



City of Jonesboro

Municipal Center
300 S. Church Street
Jonesboro, AR 72401

Meeting Minutes Finance & Administration Council Committee

Tuesday, October 31, 2023

4:00 PM

Municipal Center, 300 S. Church

1. CALL TO ORDER

2. ROLL CALL (ELECTRONIC ATTENDANCE) CONFIRMED BY CITY CLERK APRIL LEGGETT

Councilmember Dr. Charles Coleman joined the meeting at 4:02 PM.

Present 7 - Joe Hafner; Charles Coleman; Ann Williams; John Street; David McClain; Brian Emison and Anthony Coleman

3. APPROVAL OF MINUTES

[MIN-23:099](#)

Minutes for the Finance and Administration Committee Meeting on Tuesday, October 10, 2023

Attachments: [Minutes](#)

A motion was made by John Street, seconded by Brian Emison, that this matter be Passed . The motion PASSED with the following vote.

Aye: 5 - Ann Williams; John Street; David McClain; Brian Emison and Anthony Coleman

Absent: 1 - Charles Coleman

4. NEW BUSINESS

ORDINANCES TO BE INTRODUCED

[ORD-23:039](#)

AN ORDINANCE TO WAIVE COMPETITIVE BIDDING AND AUTHORIZE THE MAYOR TO ENTER INTO AN AGREEMENT WITH RITTER COMMUNICATIONS TO PROVIDE FIBER CONNECTIVITY AND CLOUD SERVICES FOR THE CITY OF JONESBORO

Sponsors: Information Systems and Finance

Attachments: [Quote City of Jonesboro Services Renewal 10 24 23](#)

A motion was made by John Street, seconded by Brian Emison, that this matter be Recommended to Council. The motion PASSED with the following vote.

Aye: 6 - Charles Coleman; Ann Williams; John Street; David McClain; Brian Emison and Anthony Coleman

RESOLUTIONS TO BE INTRODUCED

[RES-23:216](#) RESOLUTION BY THE CITY COUNCIL OF THE CITY OF JONESBORO, ARKANSAS, TO PLACE A MUNICIPAL LIEN ON PROPERTY LOCATED AT 01-144182-01610 ON ALLEN, JONESBORO, AR 72401, PARCEL 01-144182-01610, OWNED BY OSCAR MANUEL MENDOZA IN THE AMOUNT OF \$365

Sponsors: Code Enforcement and Finance

Attachments: [01-144182-01610 on Allen](#)
[01-144182-01610 on Allen](#)
[01-144182-01610 on Allen Council Letter](#)

A motion was made by John Street, seconded by Brian Emison, that this matter be Recommended to Council . The motion PASSED with the following vote.

Aye: 6 - Charles Coleman;Ann Williams;John Street;David McClain;Brian Emison and Anthony Coleman

[RES-23:217](#) RESOLUTION BY THE CITY COUNCIL OF THE CITY OF JONESBORO, ARKANSAS, TO PLACE A MUNICIPAL LIEN ON PROPERTY LOCATED AT 308 B VINE, JONESBORO, AR 72401, PARCEL 01-143134-25400 , OWNED BY DAVID & GAIL OESTERBLAD IN THE AMOUNT OF \$275

Sponsors: Code Enforcement and Finance

Attachments: [308 B Vine](#)
[308 B Vine](#)
[308 B Vine Council Letter](#)

A motion was made by John Street, seconded by Brian Emison, that this matter be Recommended to Council . The motion PASSED with the following vote.

