

# APPRAISAL OF REAL PROPERTY

# LOCATED AT:

25 acres off Dan Ave Pt NW Section 14, Township 14, Range 3 Jonesboro, AR 72401

# FOR:

City Water and Light 400 E Monroe Jonesboro, AR 72403-1289

# AS OF:

May 8, 2015

# BY:

Bob Gibson, CG0247

Bob Gibson and Associates Inc. P O Box 3071 420 W Jefferson, Suite A Jonesboro, AR 72401

June 12, 2015

City Water and Light 400 E Monroe Jonesboro, AR 72403-1289

Re: Property: 25 acres off Dan Ave

Jonesboro, AR 72401

Borrower:

File No.:

Pursuant to your request, I have prepared an appraisal report of the property captioned in the "Summary of Salient Features" which follows. As you have requested, I have prepared this report in accordance with most area lenders. To the best of my knowledge, this report conforms to the current requirements prescribed by the Uniform Standards of Professional Appraisal Practice of the Appraisal Standards Board of the Appraisal Foundation (as required by the Financial Institutions Reform, Recovery and Enforcement Act (FIRREA)).

The accompanying report is based on a site inspection of improvements, investigation of the subject neighborhood area of influence, and review of sales, cost, and income data for similar properties. This appraisal has been made with particular attention paid to applicable value-influencing economic conditions and has been processed in accordance with nationally recognized appraisal guidelines.

The value conclusions stated herein are as of the effective date as stated in the body of the appraisal, and contingent upon the certification and limiting conditions attached. The person (s) signing this report have the knowledge and experience to complete this assignment competently. Please do not hesitate to contact me or any of my staff if we can be of additional service to you.

CERTIFIED GENERAL

# **SUMMARY OF SALIENT FEATURES**

|                             | Subject Address                    | 25 acres off Dan Ave                   |
|-----------------------------|------------------------------------|--|
| ij.                         | Legal Description                  | Pt NW Section 14, Township 14, Range 3 |
| NOL                         | City                               | Jonesboro                              |
| ORMA                        | County                             | Craighead                              |
| SUBJECT INFORMATION         | State                              | AR                                     |
| SUBJ                        | Zip Code                           | 72401                                  |
|                             | Census Tract                       | 0007.00                                |
|                             | Map Reference                      | 27860                                  |
| 핑                           | Sale Price                         | \$ N/A                                 |
| SALES PRICE                 | Date of Sale                       | N/A                                    |
| SA                          | Date of Sale                       | IND                                    |
|                             | Client                             | City Water and Light                   |
| CLIENT                      | Appraiser                          | Bob Gibson, CG0247                     |
| N.                          | <b>Принаси</b>                     |  |
|                             | Size (Square Feet)                 | NA                                     |
| တ                           | Price per Square Foot              | \$                                     |
| DESCRIPTION OF IMPROVEMENTS | Location                           | Suburban                               |
| IMPRO                       | Age                                | NA                                     |
| ION OF                      | Condition                          | NA                                     |
| SCRIPT                      | Total Rooms                        | NA                                     |
| 픱                           | Bedrooms                           | NA                                     |
| 1                           |                                    |  |
|                             | Baths                              | NA                                     |
|                             | Baths                              |  |
| RAISER                      | Appraiser                          | Bob Gibson, CG0247                     |
| APPRAISER                   | 1                                  |  |
| APPR                        | Appraiser                          | Bob Gibson, CG0247                     |
| VALUE APPRAISER             | Appraiser  Date of Appraised Value | Bob Gibson, CG0247                     |

# LAND APPRAISAL REPORT

| Ar             | praisal Report<br>Borrower N/A   |  | 100000000000000000000000000000000000000                   |  | Census   | Tract 0007.00  | File No. Map Reference 27860  | /                                    |
|----------------|--|--|---|--|--|--|---|--------------------------------------|
| 220            | Property Address _25   | 5 acres off Dan Ave  |   |  |  |  |   |                                      |
| ATION          | City <u>Jonesboro</u><br>Legal Description Pt  | NW Section 14, Townsl  |   | Craighead  | State  | AR   | Zip Code <u>72401</u>   |                                      |
| IDENTIFICATION | Sale Price \$ N/A Actual Real Estate Ta  | Date of Sale N   | I/A Loan Terr<br>Loan charges to be pa                    |  |  | hts Appraised 🖂 concessions N/A  | Fee Leasehold   | De Minimis PUD                       |
| <u>=</u>       | Lender/Glient City   | Water and Light  |   | Addres   | s 400 E Monro  | e, P.O. Box 1289   | , Jonesboro, AR 724   | 03-1289                              |
|                | Occupant Vacant L  | _and Appraiser   | Bob Gibson, CG02  | .47 Instru   | ctions to Appraiser_   | Determine the m  | arket value of the lan  | d                                    |
| NEIGHBORHOOD   | Property Values Demand/Supply Marketing Time Present Land Use Change in Present La Predominant Occupat Single Family Price Ri Single Family Age Comments including the north, Culber | (*) From <u>Vaca</u><br>ncy ⊠ Owner<br>ange \$ 9,000                                 | mily% Apts  | Slov Deci Over Scondo 25% Taki Co Commercial 5 % Vac dominant Value \$ 3 ninant Age bility (e.g. public pa | er 25%   | Employment Stability Convenience to Employmente to School Convenience to School Adequacy of Public Tr Recreational Facilities Adequacy of Utilities Property Compatibility Protection from Detrin Police and Fire Protect Beneral Appearance of Appeal to Market Inoise): Subject is The are | oyment  | Avg. Fair Poor                       |
| SITE           | Zoning classification Highest and best use Public Elec. Gas Water San. Sewer U Comments (favorable or  | Other (Describe) Street Surfar Maint   | Sidewalk St<br>st adverse easements, encro                | Private Size Shape Private View View Drain- reet Lights Is the   | Generally Leve<br>25.00 +/- acre<br>Irregular<br>Vacant Land,<br>age Appears Ac<br>property located in | el<br>s<br>Commercial, Indu<br>lequate<br>n a HUD Identified Sp  | do not conform to zonin  do not conform to zonin  ustrial  ecial Flood Hazard Area? adverse easements | g regulations                        |
|                | adjustment reflecting m<br>to or more favorable to   |  | f significant variation betw<br>is (-) adjustment is made | veen the subject and<br>thus reducing the in<br>asing the indicated v                                      | l comparable proper<br>dicated value of sut<br>value of the subject                                    | ies. If a significant it<br>ject; if a significant it  | em in the comparable prop   | erty is superior<br>erior to or less |
| "              | Proximity to Subject<br>Sales Price  | \$ N/A   |   | s  |  | Is   |   | S                                    |
| <b>4LYSIS</b>  | Price  | \$   |   | \$   | H 127 HE   | \$   |   | \$                                   |
| A ANA          | Data Source<br>Date of Sale and  | Inspection/Tax Rec<br>DESCRIPTION  | DESCRIPTION   | +(-)\$ Adjust.   | DESCRIPTION  | l +(−)\$ Adjus   | st DESCRIPTION  | +(-)\$ Adjust.                       |
| DAT            | Time Adjustment  | N/A  | DESCRIPTION   | i jo najase  | DEGOTIII 1101  | i jy naja  | DECOMM TION   | 1 10 110 100                         |
| MARKET         | Data Source Date of Sale and Time Adjustment Location Site/View  | Suburban Res/Comm/VacantLd   |   |  |  | 1  |   |                                      |
|                | Sales or Financing<br>Concessions  | N/A  |   |  |  |  |   |                                      |
|                | Net Adj. (Total)<br>Indicated Value  |  | +     -   | \$   | +     -  | \$<br>   |   | \$                                   |
|                | of Subject   |  | Net %   | \$   |  | 6 S  | Net %   | \$                                   |
| ATION          |  | Data: Property values a<br>oraliser's research; as we<br>tions of Appraisal: See Add | ll as, discussions wi                                     |  |  |  | marketing time is 3-6   | months                               |
| RECONCILIATION | Final Reconciliation:  | See Addendum.  | and de Historia   |  |  |  |   |                                      |
| Ë              | B Gibson, CG   | Sw GE  | F SUBSECT PROPERTY  | AS OF  | May 8,   | 2015   | to be \$ _125,000   | neet Property                        |
| DVC            | Appraiser(s)   | 12   | _ / #   | niser (if applicable)  |  |  | DIG NOT LINSPOSITALIN   | ocot i roperty                       |

