



Axon Enterprise, Inc.
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Q-435375-45040.902EP

Issued: 04/24/2023

Quote Expiration: 05/26/2023

Estimated Contract Start Date: 06/01/2023

Account Number: 106758

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
1001 S Caraway Rd 1001 S Caraway Rd Jonesboro, AR 72401-4404 USA	Jonesboro Police Department - AR 1001 S Caraway Rd Jonesboro, AR 72401-4404 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Erin Perkins Phone: 4055191787 Email: eperkins@axon.com Fax:	Karen Oldham Phone: 870-935-5562 (4696) Email: kjoldham@jonesboro.org Fax: \--

Quote Summary

Program Length	40 Months
TOTAL COST	\$46,387.20
ESTIMATED TOTAL W/ TAX	\$48,183.73

Discount Summary

Average Savings Per Year	\$2,147.52
TOTAL SAVINGS	\$7,158.40

Payment Summary

Date	Subtotal	Tax	Total
May 2023	\$14,749.99	\$571.24	\$15,321.23
Sep 2023	\$10,545.73	\$408.43	\$10,954.16
Sep 2024	\$10,545.73	\$408.43	\$10,954.16
Sep 2025	\$10,545.75	\$408.43	\$10,954.18
Total	\$46,387.20	\$1,796.53	\$48,183.73

Quote Unbundled Price:	\$53,545.60
Quote List Price:	\$49,222.40
Quote Subtotal:	\$46,387.20

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
73352	BWC HARDWARE FINANCING TRUE UP PAYMENT	8	18		\$23.30	\$23.30	\$3,355.20	\$285.20	\$3,640.40
BWCUwTAP	BWC Unlimited with TAP	8	40	\$110.12	\$96.61	\$89.00	\$28,480.00	\$1,036.01	\$29,516.01
A la Carte Hardware									
AB3C	AB3 Camera Bundle	8			\$749.00	\$699.00	\$5,592.00	\$475.32	\$6,067.32
A la Carte Software									
73682	AUTO TAGGING LICENSE	8	40		\$9.00	\$9.00	\$2,880.00	\$0.00	\$2,880.00
73680	RESPOND DEVICE PLUS LICENSE	8	40		\$19.00	\$19.00	\$6,080.00	\$0.00	\$6,080.00
Total							\$46,387.20	\$1,796.53	\$48,183.73

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	9	05/01/2023
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	8	05/01/2023
AB3 Camera Bundle	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	9	05/01/2023
BWC Unlimited with TAP	73309	AXON CAMERA REFRESH ONE	8	03/01/2024
BWC Unlimited with TAP	73310	AXON CAMERA REFRESH TWO	8	09/01/2026

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	73686	UNLIMITED BWC + CAPTURE STORAGE	8	06/01/2023	09/30/2026
BWC Unlimited with TAP	73746	PROFESSIONAL EVIDENCE.COM LICENSE	8	06/01/2023	09/30/2026
A la Carte	73680	RESPOND DEVICE PLUS LICENSE	8	06/01/2023	09/30/2026
A la Carte	73682	AUTO TAGGING LICENSE	8	06/01/2023	09/30/2026

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	80464	EXT WARRANTY, CAMERA (TAP)	8	04/01/2024	09/30/2026

Payment Details

May 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1A	73352	BWC HARDWARE FINANCING TRUE UP PAYMENT	8	\$1,066.87	\$90.68	\$1,157.55
Year 1A	73680	RESPOND DEVICE PLUS LICENSE	8	\$1,933.29	\$0.00	\$1,933.29
Year 1A	73682	AUTO TAGGING LICENSE	8	\$915.77	\$0.00	\$915.77
Year 1A	AB3C	AB3 Camera Bundle	8	\$1,778.12	\$151.14	\$1,929.26
Year 1A	BWCUwTAP	BWC Unlimited with TAP	8	\$9,055.94	\$329.42	\$9,385.36
Total				\$14,749.99	\$571.24	\$15,321.23

Sep 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1B	73352	BWC HARDWARE FINANCING TRUE UP PAYMENT	8	\$762.78	\$64.84	\$827.62
Year 1B	73680	RESPOND DEVICE PLUS LICENSE	8	\$1,382.24	\$0.00	\$1,382.24
Year 1B	73682	AUTO TAGGING LICENSE	8	\$654.74	\$0.00	\$654.74
Year 1B	AB3C	AB3 Camera Bundle	8	\$1,271.29	\$108.06	\$1,379.35
Year 1B	BWCUwTAP	BWC Unlimited with TAP	8	\$6,474.68	\$235.53	\$6,710.21
Total				\$10,545.73	\$408.43	\$10,954.16

Sep 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	73352	BWC HARDWARE FINANCING TRUE UP PAYMENT	8	\$762.78	\$64.84	\$827.62
Year 2	73680	RESPOND DEVICE PLUS LICENSE	8	\$1,382.24	\$0.00	\$1,382.24
Year 2	73682	AUTO TAGGING LICENSE	8	\$654.74	\$0.00	\$654.74
Year 2	AB3C	AB3 Camera Bundle	8	\$1,271.29	\$108.06	\$1,379.35
Year 2	BWCUwTAP	BWC Unlimited with TAP	8	\$6,474.68	\$235.53	\$6,710.21
Total				\$10,545.73	\$408.43	\$10,954.16

Sep 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73352	BWC HARDWARE FINANCING TRUE UP PAYMENT	8	\$762.77	\$64.84	\$827.61
Year 3	73680	RESPOND DEVICE PLUS LICENSE	8	\$1,382.23	\$0.00	\$1,382.23
Year 3	73682	AUTO TAGGING LICENSE	8	\$654.75	\$0.00	\$654.75
Year 3	AB3C	AB3 Camera Bundle	8	\$1,271.30	\$108.06	\$1,379.36
Year 3	BWCUwTAP	BWC Unlimited with TAP	8	\$6,474.70	\$235.53	\$6,710.23
Total				\$10,545.75	\$408.43	\$10,954.18

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract Sourcewell Contract #010720-AXN is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

4/24/2023

