

**Franchise Fees  
Period Comparison Report (Cash Basis)**

<b>Company Name</b>	<b>Mar-11</b>	<b>Mar-10</b>	<b>Increase from 2010 to 2011</b>	<b>Percent Change from 2010 to 2011</b>	<b>Comments</b>
AT&T	\$ 11,423.00	\$ -	\$ 11,423.00	N/A	Did not begin until 10/08
Birch	-	-	-	N/A	Pays quarterly
Bullseye	-	-	-	N/A	Pays quarterly
Centerpoint	129,954.72	150,612.02	(20,657.30)	-13.72%	
GlowPoint, Inc.	-	-			
Go Solo	-	2.12	(2.12)	-100.00%	
GTC	-	-	-		Paid 03-04/2009
IDT	0.97	-	0.97	N/A	
Navigator	-	-	-		
Pulse	-	-			
Matrix	32.88	-	32.88	N/A	
Ritter-Phone	4,136.15	8,086.70	(3,950.55)	-48.85%	
Ritter-Cable	545.73	-	545.73		
Sage	253.52	-	253.52	N/A	
Suddenlink	-	-	-		Pays quarterly
Teleconnect	-	-	-		Pays intermittently
Touchtone	2.09	-	2.09	N/A	
Zone Telecom	-	-			
Ehanced Communication	-	-	-		Did not begin until 11-10-10
Comtel Telecom	-	158,700.84	-		Did not begin until 11-10-10
<b>TOTAL</b>	<b>\$ 146,349.06</b>	<b>\$ 158,700.84</b>	<b>\$ (12,351.78)</b>	<b>-7.78%</b>	

**Franchise Fees  
Period Comparison Report (Cash Basis)**

Company Name	YTD-March Total 2011	YTD-March Total 2010	Increase from 2010 to 2011	Percent Change from 2010 to 2011	Comments
AT&T	\$ 34,433.08	\$ 40,598.47	\$ (6,165.39)	-15.19%	
Birch	562.44	62.21	500.23	804.10%	
Bullseye	241.95	236.13	5.82	2.46%	
Centerpoint	366,422.50	386,202.27	(19,779.77)	-5.12%	
GlowPoint, Inc.	-	-	-	N/A	
Go Solo	-	6.36	(6.36)	-100.00%	Paid 03-04/2009
GTC	-	-	-	N/A	
IDT	2.42	2.57	(0.15)	-5.84%	
Navigator	130.31	-	130.31	N/A	
Pulse	-	-	-	N/A	
Matrix	99.69	28.46	71.23	250.28%	
Ritter-Phone	12,688.00	16,332.80	(3,644.80)	-22.32%	
Ritter-Cable	1,674.85	821.01	853.84	104.00%	
Sage	774.92	658.01	116.91	17.77%	
Suddenlink	199,325.83	190,568.88	8,756.95	4.60%	
Teleconnect	-	4.48	(4.48)	-100.00%	
Touchtone	5.41	1.51	3.90	258.28%	
Zone Telecom	0.60	-	0.60	N/A	
Ehanced Communication	-	-	N/A	N/A	Started 11-1-10
Comtel Telecom	-	-	N/A	N/A	Started 11-1-10
<b>TOTAL</b>	<b>\$ 616,362.00</b>	<b>\$ 635,523.16</b>	<b>\$ (19,161.16)</b>	<b>-3.02%</b>	

2011 YTD Budgeted Amount	Actual YTD Revenues	Difference	Percent Uncollected
\$ 621,425.57	\$ 616,362.00	\$ 5,063.57	0.81%