#### muhnabh A letnamalanu?

|                  |                      | ouppicincinal Addendam | 1110     | NU,            |
|------------------|----------------------|------------------------|----------|----------------|
| Client           | City Water and Light |                        |          |                |
| Property Address | 25 acres off Dan Ave |                        |          |                |
| City             | Jonesboro            | County Craighead       | State AR | Zip Code 72401 |
| Annraiser        | Bob Gibson, CG0247   |                        |          |                |

Glo Mo

#### Scope of Work

This report has been prepared for the referenced client. The report has been performed to assist the client with the lending decision only and not for the borrower's use to determine value. If this report is placed in the hands of anyone other than the client, the client shall make such third party aware of all the assumptions and limiting conditions of the assignment. The scope of this appraisal consisted of an observation of subject site from public street. Pictures of the site and street were taken and can be found in this report. The MLS, local public records, as well as local comp services were researched for comparable sales in the neighborhood. Those used were deemed the best available. The comparable sales were compared to the subject and adjustments in value were made as deemed appropriate. An opinion of value was then rendered based on the data available. This report is an appraisal and not an environmental inspection.

I have not checked the land records for recorded easements & did not note any apparent adverse easements or encroachments. Any easements, encroachments, restrictions, covenants, etc uncovered through a title search, legal opinion, or property survey should be submitted to the appraiser for consideration. The appraiser reserves the right to analyze all such information and amend the appraised value, if necessary,

#### Digital Signature

This appraisal report contains digital signatures that meet the requirements of Statement on Appraisal Standards No.8 (SMT-8). The software programs used to transfer the report electronically provide digital signature security features for the appraiser signing the report. The appraiser that has signed (affixed an electronic signature) to this report has ensured that the electronic signature(s) is protected and the appraiser has maintained control of the signature. Per SMT-8 of the Uniform Standards of Professional Appraisal Practice, electronically affixing a signature to a report carries the same level of authenticity and responsibility as an original ink signature on a paper copy report.

Digitized images, such as photographs, maps, exhibits, etc., contained in this report, are unaltered from their original likeness. Digital images, however, may have been modified for formatting, brightness, or resolution. These modifications are made only to reduce file size or enhance readability and do not manipulate the original likeness.

#### Comps Over One Mile Used

Comparable sales over one mile away were used because they are the best available in this area. Expanding the search to a radius greater than one mile developed sales that are still within the same market. These sales are the best comparables to the subject property and are therefore used in this report.

#### Comps Over Six Months Since Date of Sale

A thorough search for comparable sales was made in this market area. Comparables that sold within six months of the date of appraisal were significantly different in location, size, age, conditions and other value influencing items. In the Appraiser's judgement, the comparables selected are a better indication of value than more recent sales.

#### LAND COMPARABLE SALES:

LAND SALE #1:

Grantor/Grantee: Location:

Cox / Wolover Frie Ln 12/31/2013 \$110,500

Date of Sale: Sales Price: Land Size: Price/Acre:

17.83 +/- acres \$6.758

Source:

JB2013R-023098, Parcel #01-154313-00100 and MLS #10051459

LAND SALE #2:

Grantor/Grantee: Location: Date of Sale: Sales Price:

Cox / Abraham **Bradley St** 07/16/2013 \$75,000 13.20 +/- acres

Land Size: Price/Acre:

\$5,682

Source:

Book F, Page 013222, Parcel #01-144073-35900 and MLS #10049158

LAND SALE #3: Grantor/Grantee:

Location:

Tate / Central Baptist Church Belt St

04/29/2014 Date of Sale: \$217,500 Sales Price:

Land Size:

15.65 +/- acres \$13,898

Price/Acre:

JB2014R-006469, Parcel #01-144172-17900

Source:

Three sales were used to determine the market value of the site. The price/acre ranges from \$5,682 to \$13,898. The mean of the three sales is \$8,779/acre. The median is \$6,758/acre. In my opinion, the per acre value is \$5,000/acre.

### \$5,000/acres x 25 acres = \$125,000

The subject site (or a portion of it it) is located in a Flood Way which limits the use. A downward adjustment was made resulting in a value of \$5.000/acre.

# Photograph Addendum

| Client           | City Water and Light |                  |          |                |
|------------------|----------------------|------------------|----------|----------------|
| Property Address | 25 acres off Dan Ave |                  |          |                |
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| Annraiser        | Bob Gibson, CG0247   |                  |          |                |



