

Springbrook Software and The City of Jonesboro, AR





Topics of Discussion

- **Joint Partnership between Springbrook and Jonesboro**
- **Springbrook – the Company**
- **Joint Project Plan**
- **Springbrook's Commitment**



Joint Partnership

- **Meeting with Mayor Perrin and Jim Barksdale**
- **Same goal for Springbrook and Jonesboro**
- **Accomplish this challenge as Team**
- **Total Commitment by Springbrook**



Email from Springbrook customer

From: Grundman, James [mailto:jgrundman@rpcity.org]

Subject: Thank You for the card and flowers

Hello my friends,

Thank you for your thoughtful card and flowers acknowledging my pending retirement. Springbrook has been a high point for me in my Information Technology career. Seldom has a vendor provided everything they said – and then some. Your staff should be commended for their excellence and caring help when we needed them to hold our hands while getting through issues. In most cases it was our staff who did not know how to do something in Springbrook. I am delighted to see how your software and company continues to improve while embracing new ideas.

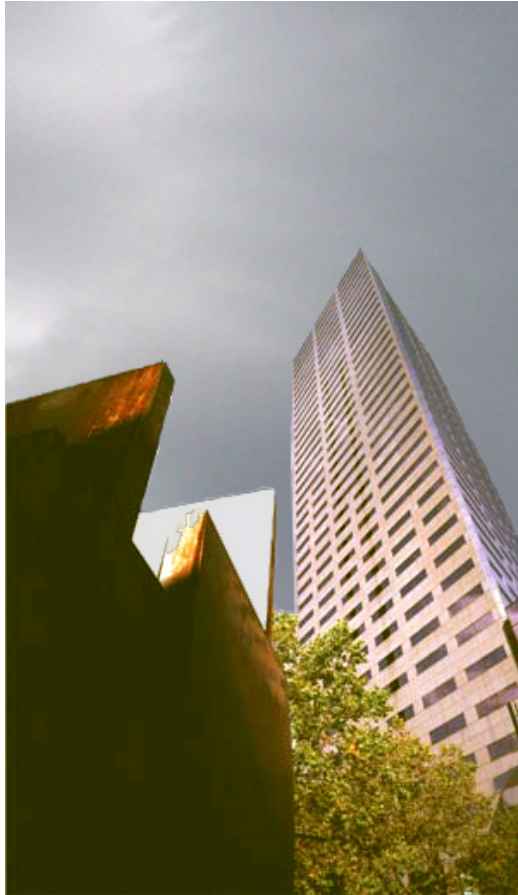
I am proud to have worked with you and am deeply appreciative that Springbrook allowed me to “tout” the benefits of our working relationship with others.

Sincerely,

James Grundman MBA, IEEE
Information Systems Manager
City of Rohnert Park
6800 Hunter Drive, Suite B
Rohnert Park, CA 94927-1489
707-585-6760 Office
jgrundman@rpcity.org



Who is Springbrook ?



*Springbrook's home office
located in the US Bancorp
Building, Portland, OR*

- **Over 400 customers Nationwide**
- **99+% client retention**
- **Over 24 years in business**
- **Financially Stable – 22%+ organic growth rate**
- **Highest D & B rating for our classification**
- **250+ years of Local Government experience**
- **100 + Employees**

Awards





Awards



Springbrook


Inc. 5000

The Fastest Growing Private Companies in America

Springbrook Software Makes Inc. Magazine's Top 5,000 List
Software vendor's impressive growth leads to prestigious nationwide award



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Missouri Capital Selects Springbrook Software's .NET Solution for Financial Management, Citizen Information and Utility Billing



updated 7:09 a.m. PT, Tues., March. 3, 2009

PORTLAND, Ore., March 3, 2009 (GLOBE NEWSWIRE) -- Springbrook Software, Inc. announced today it has signed contracts to provide its financial management, citizen information system, and utility billing solutions to Missouri's capital, Jefferson City. The agreement includes software licenses, related professional services, ongoing maintenance and support.

"Springbrook's system stood out during our evaluation process because it met our expectations and in some ways, even exceeded

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Joint Project Plan

Jonesboro-Springbrook Joint Project Plan - Summary

ID	Start Date	Finish Date	Type	Status	Project Activity	Respon.
1	12/1/2008	12/31/2008	Planning	Complete	Discovery and Initial Issue and Project Plan	COJ, SB
				Complete	Initiatial Meeting with Mayor and Jim	COJ, SB
				Complete	Complile list of for immediate Issues	COJ, SB
				Complete	Complile list of for Milestone Projects	COJ, SB
				Complete	Initial Plan for addressing immediate Issues	COJ, SB
				Complete	Initial Plan for addressing Milestone Projects	COJ, SB
				Complete	Initial Plan for tracking status - weekly status calls	COJ, SB
2	1/1/2009	1/31/2009	Issue	Complete	Maintenance of Springbrook Software Service Packs	COJ, SB
				Complete	Review status of previous Service Packs	SB
				Complete	Create a recommended procedure for Service Packs	SB
				Complete	Create action items for Jonesboro regarding frequency and Tracking	COJ, SB
				Complete	Implement quarterly review of release notes and Service Pack updates	COJ
				Complete	Implement alternative plan of loading Service Packs in testing environment	COJ, SB



Joint Project Plan - Summary

Project Plan Summary by Status		
Type	Status	Number
Issue	Complete	16
	In-Process	2
	Pending	0
Milestones (Priority 1)	Complete	1
	In-Process	2
	Pending	1
Milestones (Priority 2)	Complete	0
	In-Process	3
	Pending	0
Milestones (Priority 3)	Complete	0
	In-Process	2
	Pending	0
Milestones (Priority 4)	Complete	0
	In-Process	0
	Pending	2

Springbrook Commitment - Resources

Springbrook Resources by Activity (past 14 months)		
Activity	Billable Amount	Billed to COJ
On-Site Training	\$24,000	\$0
Remote Training	\$31,500	\$0
Expenses	\$6,521	\$0
Training at Springbrook	\$6,000	\$0
General Consulting	\$25,200	\$0
Custom Programming	\$9,112	\$0
Consulting - V.P. Scott	\$14,400	\$0
Consulting - V.P. Janet	\$7,800	\$0
Total	\$124,533	\$0
Future Training	\$30,000	\$0
Total	\$154,533	\$0

Above does not include normal support



Questions

