# **APPRAISAL REPORT**

FOR

**CITY WATER & LIGHT** 

# 3009 DAN AVE JONESBORO, AR

AUGUST 3, 2009

BY

BOB GIBSON AND ASSOCIATES APPRAISAL SERVICE 420 W. JEFFERSON JONESBORO, AR 72401

### **BOB GIBSON & ASSOCIATES**

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August 11, 2009

City Water & Light 400 E Monroe Jonesboro, AR 72401

Attention: Kevin Inboden

At your request, we have inspected and appraised the real estate located at 3009 Dan Avenue in the city of Jonesboro, AR. The enclosed report is being presented in the form of a "SUMMARY APPRAISAL REPORT" as directed by Standard 2, Rule 2-2<sup>(b)</sup> of the USPAP.

The purpose of this appraisal is to express our opinion of the market value of the fee simple interest in the real estate, subject to the definition of value, assumptions and limiting conditions, and certifications contained in the attached report.

It is our understanding that this appraisal report is to be used for the purpose of determining fair market value; it may be invalid if used for any other purpose or valuation date. The intended users are City Water & Light and the City of Jonesboro.

Based on the data and conclusions presented in the attached report, it is our opinion that as of August 3, 2009, the market value of the subject property appraised was:

# THREE HUNDRED SIXTY-ONE THOUSAND DOLLARS (\$361,000)

Bob Gibson and Associates has performed the subject appraisal under the requirements and policies of the Financial Institutions Reform, Recovery, and Enforcement Act (FIRREA). It is our practice to adhere to the Uniform Standards Board of the Appraisal Foundation. In addition, we have followed the implementation rules of the Office of the Comptroller of the Currency and Federal Reserve Board.

Descriptions of the property appraised, together with explanations of the appraisal procedures used, are presented in this report.

A copy of this report and the field data from which it was prepared will be retained in our files and are available for review upon remove a structure of the s

Sincerely CERTIFIED Bob Gibson 123 1 A Charles Constants

# SUMMARY OF IMPORTANT DATA AND CONCLUSIONS

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LOCATION:	3009 Dan Avenue, Jonesboro AR
PROPERTY RIGHTS APPRAISED:	Fee Simple Interest
OWNERSHIP:	City Water & Light
ZONING:	R-1 (Single Family Residential)
LAND AREA:	CW&L does not have a current survey. Management said to proceed with an estimate of site size. 2 acres will be used for purpose of this report.
PRINCIPAL IMPROVEMENTS:	<ul><li>2400 sf office complex</li><li>7160 sf shop</li><li>1440 sf pole building</li><li>228 sf storage building</li></ul>
UTILITIES:	Public water, septic, natural gas, refuse collection, electricity, & telephone services.
AGE OF THE IMPROVEMENTS:	15 Years Effective
HIGHEST AND BEST USE:	Commercial
MARKET VALUE:	\$361,000
EFFECTIVE DATE:	August 3, 2009
REPORT DATE:	August 11, 2009

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### ADDENDA

# **IDENTIFICATION OF THE PROPERTY**

Subject is the real property and land located at 3009 Dan Avenue, Jonesboro AR. A legal description can be found in the addenda of this report.

# PURPOSE OF THE APPRAISAL

The purpose of the appraisal is to express our opinion of the market value of the fee simple interest.

# EFFECTIVE DATE

The property was inspected by personnel of Bob Gibson and Associates Appraisal Services, on August 3, 2009, which is also the effective date of the report. This appraisal assumes that there would be no substantial changes between the inspection date and the report date.

# **INTENDED USE/USER OF THE APPRAISAL**

It is our understanding that this appraisal report is to be used to determine fair market value. The client is City Water & Light and the intended users are CW&L and the City of Jonesboro. It may be invalid if used for any other purpose or valuation date or by any other user.

# **ENVIRONMENTAL ISSUES**

An environmental assessment of the subject property is beyond the scope of this report. Any reference to environmental issues indicates our research into the environmental aspects affecting the market and is not to be construed as an opinion regarding specific issues concerning the subject property unless otherwise noted in this report.

## **SCOPE OF WORK**

City Water & Light asked Bob Gibson & Associates to appraise the property located at 3009 Dan Avenue, Jonesboro Arkansas for the purpose of determining fair market value. This report is made for the use of City Water & Light and the City of Jonesboro only and is being developed to establish fair market value of our subject property as of August 3, 2009 (date of inspection). Subject site and improvements were physically inspected by this appraiser. When performing the inspection of this property, the appraiser visually observed areas that were readily accessible. The appraiser is not required to disturb or move anything that obstructs access or visibility. The inspection is not technically exhaustive. The inspection does not offer warranties or guarantees of any kind. Appraiser has researched/analyzed market data/trends in both the region and subject neighborhood. Appraiser has researched county records and MLS. He has also had discussions with local Realtors. All market data in this report has been verified by buyer, seller, broker, deed, title company, and/or leasing agent wherever possible. All approaches to value were considered in this report. Marshall and Swift has been consulted for the cost approach. This report summarizes the significant data found during research as well as appraiser's analysis of this data in support of establishing fair market value of subject property. The appraisal has accordingly been completed under those assumptions and limiting conditions that are contained in this report.

#### APPRAISAL DEFINITIONS

The following definitions are pertinent to this report.

#### Market Value

The most probable price which a property should bring in a competitive market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus. Implicit in this definition is consummation of a sale as of a specified date and passing of title from seller to buyer under conditions whereby:

- a. Buyer and seller are typically motivated;
- b. Both parties are well informed or well advised and each acting in what he considers his own best interest.
- c. A reasonable time is allowed for exposure in the open market;
- d. Payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- e. The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

Market Value is synonymous with the legal term "fair market value." (Source: Rules and Regulations, Federal Register, Vol. 55, No. 129, page 277771)

#### Fee Simple Interest

Fee simple interest is defined as absolute ownership unencumbered by any other interest or estate; subject only to the limitations of eminent domain, escheat, police power, and taxation.

#### Reproduction Cost New

Reproduction cost new is the cost of construction, at current prices, of an exact duplicate, or replica, using the same materials, construction standards, design, layout, and quality of workmanship, and embodying all of the deficiencies, superadequacies, and obsolescence of the subject building.

#### Replacement Cost New

Replacement cost new is the cost of construction, at current prices, of a building having utility equivalent to the building being appraised but built with modern materials and according to current standards, design and layout.

#### Depreciation

Depreciation is defined as a loss in value from all causes, including factors of deterioration, functional obsolescence, and/or external obsolescence.

#### AREA DATA

#### Info taken from the Jonesboro Regional Chamber of Commerce website www.jonesborochamber.com

### The Founding of Craighead County

Late in the year 1858, it had become apparent to many members of the Arkansas General Assembly that there needed to be further divisions of the existing large counties in order to govern and administer them better.

The main proponent of the move to establish another county in Northeast Arkansas was Sen. William A. Jones who was the representative from Poinsett and St. Francis Counties. Senator Thomas B. Craighead, however representing Crittenden and Mississippi counties, was stubbornly opposed to the idea since the proposed new county would include alluvial land, which had been providing a lucrative source of revenue to some of his constituents in Mississippi County.

Senator Jones introduced the bill calling for creation of a new county from land in Mississippi, Greene and Poinsett counties. Each time an attempt was made to move it up on the senate calendar Senator Craighead prevented it.

A master of political strategy, Jones waited until Craighead was absent from the senate chamber to call for a final vote on the measure.

With their leader gone, the opposing forces were unable to swing the vote in their favor, and the bill passed, much to the consternation of Craighead when he found out.

In a spirit of goodwill, however, Jones moved that the new county be named after the senator who had been most opposed to its creation. Thus, Craighead County came into being on February 19, 1859.

Soon afterwards, the county seat was named Jonesboro in honor of the legislator who had worked so successfully on behalf of the new county.

Excerpts from The Story of Craighead County by Charles A. Stuck

### The Founding of Jonesboro

Soon after the creation of Craighead County on February 19, 1859 a location in the center of the county was sought for the new county seat, Jonesboro.

The actual site was selected after Fergus Snoddy offered to give 15 acres. J.N. Burk, County Surveyor chose the location of the plot because there was a sort of opening in the forest at that point. A site for the county courthouse was selected as the center of the town.

The choice for the location received some opposition from area hunters. It was one of the best deer crossings in this section of the country, during the winter thousands of ducks roosted in the swampy ground east of the present Water & Light plant, the banks of Lost Creek (a little north of that point) were excellent feeding grounds for wild turkey and bear had been killed there. It was felt to build a small and probably temporary town was to destroy, for all time, one of the good hunting grounds in the area.

Progress prevailed and the underbrush was cleared. The town site was laid out by surveyor Burk, creating a large center plot to be used for a courthouse. Ninety-two town lots were then laid out around the center plot. The fifteen acres were bounded by Monroe Avenue on the north, Church Street on the east, Jefferson Avenue on the south, and Madison Street on the west.

Jonesboro was first incorporated shortly after it was founded and Aden Lynch was elected the first Mayor, but interest in a formal government did not seem to appeal to the citizens. The first charter of incorporation was allowed to lapse. A second try was made and it also failed to interest the citizens. In 1882 with the prospects of a railroad coming through the town, a number of prominent citizens agreed that it should become an incorporated town with necessary instruments of government. The third charter was granted and M.A. Adair was elected Mayor in 1883.

Jonesboro is the 5th largest city in Arkansas and the 2nd largest in square miles. Form a triangle by connecting Little Rock, St. Louis, and Memphis, and you'll see Jonesboro stands out as the largest metropolitan city in what amounts to a 17,000 squaremile triangle area. The Jonesboro region is a proven leader in a number of categories attractive to business, including geography, favorable climate, viable economy, advantageous tax structure, affordable housing, low crime rate, growing medical community, opportunity for education, expanding retail and industrial community, recreational opportunities, cultural, sports and civic organizations, plus low utility costs. The Jonesboro MSA was recently recognized as 7th strongest in the nation for manufacturing.



There are more than 100 industrial plants or facilities in the Jonesboro area. The city includes not only attractive plant sites in four industrial parks, but also a high-quality transportation infrastructure. Jonesboro is served by two railroads; 42 trucking companies, and a regional airport which offers airline service to Dallas/Fort Worth. Memphis International Airport is only 1 hour away.

Industries located in Jonesboro find a highly productive, motivated work force, cooperative local officials, a favorable tax structure, and a central location. The Jonesboro Regional Chamber of Commerce, working with local businesses and professionals, and with local and state officials, comprise an active, effective industrial recruitment team. Their objectives are not limited to attracting new industries, but also include rendering vital help to existing industries. Such help may involve many aspects such as expansion, utilization of excess plant capacity, coordination of efforts to improve infrastructure serving plant sites and more.

Jonesboro's industrial community includes plants of major U.S. firms such as Nestlé, Butterball, L.L.C., Frito-Lay, Hytrol, Post Cereals, Riceland Foods, International Paper, Thomas & Betts, Great Dane Trailers, Quebecor World, Alberto - Culver, Nice-Pak, and Nordex.

## **Community Briefing**

#### County: Craighead County Seat: Jonesboro Area code: 870

Р	opulation
Jonesboro	55,515
Craighead County	82,148
**2000 Census	

#### Government

City: Mayor/Council County: County Judge/Quorum Court

#### Climate

Climate is moderate, with temperatures normally ranging from 41 degrees to 80 degrees. Average annual precipitation totals approximately 50 inches of rainfall and six inches of snowfall. Relative humidity is 80 percent in the summer and 60 percent in the winter. The growing season averages 225 to 260 days.

Average Temperatures		
July Average Temperature	92.3 F (Normal Maximum) 71.1 F (Normal Minimum)	
January Average Temperature	45.3 (Normal Maximum) 27.9 (Normal Minimum)	
Annual Average Rainfall: 47.19 Inches	Annual Average Snowfall: 6.50 Inches	
Mean Daily Minimum Temperature: 50 F	Mean Daily Maximum Temperature: 65 F	
Average Wind Speed: 6-10 MPH	Direction of Prevailing Winds: Southwest	
Elevation: 274 Ft. MSL	Degree Days to 65 F Base: 3.446	
Minimum Temperature (Days of 32 F and Under): 50 Days	Maximum Temperature (Days of 90 F and Over): 20 Days	
Normal Humidity:		
(Mean Daily Noon-Time): 45%	(Mean Daily Midnight) 55%	

#### Economy

Jonesboro is one of the state's most dynamically developing centers, growing in areas of industry, retail and medicine. As a hub of agricultural production, Jonesboro has delta cotton land to the east and rice and soybean fields to the southwest. Jonesboro is the home of Riceland Foods, the largest rice mill in the world.