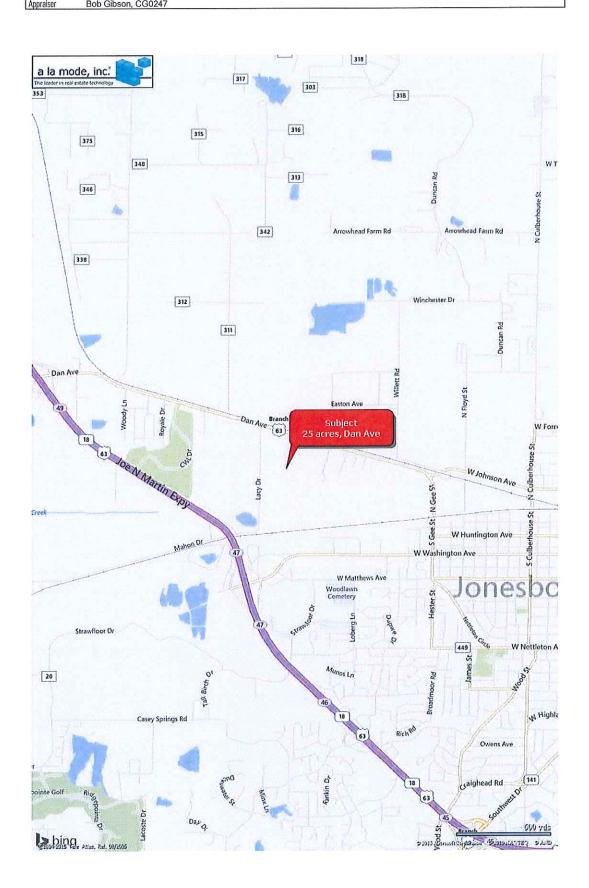






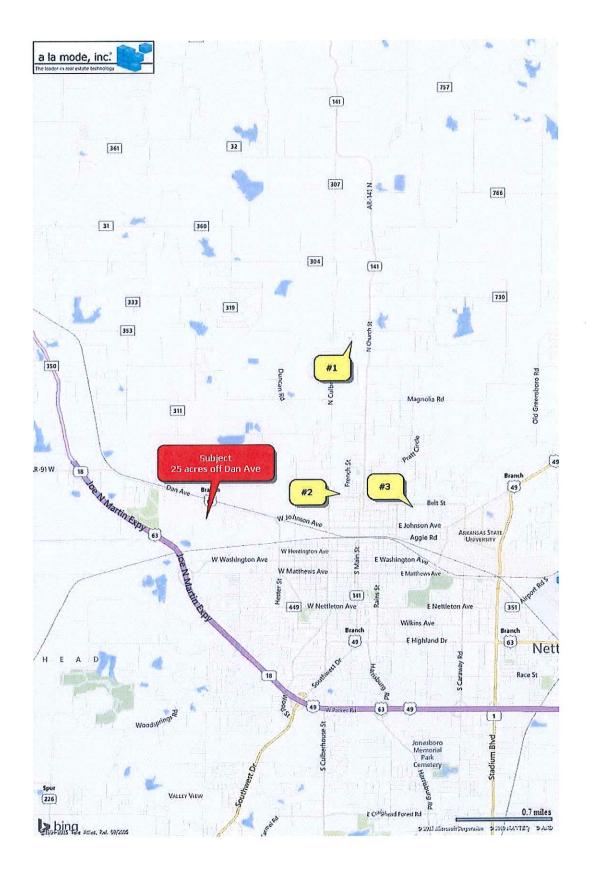
# **Location Map**

| Client           | City Water and Light |                  |          |                |
|------------------|----------------------|------------------|----------|----------------|
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| City             | Jonesboro            | County Craighead | State AR | Zip Code 72401 |
| Appraiser        | Bob Gibson, CG0247   |                  |          |                |



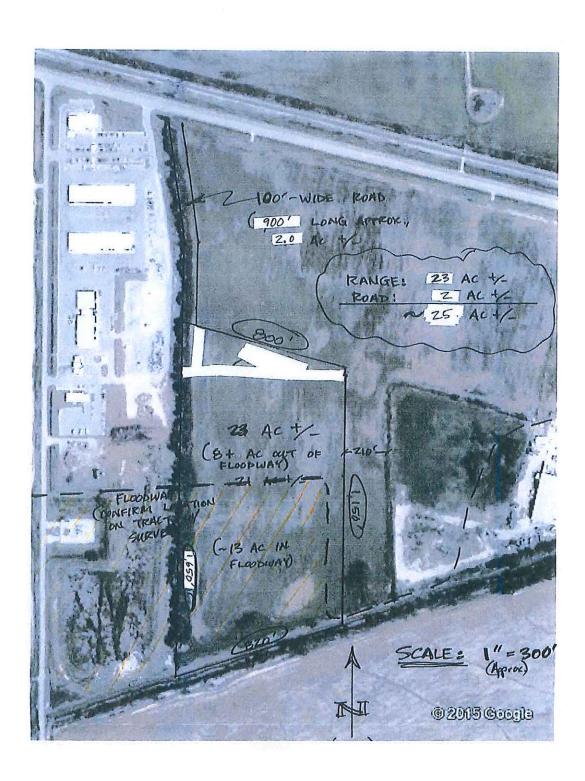
# **Comparable Sales Map**

| Client           | City Water and Light |                  |          |                |
|------------------|----------------------|------------------|----------|----------------|
| Property Address | 25 acres off Dan Ave |                  |          |                |
| City             | Jonesboro            | County Craighead | State AR | Zip Code 72401 |
| Annraiser        | Bob Gibson, CG0247   |                  |          |                |



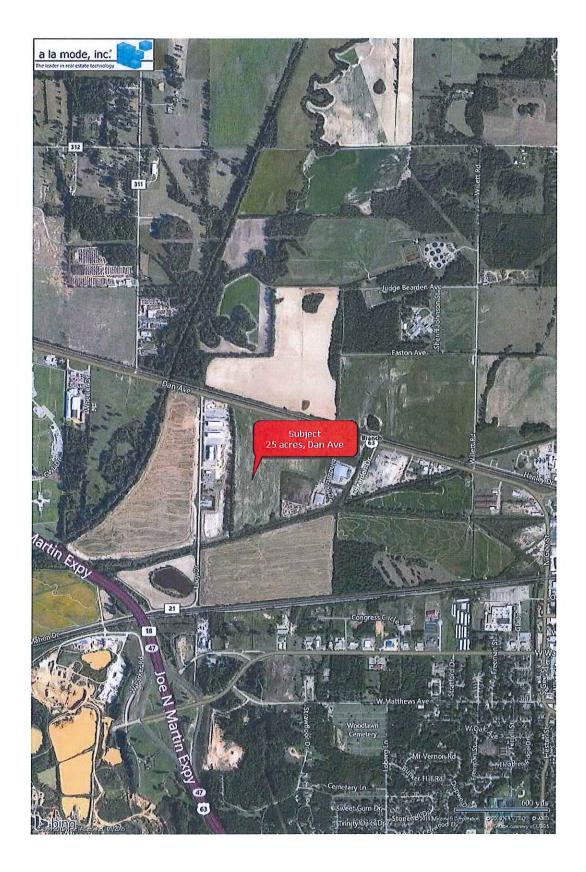
# **Property Layout**

| Client         | City Water and Light     |        |           |       |    |          |       |
|----------------|--------------------------|--------|-----------|-------|----|----------|-------|
| Property Addre | ess 25 acres off Dan Ave |        |           |       |    |          |       |
| City           | Jonesboro                | County | Craighead | State | AR | Zip Code | 72401 |
| Annraiser      | Boh Gibson, CG0247       |        |           |       |    |          |       |



# **Aerial Map**

| Client           | City Water and Light |                  |          |                |
|------------------|----------------------|------------------|----------|----------------|
| Property Address | 25 acres off Dan Ave |                  |          |                |
| City             | Jonesboro            | County Craighead | State AR | Zip Code 72401 |
| Annraiser        | Boh Gibson, CG0247   | 18/4             |          |                |



# Flood Map

| Client           | City Water and Light |                  |          |                |
|------------------|----------------------|------------------|----------|----------------|
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| Appraiser        | Bob Gibson, CG0247   |                  |          |                |



# ENVIRONMENTAL ADDENDUM PRABENT\* HAZARDOUS SURSTANCES AND/OR DETRIMENTAL ENVIRONMENTAL CONDITION

|                 |           |  | City Water and Light | Client    |
|-----------------|-----------|--|----------------------|-----------|
|                 |           |  | 25 acres off Dan Ave | Address   |
| Zip code        | State AR  | County_Craighead   | Jonesboro            | City      |
| 2.30.30.30.30.3 |           | Voscillo Vos | Bob Gibson, CG0247   | Appraiser |
|                 | State AIX | vious, evident or manifest to the appraiser.   | Bob Gibson, CG0247   | Appraiser |

