From: Patsy Bishop
To: Donna Jackson; Nikki Nottingham;
Subject: FW: Sole Source Provider
Date: Friday, September 12, 2008 8:41:34 AM

Please attach to Jo-Hanson Slide Presentation.

Thanks

Patsy Bishop, HR/Safety Tech City of Jonesboro
Phone: 870-933-4640
Fax: 870-933-4652
E-Mail: pbishop@jonesboro.org
I am careful not to confuse excellence with perfection.
Excellence, I can reach for; Perfection is God's business. *Michael J. Fox*

From: Bruce Johanson [mailto:bruce.johanson@johansongroup.net]
Sent: Thursday, September 11, 2008 3:34 PM
To: Patsy Bishop
Subject: FW: Sole Source Provider

Pasty –

Here you go.

Bruce

Bruce Johanson | **Johanson Group**
2928 McKee Circle Suite 123 | Fayetteville, AR 72703
pho 479.521.2697 | fax 479.521.5453
bruce.johanson@johansongroup.net | www.johansongroup.net

From: Blair Johanson
Sent: Thursday, September 11, 2008 3:33 PM
To: 'Bruce Johanson'
Subject: FW: Sole Source Provider

Bruce,

I sent this email to Harold Perrin.

Thanks,
Blair

Blair Johanson | **Johanson Group**
2928 McKee Circle Suite 123 | Fayetteville, AR 72703
pho 479.521.2697 | fax 479.521.5453
blair.johanson@johansongroup.net | www.johansongroup.net

From: Blair Johanson
Sent: Monday, September 08, 2008 9:00 AM
To: 'hperrin@pmci-ar.com'
Cc: 'Bruce Johanson'; Dale Oliver
Subject: Sole Source Provider

Harold,

I'm responding to Gloria's email about our software being a single source provider product.

The Job Evaluation and Salary Administration Program, JESAP software is the only comprehensive job rating system with 15 factors that we know of across the country. In addition, it is the only known software with an electronic job description writer that is tied to the 15 factors job rating system. In addition, the JESAP system allows for a download of employee information from the City's payroll or HRIS system which reduces data entry redundancy. Given these features, we truly believe that the JESAP System Software is a sole source provider for an integrated job evaluation and salary administration system. We would be happy to provide a letter if this email is not sufficient for your attorney's request.

Thank you,
Blair

Our attorney has told us that we will need to bid out this service unless we can show that you are a sole source provider of your software. If that is true, could you send a letter to me stating that is the case? I am in the office today if you need to get in touch with me but I will be on vacation next week and won't be able to attend the next meeting. You could also contact Harold Perrin at hperrin@pmci-ar.com or 932-1400. Thanks,

Gloria Roark IPMA-CP
Director of Human Resources
City of Jonesboro
515 West Washington
Jonesboro, AR 72401
(870) 933-4640
(870) 933-4652 (Fax)
groark@jonesboro.org

Blair Johanson | **Johanson Group**
2928 McKee Circle Suite 123 | Fayetteville, AR 72703
pho 479.521.2697 | fax 479.521.5453
blair.johanson@johansongroup.net | www.johansongroup.net