Several large industries help to support our growing community. Among these include: Hytrol Conveyor Company, Kraft Foods - Post Division, Con-Agra, Thomas & Betts, Frito Lay, Nestle and Great Dane.

#### Retail

Jonesboro has a rich assortment of retail stores representing all major categories of merchandise at various price levels.

The city is a regional shopping area for northeast Arkansas and southeast Missouri. The Mall at Turtle Creek offers 750,000 square feet of retail shopping. Jonesboro has almost every product available on the worldwide market represented in its retail offerings to make living in the area comfortable and convenient.

Retail Trade Area	
County	Total Population (2000 U.S. Census)
Clay	17,609
Craighead	82,148
Cross	19,526
Greene	37,331
Independence	34,233
Jackson	18,481
Lawrence	17,774
Mississippi (one-half of county)	28,989
Poinsett	25,614
Randolph	18,195
Sharp	17,119
Dunklin, Missouri	33,155
Total Primary Trade Area	347,111

#### Important Addresses and Phone Numbers

Govern	ment
Craighead County Clerk	Jonesboro City Clerk
County Courthouse	City Hall
511 S. Main	515 West Washington
Jonesboro, AR 72401	Jonesboro, AR 72401
Phone: (870) 933-4520	Phone: (870) 935-0305

Housing	Employment
Jonesboro Board of Realtors	Arkansas Department of Workforce
1218 Stone	2311 E. Nettleton Ave.
Jonesboro, AR 72401	Jonesboro, AR 72403
Phone: (870) 972-8425	Phone: (870) 935-5594

Utilities		
City Water & Light 400 E. Monroe Jonesboro, AR 72401 Phone: (870) 935-5581	Center Point Energy Gas 3013 Old Feed House Rd. Jonesboro, AR 72401 Phone: (870) 972-6682	Craighead Electric Cooperative 4314 Stadium Blvd. Jonesboro, AR 72403 Phone: (870) 932-8301

### Telephone

AT&T 723 S. Church Jonesboro, AR 72401 1-800-464-7928 Auto & Truck Licenses

Arkansas Revenue Department 206 Southwest Drive Jonesboro, AR 72401 Phone: (870) 932-2716

#### Cable/Television

Sudden Link Communications 1520 S. Caraway Jonesboro, AR 72401 Phone: (870) 935-3615 KAIT Channel 8 PO Box 790 472 CR 766 Jonesboro, AR 72401 Phone: (870) 931-8888

The Jonesboro Sun 518 Carson Street	NEA Business Today 401 S. Main St.	Hispano 3600 Marzee Ann
Jonesboro, AR 72401	Jonesboro, AR 72401	Jonesboro, AR 72401
Phone: (870) 935-5525	Phone: (870) 931-9900	Phone: (870) 316-8045

Craighead County / Jonesboro Public Library 315 West Oak Jonesboro, AR 72401 Phone: (870) 935-5133

Dean B. Ellis Library Arkansas State University State University, AR 72467 Phone: (870) 972-3077

### **Government Services**

Solid Waste Landfill			
Tipping Fees	Operated By	Classification	Life Expectancy
\$26 Per Ton	Craighead County Solid Waste Disposal Authority	Class 1 and Class 4	Over 500 Years

Hazardous Waste Landfill		
Location of Closest One	Emelle, Alabama	_
Name of Operator	Chemical Waste Management Emelle, Alabama	

#### Source: Craighead County Solid Waste Disposal Authority, July 7, 2006.

	Police	-
City	128 Officers	
County	28 Deputies	

Form of Government			
City	Mayor / Council		
County	Judge / Quorum Court		

Fire	
City	98 Firefighters
Equipment	16 Units
Fire Insurance Class Rating	Class 3

Source: City of Jonesboro and Craighead County Sheriff's Office, June 27, 2006

### Local Taxes

Applicable Local Ad Valorem Taxes			
\$44.10 per \$1,000 Assessed Value			
(Nettleton School District)			
Rate:			
County General	.0040		
County Road	.0021		
Library	.0020		
Policemen's Pension	.0005		
Firemen's Pension	.0005		
Nettleton School Millage	.0350		
TOTAL	.0441		

### Rate of Assessment

Residential, Industrial Real and Industrial Personal Property is assessed at a rate of 20% of Fair Market Value

### Payment in Lieu of Property Tax

Real and personal property financed by revenue bonds and general obligation bonds may be exempt from property taxes during the lease-amortization period in which a local government retains title to the property. Payments by businesses to local governments in lieu of property taxes are generally encouraged and negotiated between the parties involved.

The negotiated Payment in Lieu of Property Taxes shall not be less than 35% of the property taxes that would have been paid if the property were on the tax rolls.

### Raw Materials, Goods-in-Process Inventory and Finished Goods Inventory

Tangible personal property in transit through Arkansas and inventory tangible personal property manufactured, processed or refined in Arkansas and stored for shipment outside the state are exempt from taxes.

### Applicable Municipal Related Taxes on Employees

NONE

Source: Craighead County Tax Assessor, July 2006; Arkansas State Sales Tax, July 2006.

### Sales Tax

Combined Sales Tax			
Arkansas State Sales Tax	6.0%		
City Sales Tax	1.0%		
County Sales Tax	1.0%		
TOTAL	8.0%		

#### Arkansas State Taxes

Taxes levied by the State of Arkansas include the following:

- Corporate and Personal Income Tax
- Sales and Use Tax
- Unemployment Insurance Tax
- Corporate Franchise Tax
- Capital Gains Tax Reduction
- Property Tax

For details, please visit the Arkansas Department of Economic Development Website at: <u>www.1800arkansas.com</u>.

Population

Jonesboro 59,358

Jonesboro M5A (Craighead and Poinsett Counties) 113,084

#### Jonesboro Labor Market Area (Craighead, Clay, Greene, Jackson, Lawrence, Mississippi, Poinsett, Randolph, New Madrid, MO, Dunklin, MO Pemiscot, MO Counties) 339,716



#### Population Trends

Jonesboro's current population is 59,358 and Craighead County population is 86,735. Jonesboro has a 7% population of persons under the age of 5 years old, 27.1% population of persons under 20 years old and a population of 11.6% persons 65 years old and older.

\*ALL OF THE ABOVE INFORMATION WAS REPORTED ON THE 2005 ESTIMATE DEMOGRAPHICS NOW

Cli	mate
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	92.3° (Normal Maximum)		
July Average Temperature	70.9° (Normal Minimum)		
	45.3° (Normal Maximum)		
January Average Temperature	25.8° (Normal Minimum)		
Annual Average Rainfall	47.18 Inches		
Annual Average Snowfall	3.9 Inches		
Average Wind Speed	6-10 MPH		
Direction of Prevailing Winds	Southwest		
Elevation	315 Ft. MSL		
Mean Daily Maximum Temperature	70.5°		
Mean Daily Minimum Temperature	49.0°		
Mean Average Temperature	59.8*		
Normal Humidity (Mean Daily Noon-Time)	45%		
Normal Humidity (Mean Daily Midnight)	55%		

Source: Southern Region Climate Center, July 7, 2006

### Utilities

Jonesboro provides low cost utilities and has excess capacity available for current and future manufacturing City Water & Light has not had as increase since 1984. In 2006, the average Kuh rate for industry was 4.1.

### Education

Jonesboro offers excellent schools, all of which have won national Awards of Merit, for your child's education. There are four school districts within the city limits of Jonesboro - Jonesboro School District, Nettleton School District, Valley View School District and Westside School District. There are three private schools - Blessed Sacrament (K-6th grade), Concordia Christian Academy and Ridgefield Christian School.

### Workforce

Jonesboro offers many employment opportunities for you and your family. Our growth in all areas of industry, retail, medical, education and agriculture offer diverse options for employment.

According to the number of business permits issued, Jonesboro has over 3,200 businesses that may offer opportunities for your employment.

### Buildings, Industrial, and Business Parks

There are more than 100 industrial plants or facilities in the Jonesboro area. The city includes not only attractive plant sites in four industrial parks, but also a high-quality transportation infrastructure. Jonesboro is served by two railroads; also by 34 interstate trucking companies, and a municipal airport which offers airline service to Dallas/Fort Worth.

Industries in Jonesboro find a highly productive motivated work force, cooperative local offices, a favorable tax structure, and a central location. The Jonesboro Regional Chamber of Commerce, working with local businesses and professionals, and with local and state officials, comprise and active, effective industrial recruitment team. Their objectives are not limited to attracting new industries, but also include rendering vital help to existing industries. Such help may involve many aspects such as expansion, utilization of excess plan capacity, coordination of efforts to improve infrastructure serving plant sites, and more.

### Jonesboro Industrial Park

2006 AVERAGE COST PER KWH FOR CWL INDUSTRIAL CUSTOMERS WAS 4.10 CENTS

Developed in 1969 by the City of Jonesboro, the Jonesboro Industrial Park has sites available from 3 - 50 Acres for location by industry. The park is fully developed, with all utilities and infrastructure in place.

#### Home to the following Indistries:

- A-State Asphalt
- Action Graphix
- Applied Industrial Technologies
- Art Advertising
- ASU Technical Center &
- Workforce Training Consortium
- ASU Center for Economic Dev.
- B & C Die Cast
- BAMA Corporation
- Best Conveyors
- Delta Consolidated Industries
- Gilbert Industries
- Gorton Hydraulics
- Habasit Globe
- Hytrol Conveyor Company
- International Paper
- JK Products & Services
- JMS Metal Services
- Jonesboro Manufacturing Co.
- Jonesboro Tool & Die
- Kenney Manufacturing
- Kraft Foods—Post Division
- Kroeter, Inc.
- MTS
- NEAT Pressworks
- Nettleton Concrete
- O'Neal Steel
- Pinpoint Printing
- Quebecor World
- Smurfit-Stone Container Corp.
- Southern Cast Products, Inc.
- Southern Tool & Die
- Spirit Fitness Products
- Stone Container Corp.
- Swanson
- Thomas & Betts Corporation

Joncesboro industrial Park Jonesboro industrial Park Jonesboro industrial Park

#### AVAILABLE BUILDINGS:

#### LINCOLN BUILDING - 375,082 SQUARE FEET DUPONT BUILDING - 158,520 SQUARE FEET

#### SPECIFICATIONS:

Owner.....City of Jonesboro

- Location.....Jonesboro, Arkansas / Craighead County
- Airport.....1 Mile

Rail Service.....Burlington Northern / Santa Fe

- Natural Gas.....4-inch and 8-inch-Center Point Energy Arkla
- Electricity...... 13.8 KV-Jonesboro City Water & Light

Wastewater....8-inch to 24-inch-Jonesboro City Water & Light

### Henry P. Jones III Business Park

2006 AVERAGE COST PER KWH FOR CWL INDUSTRIAL CUSTOMERS WAS 4.10 CENTS

Home to the followingIndustries:

- Aspen Transportation
- Nettleton Public Schools
- Optus, Inc.
- Syntel, Inc.
- YourWebpress.com
- Get Fit Fast
- Norandex-Reynolds
- Harmony Gardens

LESS THAN ONE HOUR FROM THE NATION'S DISTRIBUTION CENTER (MEMPHIS) The Henry P. Jones III Business Park was developed in 1990 and is marketed by the Jonesboro Economic Development Corporation. The park is fully developed, with all utilities and infrastructure in place. Please see the map below for available sites.