| This addendum reports the results of the appraiser's routine inspection of and inquiries about the subject property and its surrounding area. It also states what assumptions were made about the existence (or nonexistence) of any hazardous substances and/or detrimental environmental conditions.  The appraiser is not an expert environmental inspector and therefore might be unaware of existing hazardous substances and/or detrimental environmental conditions which may have a negative effect on the safety an value of the property. It is possible that tests and inspections made by a qualified environmental inspector would reveal the existence of hazardous materials and/or detrimental environmental conditions on or around the property that would negatively affect its safety and value.         | d  |
|--|----|
| DRINKING WATER   |    |
| Drinking Water is supplied to the subject from a municipal water supply which is considered safe. However the only way to be absolutely certain that the water meets published standards is to have it tested at all discharge points.  Drinking Water is supplied by a well or other non-municipal source. It is recommended that tests be made to be certain that the property is supplied with adequate pu water.  X. Lead can get into drinking water from its source, the pipes, at all discharge points, plumbing fixtures and/or appliances. The only way to be certain that water does not contain an unacceptable lead level is to have it tested at all discharge points.  X. The value estimated in this appraisal is based on the assumption that there is an adequate supply of safe, lead-free Drinking Water. | re |
| Comments   |    |
| SANITARY WASTE DISPOSAL  |    |
| 500 100 100 100 10 100 10 100 10 10 10 10  |    |
| Sanitary Waste is removed from the property by a municipal sewer system.  Sanitary Waste is disposed of by a septic system or other sanitary on site waste disposal system. The only way to determine that the disposal system is adequate and good working condition is to have it inspected by a qualified inspector.  The value estimated in this appraisal is based on the assumption that the Sanitary Waste is disposed of by a municipal sewer or an adequate properly permitted alternate treatment system in good condition.  Comments  Comments  | in |
| SOIL CONTAMINANTS  |    |
| <ul> <li>There are no <u>apparent</u> signs of Soil Contaminants on or near the subject property (except as reported in Comments below). It is possible that research, inspection and testing by a qualified environmental inspector would reveal existing and/or potential hazardous substances and/or detrimental environmental conditions on or around the property that would negatively affect its safety and value.</li> <li>The value estimated in this appraisal is based on the assumption that the subject property is free of Soil Contaminants.</li> </ul> Comments  |    |
| ASBESTOS   |    |
| N/A All or part of the improvements were constructed before 1979 when Asbestos was a common building material. The only way to be certain that the property is free of friable and non-friable Asbestos is to have it inspected and tested by a qualified asbestos inspector.  N/A The improvements were constructed after 1979. No apparent friable Asbestos was observed (except as reported in Comments below).  N/A The value estimated in this appraisal is based on the assumption that there is no uncontained friable Asbestos or other hazardous Asbestos material on the property.  Comments  PCBs (POLYCHLORINATED BIPHENYLS)   |    |
|  |    |
| There were no apparent leaking fluorescent light ballasts, capacitors or transformers anywhere on or nearby the property (except as reported in Comments below).      There was no apparent visible or documented evidence known to the appraiser of soil or groundwater contamination from PCBs anywhere on the property (except as reported in Comments below).      The value estimated in this appraisal is based on the assumption that there are no uncontained PCBs on or nearby the property.  Comments  |    |
|  |    |
| RADON  |    |
| <ul> <li>The appraiser is not aware of any Radon tests made on the subject property within the past 12 months (except as reported in Comments below).</li> <li>The appraiser is not aware of any indication that the local water supplies have been found to have elevated levels of Radon or Radium.</li> <li>The appraiser is not aware of any nearby properties (except as reported in Comments below) that were or currently are used for uranium, thorium or radium extraction or phosphate processing.</li> <li>The value estimated in this appraisal is based on the assumption that the Radon level is at or below EPA recommended levels.</li> </ul>  |    |

Comments\_

#### USTs (UNDERGROUND STORAGE TANKS)

- x There is no apparent visible or documented evidence known to the appraiser of any USTs on the property nor any known historical use of the property that would likely have had USTs.
- \_x \_\_\_There are no apparent petroleum storage and/or delivery facilities (including gasoline stations or chemical manufacturing plants) located on adjacent properties (except as reported in Comments below).
  - There are apparent signs of USTs existing now or in the past on the subject property. It is recommended that an inspection by a qualified UST inspector be obtained to determine the location of any USTs together with their condition and proper registration if they are active; and if they are inactive, to determine whether they were deactivated in accordance with sound industry practices.
- The value estimated in this appraisal is based on the assumption that any functioning USTs are not leaking and are properly registered and that any abandoned USTs are free from contamination and were properly drained, filled and sealed.

Comments.

#### **NEARBY HAZARDOUS WASTE SITES**

- \_x \_\_\_\_There are no <u>apparent</u> Hazardous Waste Sites on the subject property or nearby the subject property (except as reported in Comments below). Hazardous Waste Site search by a trained environmental engineer may determine that there is one or more Hazardous Waste Sites on or in the area of the subject property.
- The value estimated in this appraisal is based on the assumption that there are no Hazardous Waste Sites on or nearby the subject property that negatively affect the value or safety of the property.

Comments.

### UREA FORMALDEHYDE (UFFI) INSULATION

- N/A All or part of the improvements were constructed before 1982 when UREA foam insulation was a common building material. The only way to be certain that the property is free of UREA formaldehyde is to have it inspected by a qualified UREA formaldehyde inspector.
- N/A The improvements were constructed after 1982. No apparent UREA formaldehyde materials were observed (except as reported in Comments below).
- N/A The value estimated in this appraisal is based on the assumption that there is no significant UFFI insulation or other UREA formaldehyde material on the property.

Comments

#### LEAD PAINT

- N/A All or part of the improvements were constructed before 1980 when Lead Paint was a common building material. There is no <u>apparent</u> visible or known documented evidence of peeling or flaking Lead Paint on the floors, walls or ceilings (except as reported in Comments below). The only way to be certain that the property is free of surface or subsurface Lead Paint is to have it inspected by a qualifed inspector.
- N/A The improvements were constructed after 1980. No apparent Lead Paint was observed (except as reported in Comments below).
- N/A The value estimated in this appraisal is based on the assumption that there is no flaking or peeling Lead Paint on the property.

Comments\_

# AIR POLLUTION

- x \_\_\_There are no apparent signs of Air Pollution at the time of the inspection nor were any reported (except as reported in Comments below). The only way to be certain that the air is free of pollution is to have it tested.
- The value estimated in this appraisal is based on the assumption that the property is free of Air Pollution.

Comments

#### WETLANDS/FLOOD PLAINS

\_\_The site does not contain any apparent Wetlands/Flood Plains (except as reported in Comments below). The only way to be certain that the site is free of Wetlands/Flood Plains is to have it inspected by a qualified environmental professional.

The value estimated in this appraisal is based on the assumption that there are no Wetlands/Flood Plains on the property (except as reported in Comments below).

Comments The subject is in an AE Flood Zone. (Map #05031C0043C, dated September 27, 1991)

# MISCELLANEOUS ENVIRONMENTAL HAZARDS

| Radiation + Electromagnetic Radiation |  |
|---------------------------------------|--|
| Light Pollution                       |  |
| Waste Heat                            |  |
| Acid Mine Drainage                    |  |
| Agricultural Pollution                |  |
| Coological Hazarda                    |  |
| Nearby Hazardous Property             |  |
| Infectious Medical Wastes             |  |
| Pesticides                            |  |

X The value estimated in this appraisal is based on the assumption that there are no Miscellaneous environmental Hazards (except those reported above) that would negatively affect the value of the property.

When any of the environmental assumptions made in this addendum are not correct, the estimated value in this appraisal may not be valid.