Aye: 6 - Charles Coleman;Ann Williams;John Street;David McClain;Brian Emison and Anthony Coleman

[RES-23:218](#) RESOLUTION BY THE CITY COUNCIL OF THE CITY OF JONESBORO, ARKANSAS, TO PLACE A MUNICIPAL LIEN ON PROPERTY LOCATED AT 414 N. BRIDGE, JONESBORO, AR 72401, PARCEL 01-144181-08500, OWNED BY DOWNSTREAM INVESTMENTS IN THE AMOUNT OF \$275

Sponsors: Code Enforcement and Finance

Attachments: [414 N Bridge](#)
[414 N Bridge](#)
[414 N Bridge Council Letter](#)

A motion was made by John Street, seconded by Brian Emison, that this matter be Recommended to Council . The motion PASSED with the following vote.

Aye: 6 - Charles Coleman;Ann Williams;John Street;David McClain;Brian Emison and Anthony Coleman

[RES-23:219](#) RESOLUTION BY THE CITY COUNCIL OF THE CITY OF JONESBORO, ARKANSAS, TO PLACE A MUNICIPAL LIEN ON PROPERTY LOCATED AT 416 W.

FORREST, JONESBORO, AR 72401, PARCEL 01-144073-28700, OWNED BY LENA KERSEY IN THE AMOUNT OF \$275

Sponsors: Code Enforcement and Finance

Attachments: [416 W Forrest](#)
[416 W Forrest](#)
[416 W Forrest Council Letter](#)

A motion was made by John Street, seconded by Brian Emison, that this matter be Recommended to Council . The motion PASSED with the following vote.

Aye: 6 - Charles Coleman;Ann Williams;John Street;David McClain;Brian Emison and Anthony Coleman

[RES-23:220](#)

RESOLUTION BY THE CITY COUNCIL OF THE CITY OF JONESBORO, ARKANSAS, TO PLACE A MUNICIPAL LIEN ON PROPERTY LOCATED AT 417 W. FORREST, JONESBORO, AR 72401, PARCEL 01-144073-21000, OWNED BY MITTIE L. STALLINGS IN THE AMOUNT OF \$275

Sponsors: Code Enforcement and Finance

Attachments: [417 W Forrest](#)
[417 W Forrest](#)
[417 W Forrest Council Letter](#)

A motion was made by John Street, seconded by Brian Emison, that this matter be Recommended to Council . The motion PASSED with the following vote.

Aye: 6 - Charles Coleman;Ann Williams;John Street;David McClain;Brian Emison and Anthony Coleman

[RES-23:223](#)

RESOLUTION BY THE CITY COUNCIL OF THE CITY OF JONESBORO, ARKANSAS, TO PLACE A MUNICIPAL LIEN ON PROPERTY LOCATED AT 500 ALLEN, JONESBORO, AR 72401, PARCEL 01-144181-30100, OWNED BY KENNY L. COLEMAN IN THE AMOUNT OF \$275

Sponsors: Code Enforcement and Finance

Attachments: [500 Allen](#)
[500 Allen](#)
[500 Allen Council Letter](#)

A motion was made by John Street, seconded by Brian Emison, that this matter be Recommended to Council . The motion PASSED with the following vote.

Aye: 6 - Charles Coleman;Ann Williams;John Street;David McClain;Brian Emison and Anthony Coleman

[RES-23:224](#)

RESOLUTION BY THE CITY COUNCIL OF THE CITY OF JONESBORO, ARKANSAS, TO PLACE A MUNICIPAL LIEN ON PROPERTY LOCATED AT 500 WOODROW, JONESBORO, AR 72401, PARCEL 01-144073-18400, OWNED BY ANTHONY O. MGBODILE IN THE AMOUNT OF \$275

Sponsors: Code Enforcement and Finance

Attachments: [500 Woodrow](#)
 [500 Woodrow](#)
 [500 Woodrow Council Letter](#)

A motion was made by John Street, seconded by Brian Emison, that this matter be Recommended to Council . The motion PASSED with the following vote.