#### SPECIFICATIONS:

Kraft Foods - Post Division	186
City Water & Light	185
Columbia Forest Products, Inc.	185
Lowe's of Jonesboro	180
ConAgra Foods	170
JC Penney Company	170
U.S. Postal Service	170
Brookland Public Schools	165
Harrisburg Public Schools	165
<b>RGB Mechanical Contractors</b>	149
Optus, Inc.	146
Skill Care Nursing Center	145
Crane Composites	142
Sam's Club	141
International Paper	140
Colson Caster Corporation	130
Craighead Nursing Center	130
Holiday Inn / Holiday Inn Express	126
The Jonesboro Sun	126
Boling Security Guard, Inc.	125
JK Products & Services, Inc.	125
Ramsons, Inc.	125
East Poinsett County Public Schools	122
Colson Plastics	119
Sears	110
G & K Services	100

Jonesboro Regional Jonesboro Regional Chamber of Commerce P.O. Box 789 • Jonesboro, AR 72403 Phone: (870) 932-6691 • Fax: (870) 933-5758 email: <u>jonesboroinfo@jonesborocofc.org</u> © 2006-2008, All Rights Reserved, Jonesboro Regional Chamber of Commerce

### **Craighead Technology Park**

2006 AVERAGE COST PER KWH FOR CWL INDUSTRIAL CUSTOMERS WAS 4.10 CENTS

Home to the following Industries:

- Butterball LLC
- Crane Composites
- Frito-Lay, Inc.
- Great Dane Trailers
- Millard Refrigerated Services
- Nestlé Prepared Foods Co.
- Trinity Lighting
- Alberto Culver

LESS THAN ONE HOUR FROM THE NATION'S DISTRIBUTION CENTER (MEMPHIS)

FOR UTILITY INFRASTRUCTURE PLEASE CLICK HERE Developed in 1986 by the Jonesboro Economic Development Corporation, the Craighead Technology Park is a 1,730 -acre park with over 1,280 acres available for location by industry. The park is fully developed, with all utilities and infrastructure in place.



#### SPECIFICATIONS:

# Major Employers

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and and

Sector.

St. Bernards Medical Center	1,986
Arkansas State University	1,342
Wal-Mart Super Centers (2)	834
Hytrol Conveyor Company	726
Quebecor World	700
Jonesboro Public Schools	650
Frito-Lay	575
NEA Clinic	525
NEA Medical Center	475
City of Jonesboro	471
Thomas & Betts Corporation	450
Nestlé Prepared Foods Company	425
Nettleton Public Schools	400
Wolverine Slipper Group	400
Great Dane Trailers LLC	390
Crowley's Ridge Development Council	386
Airtex Products	383
Riceland Foods, Inc.	352
Delta Consolidated Industries	350
Mid-South Health Systems	350
Liberty Bank of Arkansas	323
Dillard's	300
Roach Manufacturing	300
Craighead County	285
Arkansas Glass Container Corporation	280
Jonesboro Human Development Center	250
Trumann Public Schools	250
Westside Consolidated School District	250
First Community Bank	215
HealthSouth Rehabilitation Hospital	210
Fowler Foods	208
Valley View Public Schools	197

# **NEIGHBORHOOD ANALYSIS**

A 'neighborhood', as defined in Real Estate Appraisal Terminology, Revised Edition, copyrighted 1984 is: "A portion of a larger community, or an entire community, in which there is a homogenous grouping of inhabitants, buildings, or business enterprises. Inhabitants of a neighborhood usually have more than a casual community of interest. Neighborhood boundaries may consist of well defined natural or man made barriers or they may be more or less well defined by a distinct change in land use or in the character of the inhabitants."

The term 'neighborhood' as used in this report is defined as 'a group of complimentary land uses'. Social, economic, governmental and environmental forces influence property values in the vicinity of a subject property which in turn, directly affect the value of the subject property itself. Therefore, it is necessary to delineate the boundaries of the area of influence to conduct a thorough analysis. (From <u>The Appraisal of Real Estate</u>, 12th Edition, published by the American Institute of Real Estate Appraisers, 2001).

In smaller communities, the Area Analysis may conform to the first definition of a neighborhood; whereas the latter definition calls for a more refined analysis. For the purpose of this report, I have considered the Area Analysis synonymous with a Macro Neighborhood Analysis. The following analysis is considered a Micro Neighborhood Analysis.

Subject is bound to the north by the Burlington Northern Rail System, to the east by Gee Street, and to the south and west by the Hwy 63 Bypass. Dan Avenue (formerly Hwy 63B) was, prior to the Bypass, the most active east/west route through Jonesboro. Development to the north is limited due to the rail system. South of our subject is the new city 100 acre activity park. The neighborhood is primarily residential (approx 40%), commercial/industrial (10%), and vacant (50%). The majority of commercial development is along Dan Avenue.

# SITE DATA

CW&L management recommended an estimate of the site area with a later adjustment. A survey is highly recommended. As of June 2000, the site was estimated at 2.56 acres. Since that time the highway has been widened as well as an entrance made to the city owned park. Site is estimated at 2 acres for the purpose of this report.

The exact soil and subsoil content of the subject site and the neighborhood are unknown and there have been no samples or analyses made available. Due to the condition of existing improvements in the neighborhood, there are apparently no atypical soil related construction problems that would make building prohibitive.

The subject is situated in a HUD flood hazard area according to flood map Community Number 05031C0039C, dated Sept 27, 1991, which is included in the addenda of the report.

Water, gas, electric, cable and telephone services are available to the site. The facilities are serviced by two septic systems that appear to be in good working condition.

The subject is encumbered by various minor utility easements, none of which adversely affects overall site utility.



### ASSESSMENT AND TAXES

Not applicable

### ZONING

The subject property is zoned R-1. A description of R-1 classification is:

R-1 Residential district. The R-1 residential district is a district of relatively low density population, where children are members of most families and where there is an absence of all activities of a commercial nature including home occupations in order to preserve the characteristics of the district.

a. Permitted uses. The following uses shall be permitted in this district:

1. Residential uses. Single family residences only.

2. Accessory building uses. Accessory building may be used for the immediate family or domestic servants but may not be used or rental purposes.

3. Community uses. Public parks, playgrounds, and open spaces; churches, public schools and utility or governmental facilities.

b. Exceptions permitted. The following uses shall be permitted according to the limitations imposed: Plant nurseries, gardens and farms, but not sales offices for same and no signs.

c. Prohibited uses. The following uses are prohibited:

1. Commercial and industrial. All commercial and industrial use.

2. Billboards and advertising. All billboards and advertising displays except as permitted by subsection (d) (9) of this section.

3. Multi-family residences. All multi-family residences including duplexes.

4. Home occupations. No home occupations are permitted except such as do not require use of special machinery, equipment or goods.

5. Cattle, etc. The raising, selling or keeping for commercial purposes of any cattle, swine, fowl or other farm type animals.

d. Area and bulk regulations:

1. Height regulations. There shall be no minimum height requirements in this district.

2. Yard requirements. Minimum yard requirements shall be thirty (30) feet for the front yard and ten (10) feet for the side yard, measured from the property line except on corner lots which shall have a thirty (30) foot yard facing each street.

3. Lot requirements. The minimum size lot required in this district shall be eight thousand (8,000) square feet in area with a minimum depth of one hundred (100) feet.

4. Accessory building requirements. Accessory building may occupy ten percent (10%) of the gross lot area, must be built not less than ten (10) feet from any lot line and except for attached garages, must be built to the rear of the principal building.

5. Number of building allowed. Only one (1) principal building shall be built on any lot.

6. Corner visibility. There shall no planting, fence or other obstruction to visibility of vehicles from streets closer than twenty (20) feet to the corner of any lot at a street intersection nor on parkways within forty (40) feet each way of the four (4) corners of such intersection.

7. Off-street parking. One (1) parking space shall be required each dwelling unit, back of building setback line. One (1) additional parking space may be provided in building setback area. One (1) parking space shall be required for every (8) seats within a church's main auditorium. Parking for public facilities and schools shall be adequate for employees and the public.

8. Conversion of houses. No residences shall be converted to more than single-family residences.

9. Signs. No signs or advertising displays are permitted except that one (1) sign not exceeding four (4) square feet in area may be erected to advertise the entire premises for sale or rent.



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# **IMPROVEMENT DATA**

Improvements include a 40'x60' (2400 sf) office structure. The structure is of metal frame with metal side walls and standing seam metal roof. The roof area also contains gutters and down spouts. The front entrance is trimmed with brick veneer, glass windows, and a glass door. A 6' overhang covers the front walkway. The interior floors are carpet/tile over a 4" concrete slab. Walls are wood frame/panel. The ceiling is suspended panels with recessed fluorescent lighting. The floor plan is divided into a reception area, kitchen, bookkeeping, private offices, board room, storage room, and two bathrooms. The building has been vacant for a number of years and reflects that minor maintenance is needed. Some panels are loose, some ceiling tiles are falling down, and interior painting is needed. The entire building is centrally heated and cooled.

The shop building is a 60'x100' (6000 sf) metal frame, metal side, metal roof building with 16' side walls. There are three overhead doors on the front and back with one being located on the north side. The interior is heated with a suspended gas heater. A loft storage area (20'x40') is located on the southeast corner. A room formerly used as an exercise room (18'x20') is located above the former parts department. A small restroom (8'x10') is found on the east wall. The walls and ceiling are insulated. The floor area is concrete slab.

A 30'x48' (1440 sf) pole building is constructed on the back property line. A 12'x24' (288 sf) storage building is used to store chlorine. The majority of the parking area is concrete with the remainder being asphalt. The interior part of the subject site is protected by a chain link fence.

# **CONDITION AND FUNCTIONAL UTILITY**

The subject improvements are in average condition and typical of other facilities of this type. The building has an effective age of approximately 15 years. Overall, the property appears to be in reasonably average condition for its age and is functional for its current use.

# **EXPOSURE AND MARKETING TIME ESTIMATES**

A determination of a "reasonable" marketing period must recognize that real property is not generally a highly liquid asset. Marketing periods vary significantly with respect to property type, location and market conditions. Sales, offerings, options, and transactions involving properties having comparable marketability are considered. Information from multiple listing services, Realtors, lenders, owners, and investors is also considered. All data is considered in relationship to current national, regional, and local economic and development trends.

The improved sales indicated that exposure time (i.e. the length of time the subject property would have been exposed for sale in the market had it sold at the market value concluded in this analysis as of the date of this valuation) would have been about 12 months. The estimated marketing time (i.e. the amount of time it would probably take to sell the subject property if exposed in the market beginning on the date of this valuation) is estimated to be 12 months.

# **STATEMENT OF OWNERSHIP**

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According to the Craighead County Tax Assessor's Office, the property has not had a change in ownership in the last 36 months.

# SUBJECT PROPERTY OFFERING INFORMATION

According to owner, the subject property has been offered for sale in the last 30 days for \$402,000.

# **ITEMS OF PERSONAL NATURE**

Items of personal nature were not included in the final value estimate.

# **HIGHEST AND BEST USE**

Highest and Best Use, as used in this appraisal report, is defined as, "The reasonably probable and legal use of vacant land or an improved property, which is physically possible, appropriately supported, financially feasible, and that results in the highest value." (From <u>The Appraisal of Real Estate</u> 12th Edition, prepared by The American Institute of Real Estate Appraisers.) A basic economic principle applicable in the estimation of highest and best use is the principle of conformity. Again, quoting from the 12th Edition of <u>The Appraisal of Real Estate</u>, "Market forces create market value, so the analysis of market forces that have a bearing on the determination of highest and best use is crucial to the valuation process. When the purpose of an appraisal is to develop an opinion of market value, highest and best use analysis identifies the most profitable and competitive use to which the property can be put."

When determining the highest and best use of an unimproved site, it is necessary to determine the highest and best use of the site as if vacant and ready to be put to its highest and best use. This use has been determined with regard to what uses are physically possible, legally permissible, financially feasible, and maximally productive. In estimating (determining) the highest and best use, consideration is given to surrounding improvements, deed restrictions, the site's physical and legal constraints, location and trends in the neighborhood. Implied in these definitions is that the determination of highest and best use takes into account the contribution of a specific use to the community and community development goals as well as the benefits of that use to individual property owners.

An additional implication is that the determination of highest and best use results from the appraiser's judgment and analytical skill - that is, that the use determined from analysis represents an opinion, not a fact to be found. In appraisal practice, the concept of highest and best use represents the premise upon which value is based. (From <u>The Appraisal of Real Estate</u>, 12th Edition, published by the American Institute of Real Estate Appraisers, 2001). The highest and best use of the subject site as vacant will be analyzed based on the aforementioned criteria for determining highest and best use.

Highest and Best Use is defined as "that reasonable and probable use that will support the highest present value, as defined, as of the effective date of the appraisal. Alternatively that use, from among reasonable, probable and legal alternative uses, found to be physically possible, appropriately supported, financially feasible and which results in the highest land value."