# MULTI-PURPOSE SUPPLEMENTAL ADDENDUM FOR FEDERALLY RELATED TRANSACTIONS

Bob Gibson Appraisal Service

| Client           | City Water and Light |                  |       |    |                |
|------------------|----------------------|------------------|-------|----|----------------|
| Property Address | 25 acres off Dan Ave |                  |       |    |                |
| City             | Jonesboro            | County Craighead | State | AR | Zip Code 72401 |
| Appraiser        | Bob Gibson, CG0247   |                  |       |    |                |

This Multi-Purpose Supplemental Addendum for Federally Related Transactions was designed to provide the appraiser with a convenient way to comply with the current appraisal standards and requirements of the Federal Deposit Insurance Corporation (FDIC), the Office of the Comptroller of Currency (OCC), The Office of Thrift Supervision (OTS), the Resolution Trust Corporation (RTC), and the Federal Reserve.

This Multi-Purpose Supplemental Addendum is for use with any appraisal. Only those

|             | statements which have been checked by the appraiser apply to the property being appraised.   |  |  |  |  |  |  |
|-------------|--|--|--|--|--|--|--|
|             | PURPOSE & FUNCTION OF APPRAISAL  |  |  |  |  |  |  |
|             | The purpose of the appraisal is to estimate the market value of the subject property as defined herein. The function of the appraisal is to assist the above-named Lender in evaluating the subject property for lending purposes. This is a federally related transaction.  |  |  |  |  |  |  |
| $\boxtimes$ | EXTENT OF APPRAISAL PROCESS  |  |  |  |  |  |  |
|             | The appraisal is based on the information gathered by the appraiser from public records, other identified sources, inspection of the subject property and neighborhood, and selection of comparable sales within the subject market area. The original source of the comparables is shown in the Data Source section of the market grid along with the source of confirmation, if available. The original source is presented first. The sources and data are considered reliable. When conflicting information was provided, the source deemed most reliable has been used. Data believed to be unreliable was not included in the report nor used as a basis for the value conclusion. |  |  |  |  |  |  |
|             | The Reproduction Cost is based onsupplemented by the appraiser's knowledge of the local market.  |  |  |  |  |  |  |
|             | Physical depreciation is based on the estimated effective age of the subject property. Functional and/or external depreciation, if present, is specifically addressed in the appraisal report or other addenda. In estimating the site value, the appraiser has relied on personal knowledge of the local market. This knowledge is based on prior and/or current analysis of site sales and/or abstraction of site values from sales of improved properties.  |  |  |  |  |  |  |
|             | The subject property is located in an area of primarily owner-occupied single family residences and the Income Approach is not considered to be meaningful.  For this reason, the Income Approach was not used.  |  |  |  |  |  |  |
|             | The Estimated Market Rent and Gross Rent Multiplier utilized in the Income Approach are based on the appraiser's knowledge of the subject market area.  The rental knowledge is based on prior and/or current rental rate surveys of residential properties. The Gross Rent Multiplier is based on prior and/or current analysis of prices and market rates for residential properties.  |  |  |  |  |  |  |
|             | For income producing properties, actual rents, vacancies and expenses have been reported and analyzed. They have been used to project future rents, vacancies and expenses.  |  |  |  |  |  |  |
|             | SUBJECT PROPERTY OFFERING INFORMATION  |  |  |  |  |  |  |
|             | ding to Owner/MLS the subject property:  has not been offered for sale in the past: 30 days 1 year 3 years.  is currently offered for sale for \$  was offered for sale within the past: 30 days 1 year 3 years for \$  Offering information was considered in the final reconciliation of value.  Offering information was not considered in the final reconciliation of value.  Offering information was not available. The reasons for unavailability and the steps taken by the appraiser are explained later in this addendum.  |  |  |  |  |  |  |
|             | SALES HISTORY OF SUBJECT PROPERTY  |  |  |  |  |  |  |
|             | ding to Craighead County Tax Records the subject property:  Has not transferred in the past twelve months. In the past thirty-six months. In the past 5 years.  Has transferred in the past twelve months. In the past thirty-six months. In the past 5 years.  All prior sales which have occurred in the past are listed below and reconciled to the appraised value, either in the body of the report or in the addenda.  Date Sales Price Document # Seller Buyer  Buyer   |  |  |  |  |  |  |
|             | FEMA FLOOD HAZARD DATA  Subject property is not legated in a FEMA Special Floor Hazard Area.   |  |  |  |  |  |  |
|             | Subject property is not located in a FEMA Special Flood Hazard Area.  Subject property is located in a FEMA Special Flood Hazard Area.   |  |  |  |  |  |  |
|             | Zone FEMA Map/Panel # Map Date Name of Community   |  |  |  |  |  |  |
| $\boxtimes$ | AE 05031C0043C 09/27/1991 Jonesboro/Craighead County  The community does not participate in the National Flood Insurance Program.  The community does participate in the National Flood Insurance Program.  It is covered by a regular program.  |  |  |  |  |  |  |

| □ CURRENT SALES CONTRACT   |  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|--|
| The subject property is <u>currently not under contract.</u> The contract and/or escrow instructions <u>were not available for review</u> . The unavailability of the contract is explained later in the addenda section.  |  |  |  |  |  |  |  |
| The contract and/or escrow instructions were reviewed. The following summarizes the contract:  |  |  |  |  |  |  |  |
| Contract Date Amendment Date Contract Price Seller   |  |  |  |  |  |  |  |
| The contract indicated that personal property <u>was not included</u> in the sale.  The contract indicated that personal property <u>was included</u> . It consisted of  |  |  |  |  |  |  |  |
| Personal property was not included in the final value estimate.  Personal property was included in the final value estimate.  The contract indicated no financing concessions or other incentives.  The contract indicated the following concessions or incentives:  |  |  |  |  |  |  |  |
| If concessions or incentives exist, the comparables were checked for similar concessions and appropriate adjustments were made, if applicable, so that the final value conclusion is in compliance with the Market Value defined herein.   |  |  |  |  |  |  |  |
| MARKET OVERVIEW Include an explanation of current market conditions and trends.  |  |  |  |  |  |  |  |
| 4-6 months is considered a reasonable marketing period for the subject property based on MLS data, appraiser's knowledge of the local market and discussions with brokers and agents.  |  |  |  |  |  |  |  |
| ADDITIONAL CERTIFICATION   |  |  |  |  |  |  |  |
| The Appraiser certifies and agrees that:  (1) The analyses, opinions and conclusions were developed, and this report was prepared, in conformity with the Uniform Standards of Professional Appraisal Practice ("USPAP"), except that the Departure Provision of the USPAP does not apply.  (2) Their compensation is not contingent upon the reporting of predetermined value or direction in value that favors the cause of the client, the amount of the value estimate, the attainment of a stipulated result, or the occurrence of a subsequent event.  (3) This appraisal assignment was not based on a requested minimum valuation, a specific valuation, or the approval of a loan.  |  |  |  |  |  |  |  |
| ADDITIONAL (ENVIRONMENTAL) LIMITING CONDITIONS   |  |  |  |  |  |  |  |
| The value estimated is based on the assumption that the property is not negatively affected by the existence of hazardous substances or detrimental environmental conditions unless otherwise stated in this report. The appraiser is not an expert in the identification of hazardous substances or detrimental environmental conditions. The appraiser's routine inspection of and inquiries about the subject property did not develop any information that indicated any apparent significant hazardous substances or detrimental environmental conditions which would affect the property negatively unless otherwise stated in this report. It is possible that tests and inspections made by a qualified hazardous substance and environmental expert would reveal the existence of hazardous substances or detrimental environmental conditions on or around the property that would negatively affect its value.  |  |  |  |  |  |  |  |
| ADDITIONAL COMMENTS  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| APPRAISER'S SIGNATURE & LICENSE PROTEIN APPRAISER & LICENSE PROTEIN APPRAISE PRO |  |  |  |  |  |  |  |
| Appraiser's Signature  Appraiser's Name (plint) Bob Gibson, CG0247 Ro. CG0247 Phone # 870-932-5206  State AR License Certification on CG0247 Tax ID # 71-0792672   |  |  |  |  |  |  |  |
| CO-SIGNING APPRAISER'S CERTIFICATION   |  |  |  |  |  |  |  |
| The co-signing appraiser has personally inspected the subject property, both inside and out, and has made an exterior inspection of all comparable sales listed in the report. The report was prepared by the appraiser under direct supervision of the co-signing appraiser. The co-signing appraiser accepts responsibility for the contents of the report including the value conclusions and the limiting conditions, and confirms that the certifications apply fully to the co-signing appraiser has not personally inspected the interior of the subject property and:    The co-signing appraiser has not personally inspected the interior of the subject property and:   has not inspected the exterior of the subject property and all comparable sales listed in the report.   has inspected the exterior of the subject property and all comparable sales listed in the report.   The report was prepared by the appraiser under direct supervision of the co-signing appraiser. The co-signing appraiser accepts responsibility for the contents of the report, including the value conclusions and the limiting conditions, and confirms that the certifications apply fully to the co-signing appraiser with the exception of the certification regarding physical inspections. The above describes the level of inspection performed by the co-signing appraiser's level of inspection, involvement in the appraisal process and certification are covered elsewhere in the addenda section of this appraisal.  |  |  |  |  |  |  |  |
| CO-SIGNING APPRAISER'S SIGNATURE & LICENSE/CERTIFICATION   |  |  |  |  |  |  |  |
| Co-Signing Appraiser's Signature Effective Date Date Prepared Co-Signing Appraiser's Name (print) Phone # State   License   Certification #   Tax ID #   |  |  |  |  |  |  |  |