Aye: 6 - Charles Coleman;Ann Williams;John Street;David McClain;Brian Emison and Anthony Coleman

[RES-23:225](#)

RESOLUTION BY THE CITY COUNCIL OF THE CITY OF JONESBORO, ARKANSAS, TO PLACE A MUNICIPAL LIEN ON PROPERTY LOCATED AT 602 S. FLINT, JONESBORO, AR 72401, PARCEL 01-144183-30200, OWNED BY D & G RENTALS, LLC IN THE AMOUNT OF \$275

Sponsors: Code Enforcement and Finance

Attachments: [602 S Flint](#)
 [602 S Flint](#)
 [602 S Flint Council Letter](#)

A motion was made by John Street, seconded by Brian Emison, that this matter be Recommended to Council . The motion PASSED with the following vote.

Aye: 6 - Charles Coleman;Ann Williams;John Street;David McClain;Brian Emison and Anthony Coleman

[RES-23:226](#)

RESOLUTION BY THE CITY COUNCIL OF THE CITY OF JONESBORO, ARKANSAS, TO PLACE A MUNICIPAL LIEN ON PROPERTY LOCATED AT 616 E. OAK, JONESBORO, AR 72401, PARCEL 01-144191-17500, OWNED BY JOYCE SCARBOROUGH IN THE AMOUNT OF \$275

Sponsors: Code Enforcement and Finance

Attachments: [616 E Oak](#)
 [616 E Oak](#)
 [616 E Oak Council Letter](#)

A motion was made by John Street, seconded by Brian Emison, that this matter be Recommended to Council . The motion PASSED with the following vote.

Aye: 6 - Charles Coleman;Ann Williams;John Street;David McClain;Brian Emison and Anthony Coleman

[RES-23:227](#)

RESOLUTION BY THE CITY COUNCIL OF THE CITY OF JONESBORO, ARKANSAS, TO PLACE A MUNICIPAL LIEN ON PROPERTY LOCATED AT 4304 RACE ST., JONESBORO, AR 72401, PARCEL 01-144271-19900, OWNED BY CHARLES CRAIG CONYERS IN THE AMOUNT OF \$275

Sponsors: Code Enforcement and Finance

Attachments: [4304 Race St](#)
 [4304 Race Council Letter](#)
 [4304 Race](#)

A motion was made by John Street, seconded by Brian Emison, that this matter be Recommended to Council . The motion PASSED with the following vote.

Aye: 6 - Charles Coleman;Ann Williams;John Street;David McClain;Brian Emison and Anthony Coleman

[RES-23:228](#)

RESOLUTION BY THE CITY COUNCIL OF THE CITY OF JONESBORO, ARKANSAS, TO PLACE A MUNICIPAL LIEN ON PROPERTY LOCATED AT 922 W. JEFFERSON AVE., JONESBORO, AR 72401, PARCEL 01-143134-29200, OWNED BY JAMES W ROBINSON, JR. IN THE AMOUNT OF \$275

Sponsors: Code Enforcement and Finance

Attachments: [922 W Jefferson](#)
[922 W Jefferson](#)
[922 W Jefferson Council Letter](#)

A motion was made by John Street, seconded by Brian Emison, that this matter be Recommended to Council . The motion PASSED with the following vote.

Aye: 6 - Charles Coleman;Ann Williams;John Street;David McClain;Brian Emison and Anthony Coleman

[RES-23:229](#)

RESOLUTION BY THE CITY COUNCIL OF THE CITY OF JONESBORO, ARKANSAS, TO PLACE A MUNICIPAL LIEN ON PROPERTY LOCATED AT 1225 S. CULBERHOUSE, JONESBORO, AR 72401, PARCEL 01-143241-17100, OWNED BY J&M FOSTER PROPERTIES, LLC IN THE AMOUNT OF \$275

Sponsors: Code Enforcement and Finance

Attachments: [1225 S Culberhouse](#)
[1225 S Culberhouse](#)
[1225 S Culberhouse Council Letter](#)

A motion was made by John Street, seconded by Brian Emison, that this matter be Recommended to Council . The motion PASSED with the following vote.

