

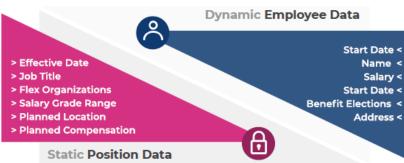
Human Resources

Goals:



- Provide a multi-departmental tool (ie: HR, Finance, Payroll, Operations) that streamlines and automates manual disjointed processes
- Provide real-time key insight and visibility across our Workforce (ie: DEI, Turnover, Tenure, etc)
- Ensure budgeted headcounts and labor spend are accurately operationalized and tracked real-time (position vs person system)

Position = Budget Placeholder



Objectives:

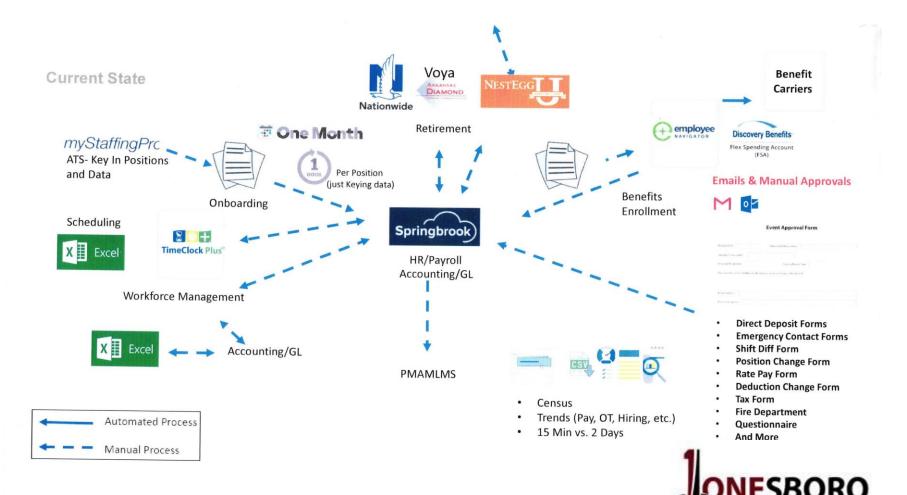


- Consolidate multiple outdated systems to one unified platform; improving processes for HR and Payroll
- Add an auto scheduler for departments to minimize unnecessary OT, ensure proper coverage, and eliminate tedious scheduling requirements
- Eliminate manual processes to minimize mistakes, ensure accuracy, and improve visibility across departments and systems
- Provide employees with Single Sign On access to manage and view their data, pay history, vacation, benefits, etc

Where we are today:

- Multiple Systems and Vendor Partners
 - Springbrook Payroll
 - TimeClocksPlus Time Tracking
 - Employee Navigator Benefits Platform
 - Paychex Applicant Tracking & Onboarding
 - PMAM Training Software
 - JJ Keller FMLA Tracking
 - Manual processes:
 - Do not utilize Performance Management tool
 - Fire uses a paper schedule and time sheet
 - Do not have technology to forecast schedule and control payroll, OT, and personnel expenses

Present: Today we have several pieces of software



Future: One software for all processes



Recommendation:





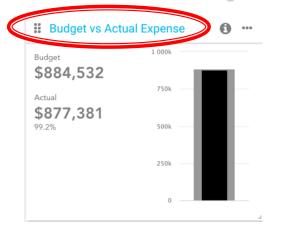
Recommendation:



PrimePay's SyncHR Technology

- Consolidated system of record
- Position-based system (Budget vs Actual)
- Single Sign On for HR and Employees
- Advanced Scheduler for the complex Fire Department and PD scheduling needs
- Ability to automate the step pay plan of the city
- FMLA is tracked within time and attendance
- Automate PCN, position request forms, and many other paper forms used now
- Real time reporting to allow for strategic action
- Labor cost forecasting instead of reacting

PrimePay Dashboard Examples



Workforce	(1)	
Total 97	Full-Time 97 100.0%	Part-Time 0 0%
Active Employees 91 93.8%	On Leave 2 2.1%	Contractors 4 4.1%

Positio	n Summary	0		
Total	Occupied	Unoccupied		
120	98	22		
	81.7%	18.3%		
	Exempt	Non-Exempt		
	87	33		
	72.5%	27.5%		