**DEFINITION OF MARKET VALUE:** The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby: (1) buyer and seller are typically motivated; (2) both parties are well informed or well advised, and each acting in what he considers his own best interest; (3) a reasonable time is allowed for exposure in the open market; (4) payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and (5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions\* granted by anyone associated with the sale.

\* Adjustments to the comparables must be made for special or creative financing or sales concessions. No adjustments are necessary for those costs which are normally paid by sellers as a result of tradition or law in a market area; these costs are readily identifiable since the seller pays these costs in virtually all sales transactions. Special or creative financing adjustments can be made to the comparable property by comparisons to financing terms offered by a third party institutional lender that is not already involved in the property or transaction. Any adjustment should not be calculated on a mechanical dollar for dollar cost of the financing or concession but the dollar amount of any adjustment should approximate the market's reaction to the financing or concessions based on the appraiser's judgement.

## STATEMENT OF LIMITING CONDITIONS AND APPRAISER'S CERTIFICATION

CONTINGENT AND LIMITING CONDITIONS: The appraiser's certification that appears in the appraisal report is subject to the following conditions:

- 1. The appraiser will not be responsible for matters of a legal nature that affect either the property being appraised or the title to it. The appraiser assumes that the title is good and marketable and, therefore, will not render any opinions about the title. The property is appraised on the basis of it being under responsible ownership.
- 2. The appraiser has provided a sketch in the appraisal report to show approximate dimensions of the improvements and the sketch is included only to assist the reader of the report in visualizing the property and understanding the appraiser's determination of its size.
- 3. The appraiser has examined the available flood maps that are provided by the Federal Emergency Management Agency (or other data sources) and has noted in the appraisal report whether the subject site is located in an identified Special Flood Hazard Area. Because the appraiser is not a surveyor, he or she makes no guarantees, express or implied, regarding this determination.
- 4. The appraiser will not give testimony or appear in court because he or she made an appraisal of the property in question, unless specific arrangements to do so have been made beforehand.
- 5. The appraiser has estimated the value of the land in the cost approach at its highest and best use and the improvements at their contributory value. These separate valuations of the land and improvements must not be used in conjunction with any other appraisal and are invalid if they are so used.
- 6. The appraiser has noted in the appraisal report any adverse conditions (such as, needed repairs, depreciation, the presence of hazardous wastes, toxic substances, etc.) observed during the inspection of the subject property or that he or she became aware of during the normal research involved in performing the appraisal. Unless otherwise stated in the appraisal report, the appraiser has no knowledge of any hidden or unapparent conditions of the property or adverse environmental conditions (including the presence of hazardous wastes, toxic substances, etc.) that would make the property more or less valuable, and has assumed that there are no such conditions and makes no guarantees or warranties, express or implied, regarding the condition of the property. The appraiser will not be responsible for any such conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. Because the appraiser is not an expert in the field of environmental hazards, the appraisal report must not be considered as an environmental assessment of the property.
- 7. The appraiser obtained the information, estimates, and opinions that were expressed in the appraisal report from sources that he or she considers to be reliable and believes them to be true and correct. The appraiser does not assume responsibility for the accuracy of such items that were furnished by other parties.
- 8. The appraiser will not disclose the contents of the appraisal report except as provided for in the Uniform Standards of Professional Appraisal Practice.
- 9. The appraiser has based his or her appraisal report and valuation conclusion for an appraisal that is subject to satisfactory completion, repairs, or alterations on the assumption that completion of the improvements will be performed in a workmanlike manner.
- 10. The appraiser must provide his or her prior written consent before the lender/client specified in the appraisal report can distribute the appraisal report (including conclusions about the property value, the appraiser's identity and professional designations, and references to any professional appraisal organizations or the firm with which the appraiser is associated) to anyone other than the borrower, the mortgage or its successors and assigns; the mortgage insurer, consultants; professional appraisal organizations; any state or federally approved financial institution; or any department, agency, or instrumentality of the United States or any state or the District of Columbia; except that the lender/client may distribute the property description section of the report only to data collection or reporting service(s) without having to obtain the appraiser's prior written consent. The appraiser's written consent and approval must also be obtained before the appraisal can be conveyed by anyone to the public through advertising, public relations, news, sales, or other media.