Aye: 6 - Charles Coleman;Ann Williams;John Street;David McClain;Brian Emison and Anthony Coleman

[RES-23:230](#)

RESOLUTION BY THE CITY COUNCIL OF THE CITY OF JONESBORO, ARKANSAS, TO PLACE A MUNICIPAL LIEN ON PROPERTY LOCATED AT 1313 PARDEW, JONESBORO, AR 72401, PARCEL 01-144212-20200, OWNED BY MICHELLE NUTT IN THE AMOUNT OF \$275

Sponsors: Code Enforcement and Finance

Attachments: [1313 Pardew](#)
[1313 Pardew](#)
[1313 Pardew Council Letter](#)

A motion was made by John Street, seconded by Brian Emison, that this matter be Recommended to Council . The motion PASSED with the following vote.

Aye: 6 - Charles Coleman;Ann Williams;John Street;David McClain;Brian Emison and Anthony Coleman

[RES-23:231](#)

RESOLUTION BY THE CITY COUNCIL OF THE CITY OF JONESBORO, ARKANSAS, TO PLACE A MUNICIPAL LIEN ON PROPERTY LOCATED AT 1712 NATIONAL, JONESBORO, AR 72401, PARCEL 01-144223-18200, OWNED BY RODNEY CRANFORD IN THE AMOUNT OF \$275

Sponsors: Code Enforcement and Finance

Attachments: [1712 National](#)
[1712 National](#)
[1712 National Council Letter](#)

A motion was made by John Street, seconded by Brian Emison, that this matter be Recommended to Council . The motion PASSED with the following vote.

Aye: 6 - Charles Coleman;Ann Williams;John Street;David McClain;Brian Emison and Anthony Coleman

[RES-23:232](#)

RESOLUTION BY THE CITY COUNCIL OF THE CITY OF JONESBORO, ARKANSAS, TO PLACE A MUNICIPAL LIEN ON PROPERTY LOCATED AT 2501 MARY JANE, JONESBORO, AR 72401, PARCEL 01-144272-24200, OWNED BY KENNETH L. & DENA BRADWAY IN THE AMOUNT OF \$275

Sponsors: Code Enforcement and Finance

Attachments: [2501 Mary Jane](#)
[2501 Mary Jane](#)
[2501 Mary Jane Council Letter](#)

A motion was made by John Street, seconded by Brian Emison, that this matter be Recommended to Council . The motion PASSED with the following vote.

Aye: 6 - Charles Coleman;Ann Williams;John Street;David McClain;Brian Emison and Anthony Coleman

[RES-23:233](#)

RESOLUTION BY THE CITY COUNCIL OF THE CITY OF JONESBORO, ARKANSAS, TO PLACE A MUNICIPAL LIEN ON PROPERTY LOCATED AT 2905 TURTLE CREEK, JONESBORO, AR 72401, PARCEL 01-143264-25500 & 01-143264-25600, OWNED BY PATRICK S. MCDANIEL IN THE AMOUNT OF \$550

Sponsors: Code Enforcement and Finance

Attachments: [2905 Turtle Creek](#)
[2905 Turtle Creek](#)
[2905 Turtle Creek Council Letter](#)

A motion was made by John Street, seconded by Brian Emison, that this matter be Recommended to Council . The motion PASSED with the following vote.

Aye: 6 - Charles Coleman;Ann Williams;John Street;David McClain;Brian Emison and Anthony Coleman

[RES-23:234](#)

RESOLUTION BY THE CITY COUNCIL OF THE CITY OF JONESBORO, ARKANSAS, TO PLACE A MUNICIPAL LIEN ON PROPERTY LOCATED AT 3406 MEADOR, JONESBORO, AR 72401, PARCEL 01-144281-35600, OWNED BY HAZEL WATSON IN THE AMOUNT OF \$275

Sponsors: Code Enforcement and Finance

Attachments: [3406 Meador](#)
[3406 Meador](#)
[3406 Meador Council Letter](#)

A motion was made by John Street, seconded by Brian Emison, that this matter be Recommended to Council . The motion PASSED with the following vote.