The following tests must be passed in determining the highest and best use:

The use must be within the realm of probability; that is, it must be likely, not speculative or conjectural.

The use must be legal.

A demand must exist for such use.

The use must be profitable.

The use must be such as to return to the land, as well as the property on the whole, the highest net return.

Four stages are included in the analysis of highest and best use:

*Physically Possible*: determine the physically possible uses for the subject site. *Legally Permissible*: determine which uses are legally permitted for the subject site. *Financially Feasible*: determine which possible and permissible uses will produce a net return to the subject site.

*Maximally productive:* determine which use, among the feasible uses, is the most profitable use of the subject site.

The highest and best use of the land as if vacant and available for use may be different from the highest and best use of improved property. This is true when the improvements do not constitute an appropriate use. The existing use will continue unless and until land value in its highest and best use exceeds the sum value of the entire property in its existing use and the cost to remove the improvements.

Since the appraisal of the subject property is based on a particular premise of use, the highest and best use analysis determines just what this premise of use should be. A highest and best use analysis consists of considering the highest and best use of a property under two assumptions: (1) with a vacant and available site and (2) with the property as improved. These two assumptions on highest and best use are correlated into one final estimate of highest and best use.

# AS VACANT AND AVAILABLE

The first major aspect of the highest and best use analysis is considering the property as if it were vacant and available for development. This assumption is made to determine whether the land alone is worth more than the existing property, as is. In other words, this is the beginning benchmark to compare with the highest and best use of the property as is, to determine whether the site is presently under-utilized.

**POSSIBLE USE** - The physical aspects of the land impose the first constraints on any possible use of the property. The appraised tract is an irregular tract consisting of 2 ac+-. The site is level and above street grade and has good access to Dan Avenue. Based on the physical aspects of the land parcel, a variety of land uses are possible.

*PERMISSIBLE USE* - The subject is zoned R-1. There are no known easements that would negatively affect the development of the tract. Therefore, under the R-1 zoning, a variety of residential uses would be permissible.

*FEASIBLE USES* - The demand for vacant land along Dan Avenue is stable since the neighborhood is mature, and very few vacant sites remain unimproved. Development along this area consists of a convenience station, daycare, entrance to the Joe Mac Campbell sports fields, food service, propane gas company, industrial buildings, an asphalt plant, and numerous small businesses. It is my opinion that development of the site for commercial use would provide a positive net return to the land and would, therefore, be considered feasible.

*MOST PROFITABLE USE* - In the final analysis, a determination must be made as to which feasible use is the highest and best use of the parcel as if vacant. Based on the current demand for commercial space, coupled with the limited number of potential sites with Dan Avenue frontage, my opinion is that if the site were vacant and available, the highest and best use would be for commercial development. Subject property was annexed into the city under R-1 (single family residential) zoning. Property needs to be rezoned to commercial. Considering the amount of commercial businesses along Dan Ave, this is not anticipated to be a problem. This appraisal is based on an EXTRAORDINARY ASSUMPTION that property can be and will be rezoned to commercial. All property in the subject's market area, along Dan Avenue, is operated as commercial. This would not be 'spot' zoning. This property was annexed into the city as R-1 (residential), which is the standard approach to Jonesboro annexation. Owners were asked to request rezoning. Some did and received the zoning change, others did not (such as subject property). It was owned by the Craighead Rural Water Association at that time.

## AS PRESENTLY IMPROVED

The appraised property is presently improved with an office, shop, and pole building. The present improvements were designed and constructed as the same. However, the layout of the buildings allow for various other uses. The present improvements make a substantial contribution to the total property in excess of the site. Therefore, no alternative legal use could economically justify removal of the existing improvements. The existing facility represents the highest and best use of the site.

# **CONCLUSION OF HIGHEST AND BEST VALUE**

Based on the preceding analysis of the site as if it were vacant and available for development, and also as presently improved, it is my opinion that the highest and best use is as commercial.

# APPRAISAL PROCESS

Appraisers commonly think of value in three different ways.

**COST APPROACH TO VALUE** - The current cost of reproducing or replacing a property less depreciation from all sources, that is, physical deterioration, functional and external obsolescence. This appraisal utilizes replacement costs derived from publications of *Marshall and Swift Valuation Service*. This cost data has been further verified as accurate by interviews with contractors involved in construction of similar facilities.

Although entrepreneurial profit is recognized as a residual cost, it is not included in the replacement cost new estimate. Rather, the reconciliation portion of the report attempts to identify any such profit through other approaches to value.

**SALES COMPARISON APPROACH TO VALUE** - The value indicated by recent sales of comparable properties in the marketplace.

**INCOME CAPITALIZATION APPROACH TO VALUE** - The value which the net earning power of the property will support, based upon a capitalization of net operating income of the real estate.

In the majority of our assignments, the appraiser will utilize all three approaches. On occasion he may believe the value indication from one approach will be more significant than the other two, yet he will use all three as a check against each one and to test his own judgement.

There are appraisal problems in which all approaches cannot be applied. A value indication for vacant land cannot be obtained through the use of the cost approach, nor one for a specialized property by the sales comparison approach, and but rarely for an owner-occupied home by the income capitalization approach. The use of all three approaches is pertinent in the solution of most appraisal problems; their application is well established in appraisal technique and held to be part of the fundamental procedure.

In any determination of value, local market data is sought on such factor as sales and offerings of similar properties and tracts of vacant land, current prices for construction materials and labor, rentals of similar properties and their operation expenses, and current rates of return on investments and properties. From this data, values may be developed for the land and the property as a whole.

Three generally accepted methods may be used in the valuation of the fee simple interest on an improved property: the cost approach, the sales comparison approach, and the income approach.

# **COMPARABLE LAND SALES**

#### Sale #1

Huff/Shelton Foods Inc Grantor/Grantee: Dan Ave (Sect 10 Twnshp 14 Rng 3) Location: 1 - 7 - 08Date of Sale: \$100,000 Sales Price: Land Size: 1.21 ac Price/Acre: \$82,645 Bk 765 Pg 159 Source: Sale #2 Huff/Shelton Foods Inc Grantor/Grantee: Location: Dan Ave (Sect 10 Twnshp 14 Rng 3) Date of Sale: 10-22-07 Sales Price: \$100,000 Land Size: 1.21 ac Price/Acre: \$82,645 Source: Bk 760 Pg 373 Sale #3 Grantor/Grantee: Tate/Woods Lot 1 Tate's Westside Addition (Sect 9 Twnshp 14 Rng 3) Location: Date of Sale: 11-13-07 Sales Price: \$80,000 2.7 ac Land Size: Price/Acre: \$29,630 Source: Bk 761 Pg 841 Sale #4 Gibson/Trigard of Jonesboro Inc Grantor/Grantee: Pt NE NE Sect 10 Twnshp 14 Rng 3 Location: Date of Sale: 8-27-08 Sales Price: \$337,030 Land Size: 5 ac Price/Acre: \$67,406

See next page for grid adjustments.

Source:

Bk 780 Pg 889

### Grid Adjustments

Sales Price Price/Ac Date of Sale Location Land Size Topography	Subject NA NA NA Avg-Comm 2 ac+- Level	#1 \$100,000 \$82,645 1-08 (+4.75% or 3,926) Similar 1.21 ac (-10% or 8,265) Level	#2 \$100,000 \$82,645 10-07 (+5.25% or 4,339) Similar 1.21 ac (-10% or 8,265) Level
Net Adjusted Sale P Rounded	rice	-4,339 \$78,306 \$78,000	-3,926 \$78,719 \$79,000
		#3 \$80,000 \$29,630 11-07 (+5.25% or 1,556) Inferior (+25% or 7,408) 2.7 ac (+10% or 2,963) Rolling Hills	#4 \$337,030 \$67,406 8-08 (+2.75 or 1,854) Similar 5 ac (+25% or 16,852) Level
		+11,927 \$41,5 <i>5</i> 7 \$42,000	+18,706 \$86,112 \$86,000

Time adjustments made at 3% per year or .0025 per month.

The mean (average) of these sales is \$71,000/acre (rounded), while the median is \$79,000/ac (rounded). The estimated value of our subject is \$75,000/ac, which is supported by these sales.

Therefore,  $\frac{575,000}{ac} \ge 150,000$ .

# TOWNSHIP 14N • RANGE 3E

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RICHARD THE TO THE	T.N. 14	S.MINTON 25 E.MINTON 25 A.MAYES 17 STAGGS 79 33 CECIL BERL DT 105/L J.T. 20	DAVID 41 DENNIS CRAFT BEDNAR MARTHA MATHES 64 90 PORESTER STEVEN DAVIS	E.R. 39 LONNIE BARRETT ROBERTS JR,TR 10 XOE R.C.12 BILL
BROAD- WAY 35 - A.B. 20 14 - 95 - 400 - 95	LEROY WRIGHTBROS.	SON 38 29 312 20	JOELINA 45 ALSTON E.11 VALETINE 42 SOUTH JOE R.S. 21	WILLETT JIM 15 ETTER 73 STARK ET. 29 JOE NINA RAY WILLETT SHOUP PIERSON
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ALFRED MODOY 69 100 100 100 100 100 100 100 10	B.&G. ULET20 B.&G. ULET20 CO. ULET20 255	C.M. C.M. PARKER 138 138 138 138 138 138 138 138	SOUTHWIND DEV.INC R&R 16 INVESTMENTS	HERBERT PARKER, 16
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		20 Z A 97	ALLEN 40 KELLER JR,ETAL DANNY GRUBBS 25 D.R.ET37 20 S.T.ENT J.K. H.K. GRUBBS D.R.ET37 20 D.R.ET37 20 D.R.ET37 20	GREGG G. 41 SARTIN
OSBORNE'S INC. 205	49 JAMES SANDERS MCDANIE MCCALL TRUST 115 27	FRANK CLYDE	W.D. S.WILEY YOUNG SMITH	DIXIE 60 CAREY 23 LAND SALES JONES BORD 11 INC. 35 TRACTOR SALES

# COST APPROACH

In the cost approach to valuation, an estimate is made of the current cost of reproduction of the improvements. This amount is then adjusted to reflect depreciation resulting from physical deterioration, wear and tear, and utility, on the basis of personal inspection and in comparison with component parts of similar new units. This analysis also recognizes factors of functional and economic obsolescence.

Functional obsolescence is a loss in value caused by factors inherent with a building equipment unit, such as changes in construction materials and techniques, which result in excess capital cost in existing facilities, lack of full use of space, and inability to expand or update the property. Economic obsolescence is caused by external factors, such as general economic conditions, availability of financing, or inharmonious uses.

The adjusted indicated cost is then added to the estimated market value of the land.

The estimated cost of reproduction new of the building and land improvements is based on data in the Marshall and Swift Valuation Service, adjusted for costs prevailing in the Jonesboro area. Depreciation is based on the observed condition, with consideration given to age and economic life of the improvements and market conditions.

An analysis of the cost approach follows:

Note: Depreciation shown on the following pages are based upon effective age/Marshall & Swift tables.