#### APPRAISER'S CERTIFICATION: The Appraiser certifies and agrees that:

- 1. I have researched the subject market area and have selected a minimum of three recent sales of properties most similar and proximate to the subject property for consideration in the sales comparison analysis and have made a dollar adjustment when appropriate to reflect the market reaction to those items of significant variation. If a significant item in a comparable property is superior to, or more favorable than, the subject property, I have made a negative adjustment to reduce the adjusted sales price of the comparable and, if a significant item in a comparable property is inferior to, or less favorable than the subject property, I have made a positive adjustment to increase the adjusted sales price of the comparable.
- 2. I have taken into consideration the factors that have an impact on value in my development of the estimate of market value in the appraisal report. I have not knowingly withheld any significant information from the appraisal report and I believe, to the best of my knowledge, that all statements and information in the appraisal report are true and correct.
- 3. I stated in the appraisal report only my own personal, unbiased, and professional analysis, opinions, and conclusions, which are subject only to the contingent and limiting conditions specified in this form.
- 4. I have no present or prospective interest in the property that is the subject to this report, and I have no present or prospective personal interest or bias with respect to the participants in the transaction. I did not base, either partially or completely, my analysis and/or the estimate of market value in the appraisal report on the race, color, religion, sex, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property.
- 5. I have no present or contemplated future interest in the subject property, and neither my current or future employment nor my compensation for performing this appraisal is contingent on the appraisad value of the property.
- 6. I was not required to report a predetermined value or direction in value that favors the cause of the client or any related party, the amount of the value estimate, the attainment of a specific result, or the occurrence of a subsequent event in order to receive my compensation and/or employment for performing the appraisal. I did not base the appraisal report on a requested minimum valuation, a specific valuation, or the need to approve a specific mortgage loan.
- 7. I performed this appraisal in conformity with the Uniform Standards of Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place as of the effective date of this appraisal, with the exception of the departure provision of those Standards, which does not apply. I acknowledge that an estimate of a reasonable time for exposure in the open market is a condition in the definition of market value and the estimate I developed is consistent with the marketing time noted in the neighborhood section of this report, unless I have otherwise stated in the reconciliation section.
- 8. I have personally inspected the interior and exterior areas of the subject property and the exterior of all properties listed as comparables in the appraisal report. I further certify that I have noted any apparent or known adverse conditions in the subject improvements, on the subject site, or on any site within the immediate vicinity of the subject property of which I am aware and have made adjustments for these adverse conditions in my analysis of the property value to the extent that I had market evidence to support them. I have also commented about the effect of the adverse conditions on the marketability of the subject property.
- 9. I personally prepared all conclusions and opinions about the real estate that were set forth in the appraisal report. If I relied on significant professional assistance from any individual or individuals in the performance of the appraisal or the preparation of the appraisal report, I have named such individual(s) and disclosed the specific tasks performed by them in the reconciliation section of this appraisal report. I certify that any individual so named is qualified to perform the tasks, I have not authorized anyone to make a change to any item in the report; therefore, if an unauthorized change is made to the appraisal report, I will take no responsibility for it.

**SUPERVISORY APPRAISER'S CERTIFICATION:** If a supervisory appraiser signed the appraisal report, he or she certifies and agrees that: I directly supervise the appraiser who prepared the appraisal report, have reviewed the appraisal report, agree with the statements and conclusions of the appraiser, agree to be bound by the appraiser's certifications numbered 4 through 7 above, and am taking full responsibility for the appraisal and the appraisal report.

| ADDRESS OF PROPERTY APPRAISED: 25 acres off Dan Ave, Jonesboro, AR 72401 |  |  |  |  |  |
|--|--|--|--|--|--|
| APPRAISER:   | SUPERVISORY APPRAISER (only if required):    |  |  |  |  |
| Signature: CERTIFIED &   | Signature:                                   |  |  |  |  |
| Name: Beb Spann 199247   | Name:  |  |  |  |  |
| Date Signed: June 12, 2015   | Date Signed:                                 |  |  |  |  |
| State Certification #: CG0247  | State Certification #:                       |  |  |  |  |
| or State License #:  | or State License #:                          |  |  |  |  |
| State: AR  | State:                                       |  |  |  |  |
| Expiration Date of Certification or License: 06/30/2016                  | Expiration Date of Certification or License: |  |  |  |  |
|  | ☐ Did ☐ Did Not Inspect Property             |  |  |  |  |

| Client City Wat                     | er and Light  |  |                              | File N  | Vo.  |  |  |  |  |
|-------------------------------------|---|--|------------------------------|---|--|--|--|--|--|
| Property Address 25 acres           | off Dan Ave   | ***************************************  |                              | - NAMES VICTOR  | 12 20 20 20 10 10 10 10 10 10 10 10 10 10 10 10 10 |  |  |  |  |
| City Jonesbo                        | ro<br>son, CG0247   | County   | Craighead                    | State AR  | Zip Code 72401                                     |  |  |  |  |
|                                     |   |  |                              |   |  |  |  |  |  |
| APPRAISAL AND REPORT IDENTIFICATION |   |  |                              |   |  |  |  |  |  |
| This Depart is one of               | the fallerning trusca   |  |                              |   |  |  |  |  |  |
| This report is one of               | the following types:  |  |                              |   |  |  |  |  |  |
| Appraisal Report                    | (A written report prepared  | under Standards Rule   | 2-2(a) , pursuant to         | the Scope of Work, as disclose  | d elsewhere in this report.)                       |  |  |  |  |
| Restricted                          | (A written report prepared  | under Standards Rule   | 2.2/b) nursuant to           | the Scope of Work, as disclos   | ed elsewhere in this report                        |  |  |  |  |
| Appraisal Report                    | restricted to the stated inte                                     | ended use by the specifie  | d client or intended us      | er.)  | da discullore in una report,                       |  |  |  |  |
| 7.1                                 |   |  |                              |   |  |  |  |  |  |
|                                     |   |  |                              |   |  |  |  |  |  |
| Comments on                         | Standards Rule  | 2-3  |                              |   |  |  |  |  |  |
| I certify that, to the best of m    | F) ((E)   | NINE MANAGEMENT AND THE SEC  |                              |   |  |  |  |  |  |
|                                     | ntained in this report are true ar                                |  | sumptions and limiting of    | onditions and are my personal, imp  | artial and unbiased professional                   |  |  |  |  |
| analyses, opinions, and cond        | (f)   | inco only by the reported as   | sumpoons and illining o      | unununa ana are my persona, mp  | area, arta armasca processional                    |  |  |  |  |
|                                     |   |  |                              | report and no personal interest with  |  |  |  |  |  |
|                                     |   |  | other capacity, regarding    | the property that is the subject of the                                       | is report within the three-year                    |  |  |  |  |
|                                     | acceptance of this assignmen<br>t to the property that is the sub |  | ties involved with this as   | sianment.   |  |  |  |  |  |
| - My engagement in this as          | signment was not contingent u                                     | pon developing or reporting  | predetermined results.       | 95-5  |  |  |  |  |  |
|                                     |   |  |                              | redetermined value or direction in va   |  |  |  |  |  |
|                                     |   |  |                              | event directly related to the intended<br>th the Uniform Standards of Profess |  |  |  |  |  |
| in effect at the time this repo     | 이 하는데 하는 것이 있는데 안 하는데 그 그 그 아이를 가지 않다.                            | , and this report has been p   | cpared, in comornity wi      | at the official Standards of Froiess  | ional Applaisai i factice that were                |  |  |  |  |
|                                     | d, I have made a personal inspe                                   | ection of the property that is   | the subject of this repor    | t.  |  |  |  |  |  |
|                                     |   |  |                              | ning this certification (if there are ex                                      | ceptions, the name of each                         |  |  |  |  |
| individual providing significar     | t real property appraisal assista                                 | nce is stated eisewnere in t   | nis report).                 |   |  |  |  |  |  |
|                                     |   |  |                              |   |  |  |  |  |  |
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| Reasonable Ex                       | nosure Time   | (HSPAP defines Evnos)  | ira Tima as tha astima       | ated length of time that the prop   | erty interest heing                                |  |  |  |  |
|                                     | ■ 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1                           |  |                              | e at market value on the effectiv   |  |  |  |  |  |
| My Opinion of Reason                | able Exposure Time for  | the subject property   | at the market value          | stated in this report is:   | 4-6 months   |  |  |  |  |
|                                     |   |  |                              |   |  |  |  |  |  |
|                                     |   |  |                              |   |  |  |  |  |  |
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| Comments on                         | Appraisal and R   | enort Identific  | ration                       |   |  |  |  |  |  |
|                                     | ited issues requiring o   |  |                              | equirements:  |  |  |  |  |  |
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|                                     |   |  |                              |   |  |  |  |  |  |
| APPRAISER:                          |   | SC STATEMEN  | SUPERVISO                    | RY or CO-APPRAISER (if  | applicable):                                       |  |  |  |  |
| anew/Estates mattates               |   | PS CENTRAL   | 22. 2                        |   |  |  |  |  |  |
|                                     | M : 18  | STATE 8  |                              |   |  |  |  |  |  |
| Signature:                          | 18  | CERTIFIED  | Signature:                   |   |  |  |  |  |  |
| Name: Bob Gleson, CG                | 0247  | GENERAL<br>No. CG0247  | Name:                        |   |  |  |  |  |  |
| Bob Gibson & As                     | ssociates   |  |                              |   |  |  |  |  |  |
| State Certification #: CGO:         | <u>47</u>   | BELLEVINE THE BE |                              | #:  |  |  |  |  |  |
| or State License #:                 | te of Certification or License:                                   | 06/30/2016   | or State License :<br>State: | #:<br>Expiration Date of Certification or Lic                                 | euce.  |  |  |  |  |
| Date of Signature and Report:       |   | 00/30/2010   |                              | expiration Date of Certification of Lic                                       | unou,  |  |  |  |  |
| Effective Date of Appraisal:        | May 8, 2015   |  |                              |   |  |  |  |  |  |
| Inspection of Subject:              | None Interior and Exteri  | or 🛛 Exterior-Only   |                              | ject: None Interior an  | d Exterior 🔲 Exterior-Only                         |  |  |  |  |
| Date of Inspection (if applicab     | e): May 8, 2015   | 1000   | Date of Inspection           | ı (if applicable):  |  |  |  |  |  |