Aye: 6 - Charles Coleman;Ann Williams;John Street;David McClain;Brian Emison and Anthony Coleman

[RES-23:235](#)

RESOLUTION BY THE CITY COUNCIL OF THE CITY OF JONESBORO, ARKANSAS, TO PLACE A MUNICIPAL LIEN ON PROPERTY LOCATED AT 3507 ODEN, JONESBORO, AR 72401, PARCEL 01-144103-13000, OWNED BY STEPHANIE L. & JACOB MIZELL IN THE AMOUNT OF \$335

Sponsors: Code Enforcement and Finance

Attachments: [3507 Oden](#)
[3507 Oden](#)
[3507 Oden Council Letter](#)

A motion was made by John Street, seconded by Brian Emison, that this matter be Recommended to Council . The motion PASSED with the following vote.

Aye: 6 - Charles Coleman;Ann Williams;John Street;David McClain;Brian Emison and Anthony Coleman

[RES-23:236](#)

RESOLUTION BY THE CITY COUNCIL OF THE CITY OF JONESBORO, ARKANSAS TO WAIVE COMPETITIVE BIDDING AND AUTHORIZE A CONTRACT WITH ARKANSAS BLUE CROSS BLUE SHIELD TO PROVIDE MEDICAL INSURANCE COVERAGE FOR CITY EMPLOYEES FOR 2024

Sponsors: Human Resources

Councilmember Dr. Anthony Coleman said, I don't know if this question is for Brian or Mr. Thomas; but I don't know who does this. Question on this, two things that stand out, that it would not be feasible or practical to acquire. I understand bidding process. I get it; but on the same token, why is it not feasible or practical and then knowing it is a 5% increase? Chief Operating Officer Tony Thomas approached the podium and said, alright, first of all, when we say it is not feasible or practical, it is only because we currently are serviced by Blue Cross Blue Shield as our provider and just have a long standing relationship with the company. We have an opportunity to look at data related to the history of our claims process, and again when you look at the position that the city is in in regards to its claims versus payments that have been paid out, it is only feasible that we continue the negotiations with the current provider that we have a history with versus an outside provider that we know will provide us with a significant increase. Our broker actually does take the product out and does some comparative pricing on the market; but we as a city do not handle the process related to bidding this out. Therefore we request that bidding is waived as a part of that process. We have seen some competitive pricing, but we did not go out and seek that competitive pricing. And 5% is excellent in regards to the potential liability that is there with the current loss ratio that we are experiencing. We are kind of top heavy at this particular point in time in regards to claims, so we are grateful for the negotiations that have occurred in order to get that number down to that least common denominator as far as an increase is concerned.

Chairman Joe Hafner said, hey, Tony, I have a quick question, not to get into the weeds too much. But in order to get to the 5% increase, did we have to change benefits very much? Mr. Thomas said, no, I don't think we saw any change in our existing plan. One of the things that I think I will say we have prided ourselves over the past few years, and our employees want that, is that our plan remains fairly consistent other than a monthly cost to employees. And I just want to make sure I

stress that that 5% cost, the employees only absorb about 29% of that. The city absorbs 71% of that, not only for the individual, but as well as the family. But there were no changes in plan design. Chairman Joe Hafner said, yes, because I know a lot of times you can save money, but you are cutting benefits and that is not good either. Mr. Thomas said, right. We really avoided that over the past two cycles without any significant changes in our plan design; and again, I consider us quite fortunate looking at a 5% increase when you look at what is transpiring on the market today.

A motion was made by John Street, seconded by Brian Emison, that this matter be Recommended to Council . The motion PASSED with the following vote.

