Camera (Solar Kit) Subscription <u>Offer Includes:</u> <ul style="list-style-type: none"> • One (1) L6Q camera with two (2) Lex-11 high capacity internal batteries • Solar Kit (40W solar panel, mounting bracket, charge controller, 12 Ah battery, Cable with M12 power connector) • Camera mounting bracket • USB-C cable and USB-C to USB-A adapter, Micro SD card, SIM card with cellular service • Requirements <ul style="list-style-type: none"> ◦ Hosted LPR account for data storage, alerting, analytics and more ◦ 5-year Enterprise Service Agreement • Subscription Info: <ul style="list-style-type: none"> ◦ Annual Subscription w/ Warranty & Software Service included <u>Optional, Sold Separately:</u> <ul style="list-style-type: none"> • 12VDC Power Pigtail • 120V AC power supply
Subtotal Price (Excluding sales tax)		\$44,925.00 MSRP \$33,750.00 Early Buy Pricing

Qty	Item #	Description
(15)	SSU-SYS-L6Q-COM	System Start Up & Commissioning <ul style="list-style-type: none"> • Includes configuration of L6Q Solar LPR system(s) and Solar Panel • Includes install and alignment of L6Q on existing infrastructure • Excludes Pole Installation • Excludes Travel Costs
Subtotal Price (Excluding sales tax)		\$5,250.00

Quote Notes:

1. All prices are quoted in USD and will remain firm and in effect for 60 days.
2. Returns or exchanges will incur a 15% restocking fee.
3. Complete system to be delivered within 30 days of AOR (After Receipt of Order).
4. Orders requiring immediate shipment may be subject to a 15% QuickShip fee.
5. No permits, start-up, installation, and or service included in this proposal unless explicitly stated above.
6. Start Up and Training services are exclusive of travel costs - Cost to be borne BY OTHERS.
7. Central compute resource hardware sold separately unless explicitly stated above.
8. All hardware components to have standard One (1) year hardware warranty.
9. All software to have standard one (1) year warranty for manufacturer defects.
10. Compatibility with Vigilant Solutions hardware/software to be confirmed prior to sale.
11. Software is manufactured under strict Vigilant Solutions standard.
12. Compliance to local codes neither guaranteed nor implied.
13. All orders subject to credit acceptance by Vigilant Solutions management.
14. This Quote is provided per our conversation & details given by you - not in accordance to any written specification.
15. This Quote does not include anything outside the above stated bill of materials.
16. L6Q LPR Cameras are Pre-Order Only. First Shipments are Expected Q2 2022.
17. Installation to be completed by 3rd party selected by Client.

Quoted by: **Greg Skelly - 404-664-7605 - greg.skelly@vigilantsolutions.com**

Total Price	\$57,880.00 (Excluding sales tax)
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