# Summary Report

Estimate Number Property Address Property City	:	762 3009 Dan Jonesboro
State/Province	:	AR
State/Province ZIP/Postal Code	:	72401

# Section 1

Occupa	incy	Class	Height	Rank
100%	Office Building	Metal frame and walls	12.00	2.0
Total	Area	: 2,400		
Total Numb	per of Stories (Building)	: 1.00		
	per of Stories (Section)	: 1.00		
shape	2	: 2.00		
Effec	tive Age (years)	: 15.00		
Compo	nents	Units/%	Other	
HVA	C (Heating):			
	armed and Cooled Air	100%		
Exter	ior Walls:			
Sin	ngle -Metal on Steel Frame	100%		
Co	ost as of 07/2009			

	Units/%	Cost	Total
Basic Structure			
Base Cost	2,400	58.14	139,536
Exterior Walls	2,400	6.18	14,832
Heating & Cooling	2,400	13.99	33,576
Basic Structure Cost	2,400	78.31	187,944
Less Depreciation			
Physical & Functional	14.0%		26,312
Depreciated Cost	2,400	67.35	161,632

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	Estimate Number Property Address Property City	: : :	763 3009 Dan Jonesboro
<b>1</b> .	State/Province	:	AR
and the second	ZIP/Postal Code	:	72401

# Section 1

8/11/2009

	Occupancy	Class	Heigh	it Rank
	100% Service Repair Garage	Metal frame and walls	16.0	2.0
	Total Area	: 7,160		
	Number of Stories (Building)	: 1.00		
_	Number of Stories (Section)	: 1.00		
<b>1</b> 2	Shape	: 2.00		
	Effective Age (years)	: 15.00		
	Components	Units/	0th	er
	Exterior Walls:			
-	Single -Metal on Steel Frame	100	%	
	HVAC (Heating):			
	Space Heater	100	%	
	Cost as of 07/2009			
		Units/%	<u>Cost</u>	<u>Total</u>
	Basic Structure			
	Base Cost	7,160	29.76	213,082
	Exterior Walls	7,160	3.58	25,633
_	Heating & Cooling	7,160	1.64	11,742
	Basic Structure Cost	7,160	34.98	250,457
•	Less Depreciation			_
-	Physical & Functional	35.0%		87,661
	Depreciated Cost	7,160	22.74	162,796

# **Summary Report**

Estimate Number Property Address Property City	:	764 3009 Dan Jonesboro
	•	
State/Province	:	AR
ZIP/Postal Code	:	72401

# Section 1

8/11/2009

6	Decupancy	Class	Height	Rank
	100% Lumber Storage Shed, Horz. Total Area	Wood or steel framed exterior walls : 1,440	20.00	2.0
	Number of Stories (Building) Number of Stories (Section)	: 1.00 : 1.00		
	Shape Effective Age (years)	: 2.00 : 15.00		

### Cost as of 07/2009

16,387
5,141
21,528
17,007
4,521
### **Summary Report**

6,062

 Estimate Number Property Address Property City State/Province	:	765 3009 Dan Jonesboro AR
ZIP/Postal Code	:	72401

### Section 1

Depreciated Cost

ALC: N

	Occupancy	C	lass	Height	Rank
	100% Bag Fertilizer Storage	Metal frame and	walls	8.00	2.0
	Total Area	: 288			
	Number of Stories (Building)	: 1.00			
	Number of Stories (Section)	: 1.00			
<b>1</b> 20	Shape	: 2.00			
	Effective Age (years)	: 15.00			
<b>(</b>	Components		Units/%	Other	
	Exterior Walls:				
-	Single -Metal on Steel Frame		100%		
	Cost as of 07/2009				
		Units/%		Cost	Total
	Basic Structure				
	Base Cost	288	,	27.09	7,802
	Exterior Walls	288		5.29	1,524
	Basic Structure Cost	288	-	32.38	9,326
	Less Depreciation				
	Physical & Functional	35.0%			3,264
	D 10	000		1.05	6.0.52

288

21.05

## Summary of Cost Approach

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A CONTRACTOR

- Andrews

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Office Building	\$162,000
Service Repair Garage	\$163,000
Pole Shed	\$5,000
Chemical Storage	\$6,000
Land	\$150,000
Site Improvements	. \$10,000

			,	\$ 10 C 000
Total	• • • • • • • •	 		\$496,000

INCOME APPROACH PROPERTY OPERATING STATEMENT				
GROSS ANNUAL INCOME: Office - \$5/sf x 2400 sf = \$12,000 Shop - \$3/sf x 7160 sf = \$21,480 Storage - \$1/sf x 1440 sf = \$1,440 Chemical Storage - \$2/sf x 288 sf = \$5	576	\$ <u>35,496</u>		
LESS: VACANCY LOSS (5%)		\$ <u>1,775</u>		
PLUS: OTHER INCOME		\$ <u>-0-</u>		
EFFECTIVE ANNUAL GROSS INCOME		\$ <u>33,721</u>		
LESS EXPENSES				
Fixed expenses: Real estate taxes Insurance Operating expenses: Personnel Utilities Maintenance/Repairs	\$ <u>2,500</u> \$ <u>1,500</u> \$ <u>4,000</u> \$ <u>-0-</u> \$ <u>-0-</u> \$ <u>1,200</u>			
Reserves for Replacement: Roof Heat-A/C Hot Water Floor Cover	\$ <u>1.200</u> \$ <u>1,500</u> \$ <u>1,000</u> \$ <u>50</u> \$ <u>1,000</u> \$ <u>3,550</u>			
ANNUAL EXPENSES AND RESERVES:	\$8,750			
NET ANNUAL INCOME TO BE CAPITALI	IZED \$ 24.971 USING A 8% CAPITALIZAT	TON RATE		

NET ANNUAL INCOME TO BE CAPITALIZED \$ 24,971 USING A 8% CAPITALIZATION RATE SUBJECT PROPERTY WOULD BE VALUED AT \$312,138

**ROUNDED \$312,000** 

Rents are based on market rents, not contract rents. Building is currently vacant.

Gross Income Multiplier: \$35,496 x 10.25 = \$363,834. Rounded \$364,000.

Mortgage-Equity Capit	aliza	tion	Copr. 1986 a l	.a mode, inc.
Holding Period (yrs)	=	10		
Equity Yield Rate	=	12.00%		
Loan Ratio	=	80.00%		
Loan Term (yrs)	=	20		
Loan Rate	Ħ	6.50%		
Appreciation/Depreciati	on =	0.00%		
Band of Investment Meth	od			Cap Rat
Capital Source		Portion	Rate	
Mortgage Loan	=	80.00%	8.95%	7.157
Equity Funds	=	20.00%	12.00%	2.4000
				2224022
		(	Overall Rate	= 9.55758
Less Equity Buildup thr	ough	Debt Reduct	tion	
Debt Reduction %	=	34.34%		
Sinking Fund Factor	=	0.05698		
Loan Ratio	=	80.00%		1.5654
				**==*==
		]	Basic Rate	= 7.99218
	-		on/Depreciation	
		0.00%		
Appreciation/Depreciati				0 000
Less Equity Buildup thr Appreciation/Depreciati Sinking Fund Factor				0.000

Cap rate rounded to 8%.

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### **RENT ANALYSIS**

The income to investment properties consists primarily of rent. Different types of rent affect the quality of the income studied in the income capitalization approach to value. The five types of rent are contract rent, market rent, excess rent, percentage rent, and overage rent.

*Contract Rent* is the actual rental income specified in a lease. It is the rent agreed on by the landlord and the tenant and it may be higher, lower, or the same as market rent.

*Market Rent* is the rental income that a property would most probably command in the open market; it is indicated by the current rents paid and asked for comparable space as of the date of the appraisal. Market rent is sometimes referred to as economic rent.

*Excess Rent* is the amount by which contract rent exceeds market rent at the time of the appraisal. Excess rent is created by a lease that is favorable to the lessor and may reflect an advantageous location, unusual management, or a lease negotiated in a stronger rental market. Excess rent can be expected to continue for the remainder of the lease but, due to the higher risk associated with the receipt of excess rent, it is often calculated separately and capitalized at a higher rate.

*Percentage Rent* is rental income received in accordance with the terms of a percentage clause in a lease. Percentage rent is typically derived from retail store tenants on the basis of a certain percentage of their retail sales.

**Overage Rent** is percentage rent paid over and above the guaranteed minimum rent. This type of rent should not be confused with excess rent. Overage rent is a contract rent; it may be market rent, part market and part excess rent, or excess rent only.

To a certain extent, the interest being appraised determines how rents are analyzed and estimated. The valuation of fee simple interests in income-producing real estate is based on the market rent the property is capable of generating. However, to value proposed projects without actual leases, properties leased at market rent, and owner-occupied properties, only market rent estimates are used in the income capitalization approach.

### Comparable Rentals

Service .

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(alternation)

ALC: NO.

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Office			
Gee St	1,220 sf	\$6,300/year	\$5.16/sf
Gee St	1,776 sf	\$6,000/year	\$3.38/sf
Gee St	2,106 sf	\$6,000/year	\$2.85/sf
Gee St	2,215 sf	\$7,200/year	\$3.25/sf
Matthews	2,400 sf	\$16,800/year	\$7.00/sf
Matthews	1,200 sf	\$8,400/year	\$7.00/sf
Matthews	3,200 sf	\$19,200/year	\$6.00/sf
Warehouse			
Burke St	19,800 sf	\$28,800/year	\$1.45/sf
Gee St	3,000 sf	\$7,080/year	\$2.36/sf
Marble	3,400 sf	\$8,340/year	\$2.45/sf
Cate St	1,800 sf	\$7,200/year	\$4.00/sf
Nettleton	4,016 sf	\$7,200/year	\$1.79/sf
Nettleton	3,168 sf	\$7,200/year	\$2.27/sf

### Gross Income Multiplier

Location	Sales Price	<b>Gross Rents</b>	GIM
Peabody	\$305,000	\$31,800	9.59
Marble	\$90,000	\$8,340	10.79
Grant	\$630,000	\$68,100	9.25
Melrose	\$550,000	\$68,280	8.05
Southwest Sq	\$319,000	\$35,700	8.94
Southwest Sq	\$313,000	\$32,772	9.55
Race St	\$870,000	\$91,425	9.52
Caraway	\$625,000	\$60,000	10.4
Caraway	\$1,200,000	\$92,160	13.02
Johnson Ave	\$500,000	\$50,000	10.0

A GIM of 10.25 is selected for subject property.

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### **SALES COMPARISON APPROACH**

In the Sales Comparison Approach to valuation, similar properties recently sold or offered for sale in the local market are analyzed and compared with the property being appraised. Adjustments are made for differences in such factors as time of the sale, location, size, type, age and condition of the improvement, and prospective use. This approach has its greatest value in appraisal situation involving common elements, such as land or improved properties within a particular development, all with similar amenities.

Two methods are utilized to arrive at a value by the sales comparison approach: the effective gross income multiplier and the price per square foot of net leaseable building area.

An effective gross income multiplier is usually not adjusted because the relative desirability in the market is presumable reflected in both the rental rate that the property can command and the selling price.

The price per square foot of net leaseable building area is calculated by dividing the sale price of the comparable by its net leaseable area. After all analysis have been converted, adjustments are made to the price per square foot of net leaseable area. This adjustment can include property rights conveyed, financing, conditions of sale, date of sale, location, and physical characteristics.

Sale #1	
Grantor/Grantee:	Hansen/Johnson
Location:	4701 Southwest Dr, Jonesboro
Date of Sale:	6-5-06
Sales Price:	\$276,000
Bldg Size:	5100 sf
Price/Sf:	\$54.12
Land Size:	1.6 ac
Source:	Bk 725 Pg 109
Sale #2	
Grantor/Grantee:	Robertson/Harley Davidson
Location:	2715 Industrial, Jonesboro
Date of Sale:	1-19-07
Sales Price:	\$240,000
Bldg Size:	7400 sf
Price/Sf:	\$32.43
Land Size:	.37 ac
Source:	Bk 740 Pg 711
Comments:	Current tax card reflects more acreage and an additional building.
	Owner confirmed only 7400 sf was purchased for \$240,000. Since that time property has been replatted and several parcels joined together.

Sale #3 Grantor/Grantee: Joe Perry Martial Arts/Nelson Location: 3501 E Parker, Jonesboro Date of Sale: 10-10-08 Sales Price: \$390,000 10,032 sf Bldg Size: Price/Sf: \$38.88 Land Size: 1 ac Bk 783 Pg 739 Source:

Tax cards can be found in the addenda of this report.

