



October 2, 2020

Derrel Smith
Jonesboro
Po Box 1845
Jonesboro, AR 72403

Dear Derrel,

Thank you for your interest in iWorQ solutions. iWorQ Systems has been providing community development and public works software solutions for more than 19 years and serve more than 1,600 agencies throughout the United States and Canada. iWorQ System's was the first in this market to provide a web-based solution to local government. The system's graphical user interface, including all screens and dashboards, is natively touch screen enabled allowing your staff the flexibility to determine the best device to utilize inside the office or in the field.

We are confident in providing a solution that will improve your internal and customer communication as well as increase your responsiveness to your customers while reducing time and effort from your staff. We accomplish this by streamlining your processes through our applications and enabling customers and citizens to engage with your office through our mobile app and our web portal for online payments, requests for permits, submittals, and more.

Our software is a uniquely designed platform that enables us to provide you a sole source contract. Our platform provides our customers the ability to easily configure and add data (numeric, lookup, text, and date fields) on the fly, which requires zero technical understanding or development background to perform. In addition to being able to add new fields, iWorQ's integrated report builder automatically makes available all newly created fields for immediate tracking and reporting without any coding or SQL scripting allowing you to create ad-hoc or saved reports. The ability to add fields on the fly and to be able to report against them without having to hire a technical resource or pay a 3rd party vendor can save a substantial amount of time for Cities/Counties, which reduces the total cost of ownership with the iWorQ platform. The ease of steps and manner in which iWorQ allows you to configure the application is unlike any other platform in this market. iWorQ is the sole vendor/supplier/distributor/provider of our services and is available as a sole source product.

Thank you for this opportunity,

A handwritten signature in black ink, appearing to read "A. Laing".

Adam Laing, Vice President of Business Development