Aye: 6 - Charles Coleman;Ann Williams;John Street;David McClain;Brian Emison and Anthony Coleman

[RES-23:237](#)

RESOLUTION BY THE CITY COUNCIL OF THE CITY OF JONESBORO, ARKANSAS, FOR THE CITY OF JONESBORO TO ENTER INTO AN AGREEMENT WITH THE NORTHEAST ARKANSAS INDUSTRIAL DEVELOPMENT COMMISSION (NEAIDC) FOR FUNDING OF ECONOMIC DEVELOPMENT SERVICES

Sponsors: Mayor's Office and Finance

Attachments: [Contract City-NEAIDC 2023-24](#)
[NEAIDC](#)

Chairman Joe Hafner said, I know we've got a couple of members here from the Chamber if anybody has any questions. I myself have just one or two questions. I don't know who wants to come to the podium. I mean, they are basic questions. Please introduce yourself. Mark Young. Jonesboro Chamber of Commerce. Hey, Mark. I appreciate you all being here today. Just, if you can, briefly outline for us like how NEAIDC works in conjunction with Jonesboro Unlimited, the Chamber, like how regularly they meet, and what their main purpose is that we are being asked to devote this \$338,000 towards.

Mr. Young approached the podium and said, yes sir. City and County provide funding and have historically over the years, and I would be remiss to tell you a year away predates me and everybody on the council. But that partnership has existed over the years to really insure that as a community, we have success in terms of economic growth and economic development. So those funds are then allocated toward agencies that you just mentioned like JDC and the Chamber among others to continue to work in those efforts. So when we look at the kinds of activities that we do or are involved in, part of those funds certainly go to support activities to recruit new business and industry to support our existing industries that we have here. We are fortunate as a community that we have some wonderful businesses that continue to grow and expand here. Today, workforce development and talent attraction continues to be extremely important as we as a community grow; and as you look across the country, labor constraints across the country are evident. So for us as a community to grow and to grow that civilian labor force is an important part of that. Those partner organizations that we just mentioned, the Chamber and JU and JDC, are involved in 35 different workforce development initiatives to, again, try to help increase the pipeline of talent that we've got coming to the community, etc.

The third piece that I would mention is to make sure that we are prepared from an infrastructure standpoint and from a land standpoint. The kinds of projects that we work with and deal with over the years, there is an expectation that people have to have shovel-ready sites. And we have been very fortunate over the years to have great partners with our utility companies, in particular City Water & Light, to make

sure that our community is ready to meet those needs of those companies and those customers that we have here. So when you look out in our industrial parks (plural) and you see the companies who are here and employ thousands of people in our community, much of it is because of the work that you all allow us to do and the support that you provided over those years. Being prepared, not just for today, but for the future is an important part of that. One of the things that I think we talked about at our meeting a few months ago was the new acreage that we have acquired and continue to look forward to develop. And again I have made the comment that that is not just for today. Certainly we have clients who have looked at that property, but that is also about the future. We want to make sure that those companies have an opportunity to look at Jonesboro and see that we have those shovel-ready sites available to meet their needs or exceed their needs actually in the future. I hope I answered your question.

Chairman Joe Hafner said, are there any other questions for Mr. Young? I asked Steve to go back 15 years and just kind of do a quick recap of what the city has provided to NEAIDC, so if anybody wants a copy of this, I can hand them out or you can just pass it down.

Councilmember Dr. Anthony Coleman said, yes, two things. One, on the agreement, and this is just a typo, so I don't know who needs to fix it, but on number two at the end, it changes from NEAIDC to just NAIDC. So it is missing an E on that. I don't know who needs to correct that. But that is on the agreement before it is signed. But the second thing is, it does say that you will provide a written report each quarter. So it's a two part question for you and/or Brian, but if that has been submitted, and of course this is October for the last day. It says prior to the last day of one of those months is October. Then, if so, if you have submitted that, I would like to either see it before it goes to full council, so I have an idea of what is being presented, what is going on, especially because I have a vested interest in industrial park being that it is Ward 6. So I would like to know where we are and what is happening in that regard. Mr. Young said, yes sir. Happy to do that.