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	Subject	#1	#2
Sales Price	NA	\$276,000	\$240,000
Price/Sf	NA	\$54.12	\$32.43
Date of Sale	NA	6-06 (+9.5% or 26,220)	1-07 (+7.75% or 18,600)
Location	Avg-Commerc	Better (-10% or 27,600)	Similar
Bldg Size	11,288 sf total	5100 sf (+123,760)	7400 sf (+77,760)
Land Size	2 ac	1.6 ac	.37 ac (+115,000)
Qual Constr	Metal	Metal	Metal
Age	15 Eff	15 Eff	15 Eff
Extras	Fence	None (+5,000)	None (+5,000)
Net		+127,380	+216,360
Adjusted Sale	es Price	\$403,380	\$456,360

#3 \$390,000 \$38.88 10-08 (No time adjustment) Better (-10% or 39,000) 10,032 sf (+25,120) 1 ac (+20,000) Brick/Metal (-5,000) 10 Eff (-19,500) Fence

-18,380 \$371,620

The mean (average) of adjusted sales is \$410,000 (rounded). The median is \$403,000. Estimated value of our subject is \$410,000



Form MAP\_LT.LOC --- "WinTOTAL" appraisal software by a la mode, inc. --- 1-800-ALAMODE

### **CORRELATION AND FINAL VALUE CONCLUSION**

This appraisal was made to express an opinion of the value of the fee simple interest in the real estate as if offered for sale on the open market. Application of the three appropriate appraisal methods resulted in the following indications of value:

COST APPROACH:	\$496,000
SALES COMPARISON APPROACH:	\$410,000
INCOME CAPITALIZATION APPROACH:	\$312,000
GROSS INCOME MULTIPLIER APPROACH:	\$364,000

The cost approach is most appropriate when the improvements are new or nearly new and represent the highest and best use of the land, or when the facilities are of a special-purpose or specialized-use nature. In other circumstances, the extent of depreciation dictated by the age and character of the improvements and the external influences of the current industrial market make a market estimate by this approach less reliable. Generally, the sales comparison and income capitalization approaches are better indicators of the value of a property in the open market since they more accurately reflect current market activity and the motives of buyers and sellers for use or for investment purposes. The stated value conclusion therefore is heavily weighted on the Sales and Income Approaches.

> Weighted Average Sales (\$410,000 x 50%) = \$205,000 Income (\$312,000 x 50%) = \$156,000 \$361,000

Based on the investigation and premise outlined, as of August 3, 2009, the Market Value of the Fee Simple Interest in the real estate, assuming it to be offered for sale on the open market is \$361,000 based on an estimated marketing (exposure) time of 12 months.

Gibson, CG0247. Appraiser.

F:\COMMERCI\2009 Commercial\3009 Dan.wpd

# ADDENDA

Souther Street

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CERTIFICATE OF SURVEY: This is to certify that Haywood, Kenward and Associates, Inc., Civil Engineers and Land Surveyors, Burveyed in accordance with "Arkansas Minimum Standards for Property Boundary Surveys and Plats", the following described parcel/parcels of land: A PART OF THE SW4 OF SECTION 10, TOWNSHIP 14 NORTH, RANGE 3 EAST, BEING MORE PARTICULARLY DESCRIBED AS FOLLOWS: BEGIN AT THE NW CORNER OF THE SE4, SW4, SECTION 10, TOWNSHIP 14 NORTH, RANGE 3 EAST; THENCE NO1°09'W - 349.00' TO THE SOUTHERLY RIGHT OF WAY LINE OF U.S. HIGHWAY #63-B; THENCE S76°55'35"E ALONG SAID RIGHT OF WAY LINE 606.20' TO THE POINT OF BEGINNING PROPER; THENCE S76°47'18"E ALONG AFORESAID RIGHT OF WAY LINE 110.36'; THENCE S08°36'05"W - 230.79'; THENCE N77°28'W - 110.26'; THENCE NO8°36'05"E - 232.10' TO THE POINT OF BEGINNING PROPER, CONTAINING 0.58 ACRES, MORE OR LESS, SUBJECT TO ALL RIGHTS OF WAY AND EASEMENTS OF RECORD......

MONUMENTS WERE FOUND OR SET AS NOTED ON PLAT OF SURVEY HEREON ......



HAYWOOD, KENWARD & ASSOCIATES, INC.	PLAT OF SURVEY		
CIVIL ENGINEERS — SURVEYORS	SCALE DRAWN BY T.B.		
603 SOUTHWEST DRIVE	RURAL WATER SERVICE. I" . 100' REVISED		
JONESBORO, ARKANSAS 72401	PT. SWI/4 SEC. 10-TI4N-R3E JONESBORO, CRAIGHEAD CO, ARKANSAS		
θγ	DATE APPRIVED BY DRAWING NUMBER - 14-49		

























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### SKETCH/AREA TABLE ADDENDUM





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**MPROVEMENTS SKETCH** 

**AREA CALCULATIONS** 





Scale: 1 = 30

	AREA CALCULATIO	NS SUMMAR	Y	BUILDING AREA BREAK	
Area	Name of Area	Size	Totals	Breakdown	Subtotals
GBA1	First Floor	2400.00	( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( )	First Floor	
	Warehouse	6000.00	8400.00	40.0 x 60.0	2400.00
GBA2	Second Floor-Warehou	360.00		Warehouse	
	Second Floor-Warehou	800.00	1160.00	60.0 x 100.0	6000.00
OTH	Overhang/Porch	240.00		Second Floor-Warehou	
	Pole Shed	1440.00		18.0 x 20.0	360.00
	Chemical Storage	288.00	1968.00	20.0 x 40.0	800.0
	TOTAL BUILDING (rou	inded)	9560	4 Areas Total (rounded)	9560

APEX SOFTWARE 210-699-6666



Prepared for: Bob Gibson Appraisal Service



9 1999-2009 SourceProse and/or FloodSource Corporations. All rights reserved. Patents 6,631,326 and 6,678,615. Other patents pending. For Info: info@floodsource.com.

Parcel Detail Report: Craighead County

Created: 8/11/2009 10:21:29 AM

Blog Sale#1

Print   Close   Printing Problems	?
<b>Basic Information</b>	
Parcel Number:	01-133021-15400
County Name:	Craighead County
	JOHNSON TIM & THERESA 4701 SOUTHWEST JONESBORO, AR <u>Map This Address</u>
Billing Information:	JOHNSON TIMOTHY DALE & THERESA EVELYN 4913 OUTBACK RD JONESBORO AR 72404
Total Acres:	1.60
Timber Acres:	0.00
Sec-Twp-Rng:	02-13-03
Lot/Block:	1/
Subdivision:	HANSENS FIRST
Legal Description:	HANSENS FIRST PART SE NE 2-13-03
School District:	58 JB VALLEY VIEW CITY
Homestead Parcel?:	No
Tax Status:	Taxable
Over 65?:	No

### Land Information

Land Divisions:	Land Type	Quantity	Front Width	Rear Width	Depth 1	Depth 2 Quarter
	СОММ	70,131 saft	0	0	0	0

### Valuation Information

Appraised	Assessed	
70,150	14,030	
155,150	31,030	
225,300	45,060	
	40,770	
	0.0467	
	\$1,903.96	
	2009	
	70,150 155,150	70,150 14,030 155,150 31,030 225,300 45,060 40,770 0.0467 \$1,903.96

### Sales History

Date	Price	Grantor	Grantee	Book	Page	Deed Type
6/5/2006	276,000	) HANSEN	JOHNSON	725	109	WD(WARRANTY DEED)

### Improvement Information

**Commercial Improvements** 

**Commercial Improvement #1** 





See. 1 by April

Building Section #:	1		
<b>Business Name:</b>	SPECTRA PRESCISION		
Location:	4701 SOUTHWEST DRIVE		
Total SF:	3,000		
Stories:	1		
Year Built:			
Effective Age:	15		
Occupancy:	Code Description Class Percent		
	353 Retail Store S-1 100%		
Additive Items:	Description		Qty.
	Fences, Chainlink Add 3 strand barbed	l wire	220
	Fences, Chainlink Chainlink, #11 wire		220
	FLAT FOB		1
	FLAT MOB		1
	Paving Asphalt, 2"-2"base		9308
Structural Elements:	Description Q	ty.	
	Ceilings Acoustic	х	
	Ceilings Suspension System	х	
	Electrical Average	x	
	Exterior Walls Non Bearing	х	
	Exterior Walls Prefinished Metal	х	
	Floor Covering None	х	
	Foundation Concrete	D	
	Insulation Ceilings	х	
	Insulation Walls	х	
	Interior Finish Paneling	х	
	Miscellaneous Doors, Metal	х	
	Miscellaneous Doors, Overhead	2	
	Miscellaneous Plate Glass	х	
	Plumbing Drinking Fountain	х	
	Plumbing Sink	х	
	Plumbing Water Closet	х	
	Plumbing Water Heater	х	
×	Roof Cover Corrogate Metal	х	
	Roof Structure Steel Joist, Slab	х	
	Site Work Fill	х	
	Site Work Preperation	х	

	Structural Frame Rigid Frame Metal Structural Frame Steel	x x
Building Section #:	2	
<b>Business Name:</b>	JERRY'S WHOLESALE AUTO PARTS	
Location:	4701 SOUTHWEST DRIVE	
Total SF:	2,100	
Stories:	1	
Year Built:		
Effective Age:	15	
Occupancy:	Code Description Class Pe	ercent
	406 Storage Warehouse S-1	100%
Structural Elements:	Description	Qty.
	Ceilings Acoustic	х
	Ceilings Fiberboard	х
	Electrical Average	х
	Exterior Walls Non Bearing	х
	Exterior Walls Prefinished Metal	х
	Floor Covering Vinyl Tile Sheet	х
	Floor Structure Elevated Slab	х
	Foundation Concrete	х
	Insulation Ceilings	Х
	Insulation Walls	Х
	Interior Finish Dry Wall	Х
	Plumbing Lavatory	Х
	Plumbing Sink	х
	Plumbing Water Closet	х
	Roof Cover Corrogate Metal	х
	Roof Structure Steel Joist, Comp	х
	Site Work Excavation	Х
	Site Work Fill	х
	Site Work Preperation	х
	Structural Frame Rigid Frame Metal	х
	Structural Frame Steel	Х

Parcel Detail Report: Craighead County

Created: 8/11/2009 10:24:58 AM

Print | Close | Printing Problems? **Basic Information** Parcel Number: 01-144274-05800 Bldg Sale #2 County Name: Craighead County Ownership HARLEY DAVIDSON OF JONESBORO Information: 2715 INDUSTRIAL JONESBORO, AR Map This Address Billing Information: HARLEY DAVIDSON OF JONESBORO 4500 OLIVER JONESBORO AR 72401 Total Acres: 0.86 Timber Acres: 0.00 Sec-Twp-Rng: 27-14-04 Lot/Block: / Subdivision: HARLEY DAVIDSON REPLAT Legal Description: HARLEY DAVIDSON REPLAT OF MARSH REPLAT & ROBERTSON REPLAT OF DUDLEY'S 1ST ADD School District: NE JB NETTLETON CITY Homestead Parcel?: No Tax Status: Taxable Over 65?: No

### Land Information

Land Divisions:	Land Type	Quantity	Front Width	<b>Rear Width</b>	Depth 1	Depth 2 Quarter
	СОММ	37,587 sqft	0	0	0	0

#### Valuation Information

	Appraised	Assessed
Land:	37,600	7,520
Improvements:	368,800	73,760
<b>Total Value:</b>	406,400	81,280
Taxable Value:		29,330
Millage:		0.0441
Estimated Taxes:		\$1,293.45
Assessment Year:		2009

#### Sales History

Date	Price	Grantor	Grantee	Book	Page	Deed Type
1/19/2007	240,000	ROBERTSON	HARLEY DAVIDSON	740	711	WD(WARRANTY DEED)
10/5/1988	37,000		ROBERTSON	365	684	
3/30/1988	0			357	841	

#### Improvement Information

**Commercial Improvements** 

**Commercial Improvement #1** 





<b>Building Section #:</b>	1	
<b>Business Name:</b>	<b>ROBERTSON GRINDING &amp; MACHIN</b>	ES
Location:	2715 INDUSTRIAL DR	
Total SF:	7,400	
Stories:	1	
Year Built:		
Effective Age:	25	
Occupancy:	Code Description Class F	Percent
	406 Storage Warehouse S-1	100%
Additive Items:	Description Qt	
	Complete HVAC 100	
	Lighting Mercury vapor (each)	2
		80
		.75
Structural Elements:		
Structural Elements:	Description	Qty.
	Ceilings None	х
	Electrical Average	х
	Exterior Walls Non Bearing	Х
	Exterior Walls Prefinished Metal	Х
	Floor Covering None	Х
	Foundation Concrete	Х
	Insulation Ceilings	Х
	Insulation Walls	Х
	Interior Finish None	х
	Plumbing Sink	Х
	Plumbing Urinal	Х
	Plumbing Water Heater	Х
	Roof Cover Corrogate Metal	х
	Roof Structure Steel Joist, Comp	Х
	Site Work Excavation	х
	Site Work Fill	х
	Site Work Preperation	х
	Structural Frame Rigid Frame Meta	al X
	Structural Frame Steel	х

