

2006 Auction Results

Tractor:

Original Price: \$82,700.00

Auction Result: \$82,500.00

Dump Trucks:

Original Price: \$92,915.00

Auction Result: \$92,000.00

Tri-State Mack Bid:	\$99,369.00 (ea)
Deaneco Guarantee:	\$94,000.00 (ea)
Difference:	\$5,369.00 (ea)
Interest (1 Year)	\$4,000.00 (ea)
Total:	\$9,369.00 (ea)
Monthly:	\$780.75 per mo. (ea)

Remember: Truck is completely under warranty. Tires would not be Replaced in a one year period of time.

Alternative:

Capitalized Cost:	Interest Rate	Years	Monthly	Maintenance
\$70,000	4%	5	\$1,289.16	Yes
\$75,000	4%	5	\$1,381.24	Yes
\$80,000	4%	5	\$1,473.32	Yes
\$85,000	4%	5	\$1,565.40	Yes
\$90,000	4%	5	\$1,657.49	Yes

Current Cost Retail Municipal Dump Truck:	\$102,000.00
Federal Excise Tax:	\$11,990.00
Total:	\$113,990.00
2007 Year Increase:	\$11,200.00
Total:	\$125,190.00

To Exceed Guarantee By 7% Truck Would Need To Sell For \$100,580.00. Every Dollar Over This Number The City of Jonesboro Would Net 93 Cents Used To Offset Costs. A New Truck Buyer Would Be Looking At Paying \$125,190 + Sales Tax or Going To The Auction.

Example: If The Truck Sold For \$106,000 The City Would Net 93% Of The Difference Between \$106,000 - \$100,580.00. (\$5,420.00). \$5,420.00 @ .93 = \$5,040.60. If This Were To Occur It Would Reduce Your Annual Cost Substantially.