Mr. Thomas asked to approach the podium and said, and we do receive quarterly reports from NEAIDC and the Chamber group on an ongoing regular basis. They have been timely, and then once a year, Mark comes before the Council and does an annual report, which is also provided to you all via the Council. We normally try to get those out through the agenda, through Council communications. I will admit we have been a little hit and miss with that, because in general we try to get them on the agenda when he is coming to do his annual presentation. But we will get those for you, get those to you or anyone that is interested in those, we will get those to you before the next meeting. He just did an annual report. I think we were a little late this year getting the annual report before the body, just because of some other negotiations. So we will ensure that those are attached to this agenda item for the full City Council meeting.

Councilmember David McClain said, I do have a couple of questions. Thank you, Mr. Thomas, for telling us that. I would like a copy of the quarterly report as well. I mean, I guess you could send it to all of us. Mr. Thomas said, yes, just as a point of reference, when the quarterly report ends, they have 30 days after the quarter ends in order to provide that report to the city of Jonesboro. So generally there is a slight delay in our receipt of those per the end of the quarter. So again, those generally are timely and we will be sure that we get those out.

Councilmember David McClain said, okay. Thank you. Mark, if you don't mind, I had a couple of questions real quick. One of them was, so I know we give you guys \$338,500. How much is raised from your membership of the Chamber. Mr. Young

approached the podium and said, so the Chamber membership, we get roughly \$400,000. Councilmember David McClain said, from memberships? Mr. Young said, yes sir. Councilmember David McClain said, a couple of things I would like to see. I don't know if that quarterly report will give us a breakdown, but I would like to see specifics on where things are spent, if it is attracting new business and industry, retention, whatever. I would like to see some specific projects around that. In my mind, the only reason I would like to see that is because \$338,000 every year is a lot of money. Mr. Young said, you bet. Councilmember David McClain said, I think it is a serious thing, and I would like to see where and how things are being used. I know you guys sign NDAs from time to time, but I would love to see our pipeline if we've got a pipeline of here are the upcoming projects, here are the things in the next 12 months, 24 months, 36 months, which shows us the return on our investment, that gives us a breakdown and says, here is what we are working on. Here is where we are headed, and again also what we are doing in the, if you've got different pots where you have broken it down, attraction, retention, workforce development, things of that nature. I would like to see that as well. Mr. Young said, I am happy to try to help provide better clarity of that. The bulk of the funds that we receive from this body actually goes to the land. But certainly, we will do that. And then, obviously we have multiple organizations that are involved in those activities that you just mentioned. So we will try to provide some insight and some breakdown to that. Typical project for us, back to your point, and we do include this in our information. We talk about things in this manner. So we talk about inquiries. That is something that as somebody inquires a manufacturer company inquires or a technology company inquires about coming to Jonesboro as a possible location. Usually they are looking at lots of other places too, right? So when we start that process we consider them an inquiry. At some point in time, once they visit here and they have made that next step, we call them a prospect. And so we will talk about our prospect visits or prospect activity. Then obviously we hope at some point in time to convert them into a new business here, right? We also spend a significant amount of time working with our existing business and industry. As Dr. Coleman just mentioned, a lot of our growth comes from our existing companies that are growing and expanding, adding machinery equipment, adding new people as well. So we spend a lot of time assisting them with those efforts too. So I'm happy to try and provide some clarity around that. A typical project for us like from start to finish, some typically will take 12 months to 18 months, some take longer than that. And part of the other, I think the thing that is important to note is we continue to look forward. One of the things that we have to continue to work on is to make sure that we can continue to be as competitive as we can as a community, right? So part of that entails the workforce development initiatives and work that we are doing, working to make sure that our youth and young people are following career paths that have opportunities here in our community because we want people to stay in Jonesboro and invest in Jonesboro on their time and energy and effort; and so there is a lot of work around that too. I will try to provide some clarity to that. So thank you.