Commercial Improvement #2





Building Section #:	1	
<b>Business Name:</b>	HARLEY DAVIDSON	
Location:	OLIVER ST	
Total SF:	2,500	
Stories:	1	
Year Built:		
Effective Age:	15	
Occupancy:	<b>Code Description Class Percent</b>	
	353 Retail Store S-2 100%	
Additive Items:	Description	Qty.
	Canopies Canopies, Aluminum	660
	FLAT PCA	1
	Paving Asphalt, 2"-2"base	12860
	Paving Concrete, 4" reinforced	620
	Sign Posts Sign Posts or Poles, 14"	or larger 30
	Signs Signs, Illum. Plastic double	24
	Signs Signs, Illum. Plastic single	36
	Signs Signs, Illum. Plastic single	4
Structural Elements:	Description	Qty.
Structural Elements:	Description Ceilings Acoustic	Qty. X
Structural Elements:		
Structural Elements:	Ceilings Acoustic	x
Structural Elements:	Ceilings Acoustic Ceilings Suspension System	x x
Structural Elements:	Ceilings Acoustic Ceilings Suspension System Electrical Minimum	x x x x
Structural Elements:	Ceilings Acoustic Ceilings Suspension System Electrical Minimum Exterior Walls Non Bearing	x x x x x
Structural Elements:	Ceilings Acoustic Ceilings Suspension System Electrical Minimum Exterior Walls Non Bearing Exterior Walls Prefinished Metal	x x x x x x x
Structural Elements:	Ceilings Acoustic Ceilings Suspension System Electrical Minimum Exterior Walls Non Bearing Exterior Walls Prefinished Metal Floor Covering Asphalt Tile	x x x x x x x x
Structural Elements:	Ceilings Acoustic Ceilings Suspension System Electrical Minimum Exterior Walls Non Bearing Exterior Walls Prefinished Metal Floor Covering Asphalt Tile Floor Covering None	x x x x x x x x x
Structural Elements:	Ceilings Acoustic Ceilings Suspension System Electrical Minimum Exterior Walls Non Bearing Exterior Walls Prefinished Metal Floor Covering Asphalt Tile Floor Covering None Foundation Concrete	x x x x x x x x x x x
Structural Elements:	Ceilings Acoustic Ceilings Suspension System Electrical Minimum Exterior Walls Non Bearing Exterior Walls Prefinished Metal Floor Covering Asphalt Tile Floor Covering None Foundation Concrete Insulation Ceilings	x x x x x x x x x x x x x
Structural Elements:	Ceilings Acoustic Ceilings Suspension System Electrical Minimum Exterior Walls Non Bearing Exterior Walls Prefinished Metal Floor Covering Asphalt Tile Floor Covering None Foundation Concrete Insulation Ceilings Insulation Roof	x x x x x x x x x x x x x x
Structural Elements:	Ceilings Acoustic Ceilings Suspension System Electrical Minimum Exterior Walls Non Bearing Exterior Walls Prefinished Metal Floor Covering Asphalt Tile Floor Covering None Foundation Concrete Insulation Ceilings Insulation Roof Insulation Walls	x x x x x x x x x x x x x x x
Structural Elements:	Ceilings Acoustic Ceilings Suspension System Electrical Minimum Exterior Walls Non Bearing Exterior Walls Prefinished Metal Floor Covering Asphalt Tile Floor Covering None Foundation Concrete Insulation Ceilings Insulation Roof Insulation Walls Interior Finish Dry Wall	x x x x x x x x x x x x x x x x x x x
Structural Elements:	Ceilings Acoustic Ceilings Suspension System Electrical Minimum Exterior Walls Non Bearing Exterior Walls Prefinished Metal Floor Covering Asphalt Tile Floor Covering None Foundation Concrete Insulation Ceilings Insulation Roof Insulation Walls Interior Finish Dry Wall Miscellaneous Doors, Overhead	x x x x x x x x x x x x x x x x 1
Structural Elements:	Ceilings Acoustic Ceilings Suspension System Electrical Minimum Exterior Walls Non Bearing Exterior Walls Prefinished Metal Floor Covering Asphalt Tile Floor Covering None Foundation Concrete Insulation Concrete Insulation Ceilings Insulation Roof Insulation Walls Interior Finish Dry Wall Miscellaneous Doors, Overhead Plumbing Sink	x x x x x x x x x x x x x x x x x x x
Structural Elements:	Ceilings Acoustic Ceilings Suspension System Electrical Minimum Exterior Walls Non Bearing Exterior Walls Prefinished Metal Floor Covering Asphalt Tile Floor Covering None Foundation Concrete Insulation Concrete Insulation Ceilings Insulation Roof Insulation Walls Interior Finish Dry Wall Miscellaneous Doors, Overhead Plumbing Sink Plumbing Urinal	x x x x x x x x x x x x x x x x x x x

### ARCountyData.Com - Parcel Detail Report

i

	Site Work Excavation	х
	Site Work Fill	х
	Site Work Preperation	х
	Structural Frame Rigid Frame Metal	х
Building Section #:	2	
<b>Business Name:</b>	HARLEY DAVIDSON	
Location:	OLIVER ST	
Total SF:	7,500	
Stories:	1	
Year Built:		
Effective Age:	10	
Occupancy:	Code Description Class	Percent
	528 Service Repair Garage S-1	100%
Structural Elements:	Description	Qty.
	Ceilings None	x
	Electrical Minimum	х
	Exterior Walls Non Bearing	х
	Exterior Walls Prefinished Metal	х
	Floor Covering None	х
	Foundation Concrete	х
	Insulation Ceilings	х
	Insulation Roof	х
	Insulation Walls	х
	Interior Finish None	х
	Plumbing Sink	х
	Plumbing Urinal	х
	Plumbing Water Heater	х
	Roof Cover Corrogate Metal	х
	Roof Structure Steel Joist, Comp	х
	Site Work Excavation	х
	Site Work Fill	х
	Site Work Preperation	х
	Structural Frame Rigid Frame Metal	х

http://arcountydata.com/parcel.asp?item=7D7F04&parceldetail=printer&CountyCode=crat... 8/11/2009

Parcel Detail Report: Craighead County

Print | Close | Printing Problems?

Created: 8/11/2009 10:23:57 AM

### **Basic Information** Parcel Number: 01-144342-01900 County Name: Craighead County Ownership NELSON CRAIG C & KACIE M Information: 3501 E PARKER JONESBORO, AR Map This Address Billing Information: NELSON CRAIG C & KACIE M PO BOX 1976 FARMINGTON NM 87499 Total Acres: 1.00 Timber Acres: 0.00 Sec-Twp-Rng: 34-14-04 Lot/Block: / Subdivision: Legal Description: PT NW NW School District: NE JB NETTLETON CITY Homestead Parcel?: No Tax Status: Taxable

Bldg Sale #3

### Land Information

Over 65?: No

Land Divisions:	Land Type	Quantity	Front Width	Rear Width	Depth 1	Depth 2	Quarter
	СОММ	1.00 acres	0	0	0	0	

### Valuation Information

	Appraised	Assessed
Land:	50,000	10,000
Improvements:	355,350	71,070
Total Value:	405,350	81,070
Taxable Value:		81,070
Millage:		0.0441
Estimated Taxes:		\$3,575.19
Assessment Year:		2009

#### Sales History

Date	Price	Grantor	Grantee	Book	Page	Deed Type
10/10/2008	390,000	JOE PERRY MARTIAL ARTS	NELSON	783	739	WD(WARRANTY DEED)
6/8/2005	278,000	NATURAL-GRO TECH	JOEY PERRY MARTIAL ARTS	699	411	WD(WARRANTY DEED)
4/10/1998	205,000	JAYBEE ENTER	NATURAL	557	144	WD(WARRANTY DEED)
9/6/1994	45,000				466448	
9/10/1993	132,000					

#### Improvement Information

**Commercial Improvements** 

Commercial Improvement #1





Building Section #:	1	
<b>Business Name:</b>	VAC	
Location:	3501 E PARKER RD	
Total SF:	7,560	
Stories:	1	
Year Built:		
Effective Age:	8	
Occupancy:	Code Description Class Pe	ercent
	406 Storage Warehouse S-1	100%
Additive Items:	Description Qty.	
	Complete HVAC 100%	
	Paving Asphalt, 3"-2"base 1008	
Structural Elements:	Description	Qty.
	Ceilings Acoustic	χ.
	Ceilings Suspension System	x
	Exterior Walls Non Bearing	x
	Exterior Walls Prefinished Metal	x
	Foundation Concrete	D
	Insulation Ceilings	x
	Insulation Walls	x
	Interior Finish Paneling	x
	Roof Cover Corrogate Metal	х
	Roof Structure Slope	х
	Roof Structure Steel Joist, Comp	х
	Site Work Excavation	х
	Site Work Fill	х
	Site Work Preperation	х
	Structural Frame Rigid Frame Metal	Х
	Structural Frame Steel	D
Building Section #:	2	
<b>Business Name:</b>	VAC	

Business Name: VAC Location: 3501 E PARKER RD Total SF: 2,040 Stories: 1 Year Built: Effective Age: 8 Occupancy:

n	2	C A
Page	3	OI 4
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	Code Description Class	Percent
	344 Office Building S-1	100%
Additive Items:	Description Q	2ty.
	SIGN POLE NCV	0
	Complete HVAC 1	00%
	Signs Illum. Plastic double	24
	Signs Illum. Plastic double	50
	Signs Illum. Plastic single	50
	Signs Illum. Plastic single	50
Structural Elements:	Description	Qty.
	Ceilings Acoustic	х
	Ceilings Suspension System	х
	Exterior Walls Brick Veneer	х
	Exterior Walls Non Bearing	х
	Exterior Walls Prefinished Me	etal X
	Foundation Concrete	х
	Insulation Ceilings	х
	Insulation Walls	х
	Interior Finish Paneling	х
	Roof Cover Corrogate Metal	х
	Roof Structure Slope	х
	Site Work Excavation	х
	Site Work Fill	х
	Site Work Preperation	х
	Structural Frame Rigid Fram	e Metal X
	Structural Frame Steel	х

### **Commercial Improvement #2**



 Building Section #:
 1

 Business Name:
 DEEP SOUTH SALES INC

 Location:
 3501 E PARKER RD

 Total SF:
 432

 Stories:
 1

 Year Built:
 Effective Age:

 0ccupancy:
 Code Description
 Class Percent

 406
 Storage Warehouse S-1
 100%

CMO	ii.
	24'
1.5	

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Additive Items:	Description		Qty.
	WF NCV		0
	Fences, Chainlink Chainlink, #11 v	vire (per foot)	520
	Fences, Chainlink Chainlink, Add 3	strand barbed wire	520
	Paving Asphalt, 2"-2"base		1040
Structural Elements:	Description	Qty.	
	Ceilings None	х	
	Electrical Unfinished Areas	х	
	Exterior Walls Prefinished Metal	Х	
	Floor Covering None	Х	
	Foundation Concrete	Х	
	Insulation None	Х	
	Interior Finish None	Х	
	Plumbing None	Х	
	Roof Cover Corrogate Metal	х	
	Roof Structure Slope	х	
	Site Work Preperation	Х	
	Structural Frame Rigid Frame Meta	al X	

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### ASSUMPTIONS AND LIMITING CONDITIONS

Paragraph 1. There is no accountability, obligation or liability to any third party. If this report is placed in the hands of anyone other than the client, the client shall make such party aware of all the limiting conditions and assumptions of the assignment and related discussions. The Appraiser assumes no responsibilities for any cost incurred to discover or correct any deficiencies in the property.

Paragraph 2. This appraisal is for no purpose other than property valuation, and the appraisers are neither qualified nor attempting to go beyond that narrow scope. The reader should be aware that there are also inherent limitations to the accuracy of the information and analysis contained in this appraisal. Before making any decision based on the information and analysis contained in this report, it is critically important to read this entire section to understand these limitations.

#### Appraisal is not a survey.

Paragraph 3. It is assumed that the utilization of the land and improvements is within the boundaries of the property lines of the property described and that there is no encroachment or trespass unless noted within the report.

Paragraph 4. No survey of the property has been made by the appraiser and no responsibility is assumed in connection with such matters. Any maps, plats, or drawings reproduced and included in this report are intended only for the purpose of showing spatial relationships. The reliability of the information contained on any such map or drawing is assumed by the appraiser and cannot be guaranteed to be correct. A surveyor should be consulted if there is any concern on boundaries, setbacks, encroachments, or other survey matters.