Total Turnov	ver Rate	
December 2020 1.1% 94	7.1% 98.2	Delta -6.0% -4.2
1 Voluntary Ti	7 urnover Rate	-6
voluntary it	arriover itate	
December 2020	December 2019	Delta
1.1%	4.1%	-3.0%

Turnover Year-over-Year

Employees	Compa-Ratio	Range Penetration
93	0.92	65.5%
Non-Exemp	t	
Min Salary	Median Salary	Max Salary
\$45,011.2	\$79,768	\$190,008
Exempt		
Min Salary	Median Salary	Max Salary
\$40,000	\$76,915.2	\$300,000



Implementation Timeline

High Level Timeline

PROJECT MANAGEMENT

- Facilitate team updates
- · Track progress against plan
- Manage issues and risks

PLAN

- Project Kickoff
- Project Setup
- · Approach Definition

BUILD

- · Domain Config.
- Learn Do Test
- Conversion

VALIDATE

- Req. Validation
- Conversion and Config Val.
- Sign Off

GO LIVE

- Bank/Tax Sign Off
- Customer Feedback

TRANSITION

- Transition Session/Comm.
- Customer Journey Update



ROI Examples

Soft Costs:

- Time minimizing time spent on mundane administrative tasks (ie: setting up a new employee in multiple systems (1hr+), addressing paper forms, compiling information from multiple systems for reporting purposes, etc)
- Manual Processes eliminating manual intervention substantially reduces errors and labor expense leakage (ie: manual payroll adjustments, manual scheduling, manual retro calculations, etc)
- Employee Engagement employees will have access to all their information in one intuitive, easy to use application

ROI Examples

- Hard Costs:
 - OT Management with Advanced Scheduling and Timekeeping Jonesboro will be able to proactively manage unnecessary Overtime expense
 - Example Employee A (\$15.00/hr) is mistakenly scheduled for 5 hours of OT *OR* is mistakenly assigned a shift for a call out and consequently goes into an OT situation

Employee A					
Rate of Pay	OT Rate	OT Hours	OT Wages	ER Tax	Total Cost
\$15.00/hr	\$22.50/hr	5 hrs	\$112.50	\$8.61	\$121.11
	,				
Employee B					
Rate of Pay	OT Rate	OT Hours	Reg Wages	ER Tax	Total Cost
Rate of Pay \$15.00/hr	OT Rate \$22.50/hr	OT Hours 0 hrs	Reg Wages \$75.00	ER Tax \$5.74	Total Cost \$80.74
	 				
	 				
\$15.00/hr	\$22.50/hr	0 hrs		\$5.74	\$80.74
\$15.00/hr Cost difference	\$22.50/hr	0 hrs	\$75.00	\$5.74 act) = \$40.37	\$80.74

Those Considered

<u>-</u>	-	_	_	•	_	
Primepay	Paylocity	TPC	ADP	Paycom	Proliant	Paycor
>	>	>	>	>	>	>
>	X	>	>	>	X	X
>	X	>	>	X	X	X
>	>	>	X	X	X	X
>	>	X	>	>	X	X
>	<	>	X	NA	NA	NA
>	<	Χ	>	>	~	~
\$121,680	\$136,000	\$129,600	\$123,991	NA	NA	NA
\$15,000	\$10,000	\$9,700	\$15,125			
~						
Х						
	\$121,680 \$15,000	X X X X X X X X X X X X X X X X X X X	X X X X X X X X X X X X X X X X X X X	X X X X X X	V V V V V X V V V X V X V X X V V X V X V X V X V X V V \$121,680 \$136,000 \$129,600 \$123,991 NA \$15,000 \$9,700 \$15,125	V V V V V X

Pricing for Primepay

- Cost Illustration
- Monthly subscription per employee = \$16.90
- Average number of Active Employees = 600
- Total Annual Subscription = \$121,680
 - One-Time Implementation Fee = \$15,000
- ▶ 2021 Fees = \$15,000 + \$20,280 (Nov & Dec)
- ▶ 2022 Fees = \$121,680
- ▶ 2023 Fees = \$121,680
- ▶ 2024 Fees = \$121,680

Questions?