Chairman Joe Hafner said, Mark, while you are up there, I thought of another question. Mr. Young said, yes sir. Chairman Joe Hafner said, this is more of your opinion. We might have talked about it a little bit; but when prospective companies are coming here and looking at Jonesboro, obviously they want to make sure if they come here that their employees are going to have a high quality of living. How much have you heard about our lack of things like bike trails and swimming pools and stuff? How much does that hurt us, do you think, when it comes to the recruiting? Mr. Young said, on the recruitment side, not a significant amount; however, it has continued to become a more important topic as we move forward. Again, I mentioned a few minutes ago about talent attraction and just having people who want to move to the community, having people who want to continue to stay in the community. Having those amenities, whatever they are, right? So a lot of times, it's about the symphony,

and it's about bike trails, it's about a whole lot of things, the shooting complex and the sports center, and that list goes on. Making sure that our community has a wide variety of opportunities and activities available, I think is key. And that is going to continue to play an even greater role in the future. It's an important role now. On the initial stages of what we deal with in the conversations we have, it's more about infrastructure, it's more about, can we find the people that we need to find? You know, here are the boxes that you need to check. Moving forward, that piece that you just mentioned, quality of life and quality of place, is going to play an increasingly important role as we move forward, especially because of the challenge again across the country. The labor constraints that we see, that is not a Jonesboro issue. That is a national issue, and so we have to continue to give opportunities for people and reasons for people to stay here and to be here, and to recruit people in addition to those jobs as well. Does that answer your question? And thank you all for what you are doing. I mean, a lot of the work that you mentioned is very significant for the city to invest in and make sure that our community again is where we need to be, and continues to move in that direction. Critical. Thank you.

Chairman Joe Hafner said, are there any other questions for Mr. Young while he is at the podium? Councilmember David McClain said, I don't have any questions, but I did have a last comment. Just in regards to how much we are giving. I feel like I would again like to see some specifics on things. And the reason I am bringing this up, I feel like I can't articulate what we are doing, if that makes sense. If I can't articulate it, I feel like we need to be able to say 'here is what it is going to, here is how it is utilized. If you gave me two or three points, specifics, again, I would like to see that. I would like to see that before we move it forward, before the next council meeting. I think we should hold on until we have some specifics again to be able to articulate what that looks like, what our agreement looks like. I understand from a 30,000 foot view, but I really would like that micro level. I will make that in the form of a motion. I would move that we postpone until the next finance meeting in order to have specifics around the agreement, as far as what the money is used for, and also give us some clarity again. Give me a pipeline, give me some specifics around that as well. Does that make sense what I am asking, Mr. Chairman?

Chairman Joe Hafner said, I think the motion is to postpone until the next finance meeting. Councilmember David McClain said, correct. Chairman Joe Hafner said, in order to get additional details. Councilmember David McClain said, yes.

An official motion was made by Councilmember David McClain, seconded by Councilmember Dr. Anthony Coleman, to temporarily postpone RES-23:237 until the next finance meeting. John Street voted nay. Everyone else voted aye. The motion passed.

A motion was made by David McClain, seconded by Anthony Coleman, that this matter be Postponed Temporarily. The motion PASSED with the following vote.

Aye: 5 - Charles Coleman; Ann Williams; David McClain; Brian Emison and Anthony Coleman

Nay: 1 - John Street

5. PENDING ITEMS

6. OTHER BUSINESS

7. PUBLIC COMMENTS

8. ADJOURNMENT

A motion was made by Anthony Coleman, seconded by David McClain, that this meeting be Adjourned. The motion PASSED with the following vote.

Aye: 6 - Charles Coleman; Ann Williams; John Street; David McClain; Brian Emison and Anthony Coleman