#### Appraisal is not a legal opinion.

Paragraph 5. No responsibility is assumed for matters of a legal nature that affect title to the property nor is an opinion of title rendered. The title is assumed to be good and marketable. The value estimate is given without regard to any questions of title, boundaries, encumbrances, or encroachments. We are not usually provided an abstract of the property being appraised and, in any event, we neither made a detailed examination of it nor do we give any legal opinion concerning it.

Paragraph 6. It is assumed that there is full compliance with all applicable federal, state, and local environmental regulations and laws unless noncompliance is stated, defined, and considered in the appraisal report. A comprehensive examination of laws and regulations affecting the subject property was not performed for this appraisal.

Paragraph 7. It is assumed that all applicable zoning and use regulations and restrictions have been complied with, unless a non-conformity has been stated, defined, and considered in the appraisal report. Information and analysis shown in this report concerning these items is based only on a rudimentary investigation. Any significant question should be addressed to local zoning or land use officials and/or an attorney.

Paragraph 8. It is assumed that all required licenses, consents, or other legislative or administrative authority from any local, state, or national government or private entity or organization have been or can be obtained or renewed for any use on which the value estimate contained in this report is based. Appropriate government officials and/or an attorney should be consulted if an interested party has any questions or concerns on these items since we have not rnade a comprehensive examination of laws and regulations affecting the subject property.

#### Appraisal is not an engineering or property inspection report.

Paragraph 9. This appraisal should not be considered a report on the physical items that are a part of this property. Although the appraisal may contain information about the physical items being appraised (including their adequacy and/or condition), it should be clearly understood that this information is only to be used as a general guide for property valuation and not as a complete or detailed physical report. The appraisers are not construction, engineering, environmental, or legal experts, and any statement given on these matters in this report should be considered preliminary in nature.

Paragraph 10. The observed condition of the foundation, roof, exterior walls, interior walls, floors, heating system, plumbing, insulation, electrical service, and all mechanicals and construction is based on a casual inspection only and no detailed inspection was made. For instance, we are not experts on heating systems and no attempt was made to inspect the interior of the furnace. The structures were not checked for building code violations, and it is assumed that all buildings meet applicable building codes unless so stated in the report.

Paragraph 11. Some items such as conditions behind walls, above ceilings, behind locked doors, or under the ground are not exposed to casual view and therefore were not inspected. The existence of insulation, if any is mentioned, was found by conversation with others and/or circumstantial evidence. Since it is not exposed to view, the accuracy of any statements about insulation cannot be guaranteed.

Paragraph 12. It is assumed that there are no hidden or unapparent conditions of the property, sub-soil, or structures that would render it more or less valuable. No responsibility is assumed for such conditions, or for the engineering that may be required to discover such factors. Since no engineering or percolation tests were made, no liability is assumed for soil conditions. Sub-surface rights (mineral and oil) were not considered in making this appraisal.

Paragraph 13. Wells and septic systems, if any, are assumed to be in good working condition and of sufficient size and capacity for the stated highest and best use.

Paragraph 14. We are not environmental experts, and we do not have the expertise necessary to determine the existence of environmental hazards such as the presence of urea-formaldehyde foam insulation, toxic waste, asbestos or hazardous building materials, or any other environmental

hazards on the subject or surrounding properties. If we know of any problems of this nature which we believe would create a significant problem, they are disclosed in this report. Nondisclosure should not be taken as an indication that such a problem does not exist, however. An expert in the field should be consulted if any interested party has questions on environmental factors.

Paragraph 15. No chemical or scientific tests were performed by the appraiser on the subject property, and it is assumed that the air, water, ground, and general environment associated with the property present no physical or health hazard of any kind unless otherwise noted in the report. It is further assumed that the lot does not contain any type of dump site and that there are no underground tanks (or any underground source) leaking toxic or hazardous chemicals into the groundwater or the environment unless otherwise noted in the report.

Paragraph 16. The age of any improvements to the subject property mentioned in this report should be considered a rough estimate. We are not sufficiently skilled in the construction trades to be able to reliably estimate the age of improvements by observation. We therefore rely on circumstantial evidence which may come into our possession (such as dates on architectural plans) or conversations with those who might be somewhat familiar with the history of the property such as property owners, onsite personnel, or others. Parties interested in knowing the exact age of improvements on the land should contact us to ascertain the source of our data and then make a decision as to whether they wish to pursue additional investigation.

Paragraph 17. Because no detailed inspection was made, and because such knowledge goes beyond the scope of this appraisal, any observed condition or other comments given in this appraisal report should not be taken as a guarantee that a problem does not exist. Specifically, no guarantee is made as to the adequacy or condition of the foundation, roof, exterior walls, interior walls, floors, heating system, air conditioning system, plumbing, electrical service, insulation, or any other detailed construction matters. If any interested party is concerned about the existence, condition, or adequacy of any particular item, we would strongly suggest that a construction expert be hired for a detailed investigation.

#### Appraisal is made under conditions of uncertainty with limited data.

Paragraph 18. As can be seen from limitations presented above, this appraisal has been performed with a limited amount of data. Data limitations result from a lack of certain areas of expertise by the appraiser (that go beyond the scope of the ordinary knowledge of an appraiser), the inability of the appraiser to view certain portions of the property, the inherent limitations of relying upon information provided by others, etc.

Paragraph 19. There is also an economic constraint, however. The appraisal budget (and the fee for this appraisal) did not contain unlimited funds for investigation. We have spent our time and effort in the investigative stage of this appraisal in those areas where we think it will do the most good, but inevitably there is a significant possibility that we do not possess all information relevant to the subject property.

Paragraph 20. Before relying on any statement made in this appraisal report, interested parties should contact us for the exact extent of our data collection on any point which they believe to be important to their decision making. This will enable such interested parties to determine whether they think the extent of our data gathering process was adequate for their needs or whether they would like to pursue additional data gathering for a higher level of certainty.

Paragraph 21. Information (including projections of income and expenses) provided by local sources, such as government agencies, financial institutions, accountants, attorneys, and others is assumed to be true, correct, and reliable. No responsibility for the accuracy of such information is assumed by the appraiser.

Paragraph 22. The comparable sales data relied upon in the appraisal is believed to be from reliable sources. Though all the comparables were examined, it was not possible to inspect them all in detail. The value conclusions are subject to the accuracy of said data.

Paragraph 23. Engineering analyses of the subject property were neither provided for use nor made as a part of this appraisal contract. Any representation as to the suitability of the property for uses suggested in this analysis is therefore based only on a rudimentary investigation by the appraiser and the value conclusions are subject to said limitations.

Paragraph 24. All values shown in the appraisal report are projections based on our analysis as of the date of the appraisal. These values may not be valid in other time periods or as conditions change. We take no responsibility for events, conditions, or circumstances affecting the property's market value that take place subsequent to either the date of value contained in this report or the date of our field inspection, whichever occurs first.

Paragraph 25. Since projected mathematical models and other projections are based on estimates and assumptions which are inherently subject to uncertainty and variation depending upon evolving events, we do not represent them as results that will actually be achieved.

Paragraph 26. This appraisal is an estimate of value based on an analysis of information known to us at the time the appraisal was made. We do not assume any responsibility for incorrect analysis because of incorrect or incomplete information. If new information of significance comes to light, the value given in this report is subject to change without notice.

Paragraph 27. Opinions and estimates expressed herein represent our best judgment but should not be construed as advice or recommendation to act. Any actions taken by you, the client, or any others should be based on your own judgment, and the decision process should consider many factors other than just the value estimate and information given in this report.

#### Appraisal report limitations.

Paragraph 28. Appraisal reports are technical documents addressed to the specific technical needs of clients. Casual readers should understand that this report does not contain all of the information we have concerning the subject property or the real estate market. While no factors we believe to be significant but unknown to the client have been knowingly withheld, it is always possible that we have information of significance which may be important to others but which, with our limited acquaintance of the property and our limited expertise, does not seem to be important to us.

Paragraph 29. Appraisal reports made for lenders are technical documents specifically made to lender requirements. Casual readers are cautioned about their limitations and cautioned against possible misinterpretation of the information contained in these reports.

Paragraph 30. The appraiser should be contacted with any questions before this report is relied on for decision making.

Paragraph 31. This appraisal was prepared at the request of and for the exclusive use of the client to whom the appraisal is addressed. No third party shall have any right to use or rely upon this appraisal for any purpose.

Paragraph 32. There are no requirements, by reason of this appraisal, to give testimony or appear in court or any pretrial conference or appearance required by subpoena with reference to the property in question, unless sufficient notice is given to allow adequate preparation and additional fees are paid by the client at our regular rates for such appearances and the preparation necessitated thereby.

Paragraph 33. This report is made for the information and/or guidance of the client and possession of this report, or a copy thereof, does not carry with it a right of publication. neither all nor any part of the contents of this report shall be conveyed to the public through advertising, public relations, news, sales, or other media without the written consent and approval of the appraiser. Nor shall the appraiser, firm, or professional organization of which the appraiser is a member be identified without the written consent of the appraiser.

Paragraph 34. It is suggested that those who possess this appraisal report should not give copies to others. Certainly legal advice should be obtained on potential liability issues before this is done. Anyone who gives out an incomplete or altered copy of the appraisal report (including all attachments) does so at their own risk and assumes complete liability for any harm caused by giving out the incomplete or altered copy. Neither the appraiser nor this company assumes any liability for harm caused by reliance upon an incomplete or altered copy of the appraisal report given out by others. Anyone with a question on whether their copy of an appraisal report is incomplete or altered should contact our office.

Paragraph 35. Values and conclusions for various components of the subject parcel as contained within this report are valid only when making a summation; they are not to be used independently for any purpose and must be considered invalid if so used. The allocation of the total value in this report between land and improvements applies only under the reported highest and best use of the property. The separate valuations for land and buildings must not be used in conjunction with any other appraisal and are invalid if so used.

Paragraph 36. Additional Certification: (1) This appraisal conforms to the Uniform Standards or Professional Appraisal Practice (USPAP) adopted by the Appraisal Standards Board of the Appraisal Foundation, except that the Departure Provision of the USPAP does not apply. (2) Their compensation is not contingent upon the reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value estimate, the attainment of a stipulated result, or the occurrence of a subsequent event. (3) This appraisal assignment was not based on a requested minimum valuation, a specific valuation, or the approval of a loan.

### AMERICANS WITH DISABILITIES ACT (ADA)

The appraisers have made no audit as to the compliance/non-compliance of the subject property, whether existing or proposed, and assume no responsibility for implementation of Title III of the Americans With Disabilities Act. We recommend that certification of compliance be obtained from the builder and/or appropriate entities before new construction or significant alterations are made, or a purchase finalized.

### Gramm-Leach-Bliley (GLB) Act Compliance/Intended User:

This report has been prepared for the Lender/Client as shown on page one of the report. The purpose of the report is to aid in determining the suitability of the subject property as collateral The borrower is neither the appraiser's client or the intended user of this report. for a mortgage. In accordance with the GLB Act, no non-public information regarding the borrower and/or the subject property has been conveyed by the appraiser to the Lender/Client only, except the following when/if they are observed: Differences with public records regarding dwelling size, dwelling condition, or areas finished that are not shown in public records; any safety or environmental problems/conditions observed; whether or not the subject property is owner occupied, vacant, or tenant occupied. Zoning compliance will be reported. When a property is rented, actual rent and lease information will be reported to the Lender/Client. Any apparent encroachments, easements, functional and external obsolescence will also be reported to the Lender/Client

# Additional Certifications to Comply with new requirements of Appraisal Standards Board changes to Standards Rule 2-3.\_\_

I certify that, to the best of my knowledge and belief:

- The statements of fact contained in this report are true and correct.
- The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are my personal, impartial, and unbiased professional analyses, opinions, and conclusions.
- I have no present or prospective interest in the property that is the subject of this report, and no personal interest with respect to the parties involved.
- I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- My engagement in this assignment was not contingent upon developing or reported predetermined results.
- My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- My analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice.
- I have made a personal inspection of the property that is the subject of this report.
- No one provided significant professional assistance to the person signing this report.

Harris Selling Bob Gibson. СG