## **PRIVACY NOTICE**

Pursuant to the Gramm-Leach-Bliley Act of 1999, effective July 1, 2001, Appraisers, along with all providers of personal financial services are now required by federal law to inform their clients of the policies of the firm with regard to the privacy of client nonpublic personal information. As professionals, we understand that your privacy is very important to you and are pleased to provide you with this information.

#### Types of Nonpublic Personal Information We Collect

In the course of performing appraisals, we may collect what is known as "nonpublic personal information" about you. This information is used to facilitate the services that we provide to you and may include the information provided to us by you directly or received by us from others with your authorization.

#### **Parties to Whom We Disclose Information**

We do not disclose any nonpublic personal information obtained in the course of our engagement with our clients to nonaffiliated third parties, except as necessary or as required by law. By way of example, a necessary disclosure would be to our employees, and in certain situations, to unrelated third party consultants who need to know that information to assist us in providing appraisal services to you. All of our employees and any third party consultants we employ are informed that any information they see as part of an appraisal assignment is to be maintained in strict confidence within the firm.

A disclosure required by law would be a disclosure by us that is ordered by a court of competent jurisdiction with regard to a legal action to which you are a party.

#### **Confidentiality and Security**

We will retain records relating to professional services that we have provided to you for a reasonable time so that we are better able to assist you with your needs. In order to protect your nonpublic personal information from unauthorized access by third parties, we maintain physical, electronic and procedural safeguards that comply with our professional standards to insure the security and integrity of your information.

Please feel free to call us an any time if you have any questions about the confidentiality of the information that you provide to us.

#### QUALIFICATIONS OF BOB L. GIBSON

POSITION: Real Estate Appraiser/Consultant, 420 W. Jefferson, Jonesboro, AR, 72401 Telephone: (870) 932-5206

#### PROFESSIONAL EXPERIENCE:

Chief Appraiser for Home Federal Savings. 1965 to 1975, Fee Appraiser for area financial and real estate concerns, 1965 to 1980

President of H.S.C. Service Corporation. Developed three (3) Subdivisions, constructed single-family homes, one hotel, and numerous condominium from 1975 to 1990

EDUCATION: B.S. Degree in Business Administration and Minor in Economics from Arkansas State University in 1965 Graduate of School of Savings & Loans at University of Indiana, Bloomington, Indiana, 1979 to 1982

U.S. League of Savings Associations Appraised Study Course, 1965

Principles of Real Estate Appraising-1968 Audit, Arkansas State University

National Association of Independent Fee Appraisers, Principles of Residential Real Estate, 1990

NAIF Income Property Appraising, 1990

Marshall and Swifts Valuation Guides Seminar - Residential and Commercial Cost Approach, 1990

The Appraisal Institute - Real Estate Appraisal Methods, 1991

Uniform Standards of Professional Appraisal Practice, 1991

Techniques of Income Property Appraising 1991

Uniform Residential Appraisal Report Seminar, IFA, Jonesboro, AR 1993

FIRREA: Overview and Practical Application Seminar, IFA, Jonesboro, AR 1994

American Disabilities Act Seminar, I.F.A., Jonesboro, AR 1993

HUD Guidelines - Lender Selection of the Appraiser, I.F.A., Little Rock, AR 1994 - Member of Lender Appraiser Selection Roster, HUD, Little Rock, AR

Appraiser Accountability & Legal Liabilities Seminar, Arkansas Appraisal Foundation, Little Rock, AR 1995

Standards of Professional Practice, I.F.A., Jonesboro, AR 1996

HUD/FHA Appraiser Training, HUD/FHA, Hot Springs, AR 1996

Legal Journal, West Memphis, AR 1998

Principles of Condemnation, San Antonio, TX 1999

Arkansas Appraisal Board Annual Meeting, Little Rock, AR 2000

USPAP, Kelton Schools, Jonesboro, AR, 2000

USPAP Update, RCI, Jonesboro, AR 2003

USPAP, Lincoln Graduate Center, San Antonio TX 2004

Fannie Mae Underwriting, NEA Mortgage Bankers, Jonesboro AR 2004

Day With the Board, Little Rock AR 2004

Day With the Board, Little Rock AR 2005

Day With the Board, Little Rock AR 2006

USPAP Update, RCI, Jonesboro, AR 2006

Effective Communications in Appraisal Practice, RCI, Jonesboro, AR 2006

Day With the Board, Little Rock AR 2007

USPAP Update, RCI, Jonesboro, AR 2008

Mortgage Fraud, RCI, Jonesboro AR 2008

Day With the Board, Little Rock AR 2008

USPAP, RCI, Russellville AR 2009

Basic Income Capitalization, RCI, Russellville AR 2009

Report Writing, RCI, Russellville, AR 2009

USPAP Update, RCI, Jonesboro AR 2010

USPAP Update, RCI, Jonesboro AR 2012

Effective Communications in Appraisal Practice, RCI, Jonesboro AR 2012

Appraising FHA Today, McKissock.com 2012

Construction Details and Trends, McKissock.com 2012

National USPAP (2014-15) 7 hour update, RCI, Jonesboro, AR 2014

Valuation of Green Buildings, Background & Competency, RCI, Jonesboro, AR 2014

#### PROFESSIONAL MEMBERSHIP:

Charter Member of National Society of Environmental Consultants

Master Senior Appraisers (MSA), National Association of Master Appraisers

#### CERTIFICATION AND DESIGNATION:

State Certified Residential Appraiser #CG0247, December 28, 1991

State Certified General Appraiser #CG0247, January 6, 1992

# PARTIAL LIST OF CLIENTS:

Regions Bank, Simmons Bank, C&R Construction Co, First Financial Mortgage, Fowler Foods, Centennial Bank, Bank of America, iBERIABANK fsb, BancorpSouth, First Security Bank, Focus Bank, City of Jonesboro, First National Bank, Unico Bank, Integrity First Bank