

NORTHEAST ARKANSAS MONUMENT CO.

Brett & Sara Foster

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January 5, 2018

To whom it may concern,

My wife and I would like to address any possible concerns about our plans to open a retail monument sales location in the former Norman Memorial Company Building located at 1409 E Nettleton Ave. This location will be our second office, and function as a sales office and showroom only. Absolutely no monument production will take place at this location. No inventory will be stored at this location. Finally, there will be no monument equipment, setting trucks, air compressors, etc. stored on the location. All these functions will be served by our current location outside of Jonesboro on Hwy 18.

Secondly, as to the concern of adding a significant amount of traffic to the area, our business is low volume. The current sales goals of the Nettleton Office are such that we only expect on average 5.5 customers per month. The current driveway, and parking lot is more than adequate to accommodate the number of cars to meet 5 times our expected sales goal.

Finally, we are committed to providing our customers with the highest quality service we can provide. This includes insuring that the building and grounds are maintained in a neat and professional manner at all times.

Sara and I look forward to working with the City of Jonesboro to make the opening of our second location as smooth as possible. We are very excited to bring memorial sales back to the location that served so many families in Jonesboro for over a century. Please contact us with any further questions or concerns.

Sincerely,

Brdtt Foster